

# Microsoft's New Commerce Experience (NCE)

## What It Means for Your Business

Microsoft are changing the way they charge for their most popular 365 subscriptions.

This will include:



**PRICE RISES**  
of up to 20%



**NO CANCELLATION**  
after 72 hours



### ANNUAL CONTRACTS ENCOURAGED

Monthly subscriptions subject to additional price increases from July

#### Unless You Take Action

Talk to us now on **0203 535 0680** to mitigate the impacts on your business

#### KEY DATES

**1st Mar 22**

Price increases take effect for

- Microsoft Business Basic,
- Microsoft 365 Business Premium
- Office 365 E1, E3 and E5
- Microsoft 365 E3.\*

**Before 31st Mar 22**

**5%**

Cubit Technology is offering a 5% discount for annual Microsoft 365 commitments.

**1st Jul 22**

**20%**

Further 20% increase on all monthly plans

#### AFFECTED PRODUCTS

##### Business



##### Enterprise



#### NEW SUBSCRIPTION OPTIONS

Subscription / Type	NCE Annual PROMO	NCE Annual	NCE Monthly
Term	12 months	12 months	1 month
When?	Jan to Feb 2022 only	from March 2022	from July 2022 onwards

M365 Business Basic	£4.28	£4.50	£5.40
M365 Business Premium	£15.77	£16.60	£19.92
Office 365 E1	£7.13	£7.50	£9.00
Office 365 E3	£19.19	£20.20	£24.24
Office 365 E5	£31.73	£33.40	£40.08
Microsoft 365 E3	£30.12	£31.70	£38.04

**PLEASE NOTE:** PROMO pricing is subject to paying 12 months in advance

#### WHAT YOU NEED TO DO BEFORE MARCH



Schedule a call with our team and we'll walk you through getting set up with the new licensing terms locking in that 5% discount. Email us at [support@cubittech.com](mailto:support@cubittech.com) or call **020 3535 0680**.