

MICROPACK
FIRE & GAS



About Us—Micropack

The Scottish company Micropack (Engineering) Ltd develops, markets and sells the world's leading FDS series of Visual Flame Detectors for hazardous process industries. Micropack provide innovative solutions in the field of fire and gas mapping and are termed as the inventors of this field of safety.

Key Contact

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MICROPACK **CCP** CERTIFIED CHANNEL PARTNER

Micropack CCP

The Micropack Certified Channel Partner programme delivers significant benefits on many levels. It enables our partners to have access to Micropack's market leading Visual Flame Detection™ technology at preferential pricing to enable business growth. As a CCP, you will be a supplier of the following products:

- **Visual Flame Detection™ - FDS Series 301 and 300**
- **IR3 Flame Detection—FDS303 IR3 Flame Detector**

Our Technology

Our Flame Detection technology is utilised around the globe in a variety of hazardous, high risk industries. The detector operates by detecting flames visually using on-board flame recognition analytics. Detecting fires in this manner brings major benefits such as unrivalled false alarm immunity, live CCTV colour video and on-board alarm recording.

The technology is proven in use with tens of thousands of units installed globally and is fully certified for use in all hazardous industries, including by VdS to EN54-10.

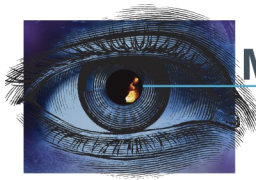
Our Commitment

Our Certified Channel Partners are the lifeblood of our company. By joining the CCP programme, we commit to supporting you with a full range of services which will enable you to supply our technology to your clients successfully, whilst in return, growing your business.

Why Join Us?

Through your dedicated Account Manager the following benefits for your business will be realised:

- **Product Training and Certification**
- **Preferential Partner Pricing**
- **Customer Acquisition, Retention and Satisfaction**
- **Business Growth**



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CCP Programme Features and Benefits

Flame Detection—Globally Certified



Micropack's FDS series of Flame Detectors includes the market leading Visual Flame Detection™ technology as well as IR3 Multi-Spectrum technology. It is FM, SIL2, EN54-10, DNV MED, ATEX & IECEx certified.

Preferential Partner Pricing



All Certified Channel Partners will have access to preferential partner discounts and will receive direct support in their respective geographical territory.

Training / Customer Support / Certification



As a CCP, your business will be assigned a dedicated account manager to assist with marketing, training, technical support, lead generation and continuous improvement.



“ *By joining the Micropack Certified Channel Partner Programme I have grown my business and resolved many of my clients challenges when it comes to supplying reliable flame detection.* ”

Jon Einar Handeland– Sales Manager Norway
Origo Solutions

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ISO9001:2008
Certified

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