Unaudited Interim Condensed Consolidated Financial Statements

# **D-BOX** Technologies Inc.

December 31, 2020

#### Notice

The Corporation's independent auditor has not reviewed these interim condensed consolidated financial statements in accordance with standards established by CPA Canada for a review of interim condensed consolidated financial statements by an entity's auditor.

#### **D-BOX Technologies Inc. UNAUDITED INTERIM CONSOLIDATED BALANCE SHEETS**

#### As at

[in thousands of Canadian dollars]

		December 31, 2020	March 31, 2020
	Notes	\$	\$
ASSETS			
Current assets		4.014	4.11.6
Cash and cash equivalents		4,811	4,116
Accounts receivable		2,821	6,474
Derivative financial instruments	2	153	( 521
Inventories	3	5,216	6,531
Prepaid expenses and deposits		841	490
Current portion of finance leases receivable		31	
		13,873	17,611
Non-current assets			
Property and equipment		4,329	5,589
Intangible assets		2,532	2,581
Finance leases receivable		409	461
Other assets		535	629
		21,678	26,871
LIABILITIES AND EQUITY Current liabilities			
Credit facility	5	3,284	
Accounts payable and accrued liabilities	5	3,274	4,730
Derivative financial instruments		5,274	846
Warranty provision		54	114
Deferred revenues		841	953
Current portion of lease liabilities		318	273
Current portion of long-term debt	6	300	4,000
Current portion of long-term debt	0	8,071	10,916
N7 / 11 11 11 / 1			
Non-current liabilities		776	1.056
Lease liabilities Long-term debt	6	776 1,734	1,056
Employee benefits	0	1,/34	549
Employee benefits		10,581	12,521
		,	,-
Equity		(2.7/2	(2.7(2
Share capital	7.1	62,762	62,762
Share-based payments reserve	7.2	2,164	2,149
Foreign currency translation reserve		(162)	(514)
Deficit		(53,667)	(50,047)
		11,097	14,350
		21,678	26,871

### D-BOX Technologies Inc. UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF NET LOSS AND COMPREHENSIVE LOSS

Quarters and nine-month periods ended December 31 [in thousands of Canadian dollars, except share and per-share amounts]

		Third	Quarter	Nine N	Ionths
		2020	2019	2020	2019
	Notes	\$	\$	\$	\$
Revenues					
System sales		2,767	3,651	7,567	13,269
Rights for use, rental and maintenance		230	1,822	577	6,066
		2,997	5,473	8,144	19,335
Cost of goods sold excluding amortization	8.1	1,592	1,909	4,083	7,207
Amortization related to cost of goods sold		146	518	1,024	1,361
Cost of goods sold		1,738	2,427	5,107	8,568
Gross profit		1,259	3,046	3,037	10,767
Other expenses					
Selling and marketing	8.2	1,540	2,344	2,616	6,929
Administration	8.3	1,106	1,529	2,719	4,341
Research and development	8.4	535	690	1,212	2,068
Foreign exchange loss (gain)		125	4	(145)	117
		3,306	4,567	6,402	13,455
Loss before financial expenses (income) and income taxes		(2,047)	(1,521)	(3,365)	(2,688
Financial expenses (income)					
Financial expenses		152	110	349	546
Interest income		(2)	(16)	(11)	(79
		150	94	338	467
Loss before income taxes		(2,197)	(1,615)	(3,703)	(3,155
Income taxes (recovery)		(3)		(2)	(1
Net loss		(2,194)	(1,615)	(3,701)	(3,154
Items that will be reclassified to net loss in subsequent periods:					
Foreign currency translation gain		135	22	352	124
Comprehensive loss		(2,059)	(1,593)	(3,349)	(3,030
Basic and diluted net loss per share		(0.012)	(0.008)	(0.021)	(0.017)
Weighted average number of common shares outstanding		175,950,573	175,950,573	175,950,573	175,950,573

#### **D-BOX Technologies Inc. UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**

Nine-month periods ended December 31 [in thousands of Canadian dollars]

	Notes	Share capital \$	Share- based payments reserve \$	Warrants reserve \$	Foreign currency translation reserve \$	Deficit \$	Total \$
Balance as at March 31, 2020		62,762	2,149	_	(514)	(50,047)	14,350
Net loss		_	_	_	_	(3,701)	(3,701)
Foreign currency translation gain		_	_		352		352
Comprehensive loss		_	_		352	(3,701)	(3,349)
Share-based payments Cancellation and expiration of stock	7.2	_	96	_	_	—	96
options	7.2	_	(81)		—	81	_
Balance as at December 31, 2020		62,762	2,164		(162)	(53,667)	11,097
Balance as at March 31, 2019		62,762	5,534	528	(436)	(47,865)	20,523
Net loss			_		_	(3,154)	(3,154)
Foreign currency translation gain		_	—		124		124
Comprehensive loss					124	(3,154)	(3,030)
Share-based payments Cancellation and expiration of stock	7.2 7.2,	_	116	—	—	_	116
options and warrants	7.2,		(3,271)	(528)		3,799	
Balance as at December 31, 2019		62,762	2,379	_	(312)	(47,220)	17,609

# D-BOX Technologies Inc. UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS

Nine-month periods ended December 31 [in thousands of Canadian dollars]

		2020	2019
	Notes	\$	\$
OPERATING ACTIVITIES			
Net loss		(3,701)	(3,154)
Items not affecting cash			
Amortization of property and equipment		1,263	1,391
Amortization of intangible assets		608	664
Amortization of other assets		_	3
Amortization of financing costs		(13)	
Loss on disposal of property and equipment		_	2
Share-based payments		96	116
Unrealized foreign exchange gain		(1,730)	(469)
Employee benefit liability		(414)	479
Accretion of interest expense		<u> </u>	147
Cash flows used in operations before changes in working capital items		(3,891)	(821)
Changes in working conital items			
Changes in working capital items: Accounts receivable		3,482	2,342
Inventories		1,315	412
Prepaid expenses and deposits		(351)	31
Goods held for lease		(551)	(470)
Other assets		94	(470)
Accounts payable and accrued liabilities		(420)	(3,532)
Warranty provision		(60)	(3,332)
Deferred revenues		(112)	(27)
Detened itvenues		3,948	(1,197)
Cash flows provided by (used in) operating activities		57	(2,018)
Cash nows provided by (used in) operating activities		51	(2,010)
INVESTING ACTIVITIES			
Finances leases receivable payments		21	
Additions to property and equipment		(3)	(266)
Disposal of property and equipment		_	7
Additions to intangible assets		(559)	(735)
Cash flows used in investing activities		(541)	(994)
		. ,	
FINANCING ACTIVITIES			
Repayment of credit facility		(716)	
Payment of lease liabilities		(235)	(189)
Repayment of long-term debt		(4,000)	(5,000)
Proceeds from credit facility		4,000	
Proceeds from long-term debt, net of financing costs paid		2,047	4,000
Cash flows provided by (used in) financing activities		1,096	(1,189)
Effect of exchange rate fluctuations on cash and cash equivalents		83	(42)
Net change in cash and cash equivalents		695	(4,243)
Cash and cash equivalents, beginning of period		4,116	9,635
Cash and cash equivalents, end of period		4,811	5,392
Cash and cash equivalents consist of:		*	,
Cash		1,183	1,161
Cash equivalents		3,628	4,231
Interest and income taxes included in operating activities:		, -	,
		<b>21</b> 0	217
Interest paid		218	217

December 31, 2020

[Amounts are in thousands of Canadian dollars, except share, option, warrant, per-share and per-option amounts]

# 1. DESCRIPTION OF BUSINESS

D-BOX Technologies Inc. ["D-BOX" or the "Corporation"], incorporated under the *Canada Business Corporations Act*, is located at 2172 de la Province Street, Longueuil, Québec, Canada.

D-BOX designs, manufactures and commercializes cutting-edge haptic motion systems intended for the entertainment and simulation and training markets. This unique and patented technology uses motion effects specifically programmed for each visual content, which are sent to a motion system integrated into either a platform, seat and/or other products. The resulting motion is perfectly synchronized with the on-screen action, thus creating an unparalleled realistic immersive experience.

The Corporation evaluates its operating results and allocates resources based on its one operating segment which is the design, manufacturing and sale of cutting-edge motion systems.

The unaudited interim condensed consolidated financial statements were approved by the Corporation's Board of Directors on February 11, 2021.

# 2. BASIS OF PRESENTATION

The interim condensed consolidated financial statements have been prepared in accordance with International Accounting Standards 34 ["IAS 34"], *Interim Financial Reporting*. They are interim condensed consolidated financial statements because they do not include all disclosures required under International Financial Reporting Standards ["IFRS"] for annual consolidated financial statements. Accordingly, these interim condensed consolidated financial statements should be read in conjunction with the March 31, 2020, annual consolidated financial statements that include the same accounting policies and methods of computations used in the preparation of these financial statements.

During the third quarter ended December 31, 2020, the Corporation adjusted the presentation of its revenues in the unaudited interim consolidated statements of net loss and comprehensive loss to regroup all system sales together, to better reflect the future direction of the Corporation. Comparative figures have been reclassified to conform to the presentation adopted in the current period.

December 31, 2020

[Amounts are in thousands of Canadian dollars, except share, option, warrant, per-share and per-option amounts]

# 3. INVENTORIES

	December 31, 2020 \$	March 31, 2020 \$	
Parts and components	4,861	5,303	
Finished goods	355	1,228	
	5,216	6,531	

### 4. SHARE-BASED PAYMENT LIABILITY

In June 2016, a restricted share unit plan ["RSU"] and a deferred share unit plan ["DSU"] were adopted by the Board of Directors. The liability resulting from these share unit plans is measured at fair value of the underlying share price for each unit at the grant date and measured again at the end of each reporting period and at the settlement date. Any change in fair value is recognized in the consolidated statements of net loss and comprehensive loss.

	202	0	2019		
	RSU Share Units	DSU Share Units	RSU Share Units	DSU Share Units	
Balance as at March 31	_	80,000	470,000	240,000	
Units redeemed for cash			(470,000)	(80,000)	
Balance as at December 31		80,000		160,000	
Units exercisable at end of period		80,000	_	160,000	

DSU share units vest 12 months after the grant date and are redeemed for cash or shares upon cessation of participants' service for all vested units.

# 5. CREDIT FACILITY

On July 24, 2020, the Corporation signed a definitive agreement with the National Bank of Canada ["NBC"] related to the availability of a line of credit amounting to \$4,000 for the ongoing operations and working capital of the Corporation. The balance as of December 31, 2020 was \$3,284. This line of credit is renewable annually and bears interest at prime rate plus 3.25% [5.79% as of December 31, 2020]. The line of credit is secured by first-ranking hypothec and security interests on all assets of the Corporation and its U.S. subsidiary.

December 31, 2020

[Amounts are in thousands of Canadian dollars, except share, option, warrant, per-share and per-option amounts]

As at December 31, 2020, The Corporation was not in compliance with the financial covenants related to the NBC agreement. On January 25, 2021, D-BOX entered into an amendment agreement with NBC. In light of the COVID-19 pandemic and its effects on D-BOX's businesses, the amendment provides D-BOX with the immediate suspension of certain financial covenants effective December 31, 2020 and such suspension will be extended to the fourth quarter of 2021 ended March 31, 2021, upon certain conditions.

### 6. LONG-TERM DEBT

	December 31, 2020 \$	March 31, 2020 \$
Loan with the Business Development Bank of Canada in the		
amount of \$2,000, bearing interest at the BDC variable rate,		
currently 4.55%, and repayable in 24 monthly capital		
installments of \$33 from July 2021 to May 2023 plus a final		
installment of \$1,200 in June 2023. The loan is secured by		
second-ranking hypothec and security interests on all assets of		
the Corporation and its U.S. subsidiary.	2,000	—
Loan with the National Bank of Canada bearing interest at a		
variable rate plus 2.25% [effective rate of 6.2%]. This loan was		
		4 000
repaid in July 2020.		4,000
Loan with the Développement économique de l'agglomération		
de Longueuil, in the amount of \$100, bearing interest at the		
fixed rate of 6%, and repayable in October 2021.	100	_
	2,100	4,000
Less: Financing costs	66	_
Less: Current portion of long-term debt	300	4,000
	1,734	—

For the quarter and the nine-month periods ended December 31, 2020, the interest expense on long-term debt charged to loss amounted to \$24 and \$33, respectively [\$61 and \$364, respectively, including amounts of \$0 and \$147 accounted for as an accretion expense for the quarter and the nine-month periods ended December 31, 2019].

December 31, 2020

[Amounts are in thousands of Canadian dollars, except share, option, warrant, per-share and per-option amounts]

# 7. EQUITY

#### 7.1 Share capital

Class A common shares of the Corporation as at December 31, 2020 and March 31, 2020 are summarized in the following table:

	December 3	1, 2020	March 31,	2020
	#	\$	#	\$
Balance	175,950,573	62,762	175,950,573	62,762

#### 7.2 Share-based payments

Changes in the Corporation's stock options for the nine-month periods ended December 31, 2020 and 2019 are summarized in the following table:

	2020		2019	
	#	Weighted average exercise price \$	#	Weighted average exercise price \$
Balance as at March 31	14,533,289	0.24	15,807,100	0.35
Options granted	—		1,990,000	0.14
Options cancelled	(843,333)	0.16	(4,253,711)	0.48
Options expired	(200,000)	0.42	(200,000)	0.47
Balance as at December 31	13,489,956	0.24	13,343,389	0.28
Options exercisable at end of period	10,052,784	0.29	10,101,472	0.31

For the quarter and the nine-month periods ended December 31, 2020, the share-based compensation expense charged to loss amounted to \$19 and \$96, respectively [\$55 and \$116, respectively for the quarter and the nine-month periods ended December 31, 2019], with a corresponding amount recognized under share-based payments reserve. For the quarter and the nine-month periods ended December 31, 2020, the cancellation and expiry of options resulted in a reclassification of \$81 [\$3,271 in 2019] from the share-based payments reserve to the deficit.

December 31, 2020

[Amounts are in thousands of Canadian dollars, except share, option, warrant, per-share and per-option amounts]

#### 7.3 Warrants

Warrants for the nine-month periods ended December 31, 2020 and 2019 are summarized as follows:

	2020		2019	
	Number #	Exercise Price \$	Number #	Exercise Price \$
Expired on August 5, 2019				(a)
Expiring on December 22, 2022	2,000,000	(b)	2,000,000	(b)
Balance	2,000,000		2,000,000	

(a) On August 5, 2019, 4,500,000 warrants expired. An amount of \$528, representing the initial fair value of the warrants was credited to deficit and deducted from the warrants reserve.

(b) Exercise price corresponds to the volume weighted average price of Class A common shares on the Toronto Stock Exchange for the five trading days prior to the exercise date of the warrants. All warrants were vested as at December 31, 2020 and 2019.

# 8. SUPPLEMENTARY INFORMATION ON THE UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF NET LOSS AND COMPREHENSIVE LOSS

#### 8.1 Cost of goods sold excluding amortization

The key components of cost of goods sold excluding amortization are detailed as follows for the quarters and nine-month periods ended December 31:

	Third Quarter		Nine Months	
	<b>2020</b> \$	<b>2019</b> \$	<b>2020</b> \$	2019 \$
Cost of parts and components	1,212	1,452	2,963	5,793
Employee costs	173	294	340	909
Professional fees	9	8	9	58
Other	198	155	771	447
	1,592	1,909	4,083	7,207

December 31, 2020

[Amounts are in thousands of Canadian dollars, except share, option, warrant, per-share and per-option amounts]

#### 8.2 Selling and Marketing

The key components of selling and marketing expenses are detailed as follows for the quarters and ninemonth periods ended December 31:

	Third Quarter		Nine Months	
	<b>2020</b> \$	2019 \$	<b>2020</b> \$	<b>2019</b> \$
Employee costs	811	1,250	1,707	4,042
Professional fees	222	232	403	618
Advertising, travel and trade show	74	71	134	749
Amortization of property and equipment	258	43	336	139
Restructuring costs	_	428	(414)	428
Other	175	320	450	953
	1,540	2,344	2,616	6,929

During the second quarter ended September 30, 2020, a restructuring provision amounting to \$414 was reversed as it was no longer required.

#### 8.3 Administration

The key components of administration expenses are detailed as follows for the quarters and nine-month periods ended December 31:

	Third Quarter		Nine Months	
	<b>2020</b> \$	<b>2019</b> \$	<b>2020</b> \$	<b>2019</b> §
Employee costs	602	349	1,160	1,837
Professional fees	182	231	606	710
Amortization of property and equipment and				
intangible assets	176	138	396	436
Restructuring costs	_	575		575
Other	146	236	557	783
	1,106	1,529	2,719	4,341

December 31, 2020

[Amounts are in thousands of Canadian dollars, except share, option, warrant, per-share and per-option amounts]

#### 8.4 Research and development

The key components of research and development expenses are detailed as follows for the quarters and nine-month periods ended December 31:

	Third Quarter		Nine Months	
	2020 \$	2019 \$	<b>2020</b> \$	<b>2019</b> \$
Employee costs	503	331	815	1,326
Amortization of property and equipment and intangible assets	35	39	115	122
Tax credits	_	(40)	(32)	(188)
Investment tax credit reversal				115
Other	(3)	360	314	693
	535	690	1,212	2,068

#### 8.5 Government assistance

For the quarter and nine-month period ended December 31, 2020, the Corporation recognized government assistance amounting to \$335 and \$1,921 related to the Canada Emergency Wage Subsidy. Amounts of \$330 and \$1,808 were recorded as a reduction of operating expenses and an amount of \$113 was recognized as a reduction of intangible assets. The Corporation also recognized government assistance amounting to \$28 and \$28 related to the Canada Emergency Rent Subsidy for the quarter and nine-month period ended December 31, 2020, and these amounts were recorded as a reduction of operating expenses. An amount of \$299 was included in accounts receivable as at December 31, 2020 for both subsidies.