

Vacancy: Strategic Buyer

Join the pioneers of PhotonFirst

Since 2006 PhotonFirst (formerly Technobis) is pioneering in the research, development, engineering and production of Integrated Photonics Sensing modules and systems for a broad range of critical applications in aerospace, medical equipment, mobility, energy, and high-tech systems. Since January 1st, 2021, the photonics activities have been carved out to prepare for a fast growth to a leading worldwide position in its field. PhotonFirst is professionalizing its supply chain and setting up agreements with the right suppliers and partners to facilitate this growth.

You build and professionalize our supply chain towards world class performance

Your goal is to develop and implement the right procurement strategy in order to manage and extend our supply chain. You realize supplier selection, sourcing and supplier management in the most efficient way to ensure on time and on quality deliveries to our internal operation. You will own the entire procurement process: selecting new suppliers, contracting current suppliers, forming partnerships with critical sources and supporting deliveries to our customers. PhotonFirst is a fast growing company, which will require you to balance between coordinating strategic actions and stepping in yourself; visiting suppliers, getting quotes and supporting the operational procurement colleagues.

Your tasks & responsibilities are broad

Prepare for a hands-on supplier facing role in B2B product setting, in which you will drive the sourcing activities and make sure the operational teams (buying, logistics and production) have what they need.

Responsibilities:

- Create and execute procurement sourcing plan and supplier selection criteria
- Liaise with engineering, technical and quality teams on supplier requirements
- Support internal team in getting supplier quotes and facilitating sourcing requests
- Visit and audit suppliers
- Perform contractual negotiations with (potential) suppliers
- Rationalize and de-risk supply base where needed
- Manage current supplier performance by setting up KPI's for supplier monitoring (QLTC)
- Improve supplier performance on delivery and quality by pro-actively working with all stakeholders
- Coordinate tasks for the operational procurement team
- Initiate cost reduction initiatives

Direct reporting line

The procurement team reports to the Director Operations

Education

- BSc or MSc in Technical Business Administration or (Mechanical) Engineering

- Preferably have applicable procurement and/or supply chain management certifications (e.g. Nevi, EIPM, contract management)

Experience/skills

- You have 5-10 years of successful experience in setting up supply chains, sourcing suppliers and negotiating terms and contracts as strategic or tactical buyer
- Experience in working in industrial high tech, B2B environment
- Ability to build relationships with suppliers and other internal & external stakeholders
- Understands operational procurement and inbound logistics, needed to support the operational teams
- Experience in building a supplier sourcing framework, and setting up strategic partnerships with key suppliers
- Excellent communicator in English; verbally, in writing and presenting. Can make complex topics simple, easy to understand without technical background and commercially attractive
- You have substantial experience in negotiations and maintaining (supplier) relationships
- Proficiency in Microsoft Office (PowerPoint, Word, Excel)

Availability

This is a 32-40h job at our headquarters location in Alkmaar

Personality characteristics

PhotonFirst is a young and maturing professional organization. We have developed a strong pragmatic team mentality in which we work and experiment together to achieve common goals. We are looking for a wide diversity of people coming from different backgrounds to join our organization. We have formulated the following personal traits contributing to our professional mentality:

- Passionate team player taking ownership
- Open, straight, result driven and can-do mentality
- Pioneering, creative, flexible, and entrepreneurial
- Perseverant, professional, and well structured
- Friendly & 'fun to work with'