

*Arcola Energy is one of the fastest growing hydrogen technology companies in the UK. Working with some of the most progressive local authorities, fleet operators and OEMs to meet their zero-emission targets, our mission is to address the deployment gap between rapidly evolving low-carbon technologies and production-ready solutions.*



## **Head of Projects, Strategy**

**Purpose:** Supporting the development and delivery of a programme of internal and collaborative business development, strategy development and business planning projects.

**Organisation:** Reporting to the Strategy Director. Coordinating key internal and external resources for project delivery. No line management responsibility initially but expected to develop to lead a project management team.

### **Principal Accountabilities and Tasks:**

- Ensuring delivery of Strategy Team projects with, and emphasis on, time and quality
- Supporting Strategy Director with management of a programme of strategic projects and development of new projects
- Working with colleagues to build relationships with current and potential partners and customers in preparation for future projects
- Working with Engineering Project Management Team to align new projects with Engineering Programme and handover developed engineering projects for delivery
- Ensuring compliance of project activities with funding requirements and Arcola's Quality Management System
- Write, prepare, and coordinate business input to tenders, funding bids and proposals across Arcola Energy's full project portfolio
- Contribute to the development of marketing and business development plans
- Maintain an understanding of R&D and deployment funding opportunities and processes, public sector procurement processes in Scotland and the rest of the UK

### **General:**

- Be knowledgeable about the full range of Arcola Energy's work
- Represent Arcola Energy in a professional manner
- Suggest and implement approved improvements to company processes

### **What you'll receive in return:**

- Competitive salary, based on experience
- Support towards CEng accreditation and your membership fees paid for IET/MechE
- Flexible work arrangements
- An opportunity to directly impact projects – from concept through to production
- Free tickets to the Arcola Theatre (subject to availability), and Arcola staff discount on food and drink in café/bar

### **About Arcola:**

Arcola Energy is a privately owned company and offers a truly independent view of one of the fastest growing industries that will lead the road to zero emissions. Our independence also allows us to focus on what we believe in – products which make a positive contribution to society, delivered with total commitment to quality, safety and compliance.

We deliver solutions that significantly improve environmental performance compared to incumbent technologies, contributing to the development of cleaner, greener, more secure, more democratic energy and transport systems, enabling healthier living for everyone.

Arcola Energy is committed to fostering a diverse work environment and is proud to be an equal opportunity employer. As we highly value diversity in our current and future team, we do not discriminate on the basis of race, religion, colour, national origin, gender or gender expression, sexual orientation, age, marital status, disability or any other characteristic protected by law.