



illuminate incentives company-wide

with SalesVista, the automated
compensation management platform
for *everyone* in your organization

The
SalesVista
EFFECT

SALES



Everyone wins with SalesVista's sales compensation management solution.

AUTOMATED ACCELERATION

ACTIVATION

TRANSPARENCY

SECURITY & CONTROL

ALIGNMENT

 **SalesVista**

AUTOMATED ACCELERATION

Gone are the days of complex, laborious, and error-prone manual comp incentive processes.



Sales Management & Sales Operations
Provide reliable performance analytics to effectively motivate sales reps, and improve alignment with other stakeholders across the organization.



Compensation Accountant
Eliminate the high expense of over and under commission payments when using accurate payout reporting to HR.



CFO
Remove the guesswork with automated and reliable data that provides actionable insights—improving budget and forecast planning.

ACTIVATION

From management, to operations, and your sales reps, SalesVista puts your entire sales organization in symphony to the beat of one drum.

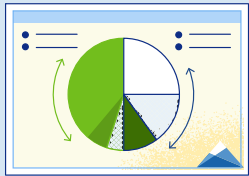
Sales Operations

Effortlessly publish and distribute out the results of compensation adjustments with assurance that the right compensation plan is going to the right sales rep, with the right commission payout.



Sales Management

Use proof of concept modeling tools to estimate and measure the effect of changes to a compensation plan before executing any new changes.

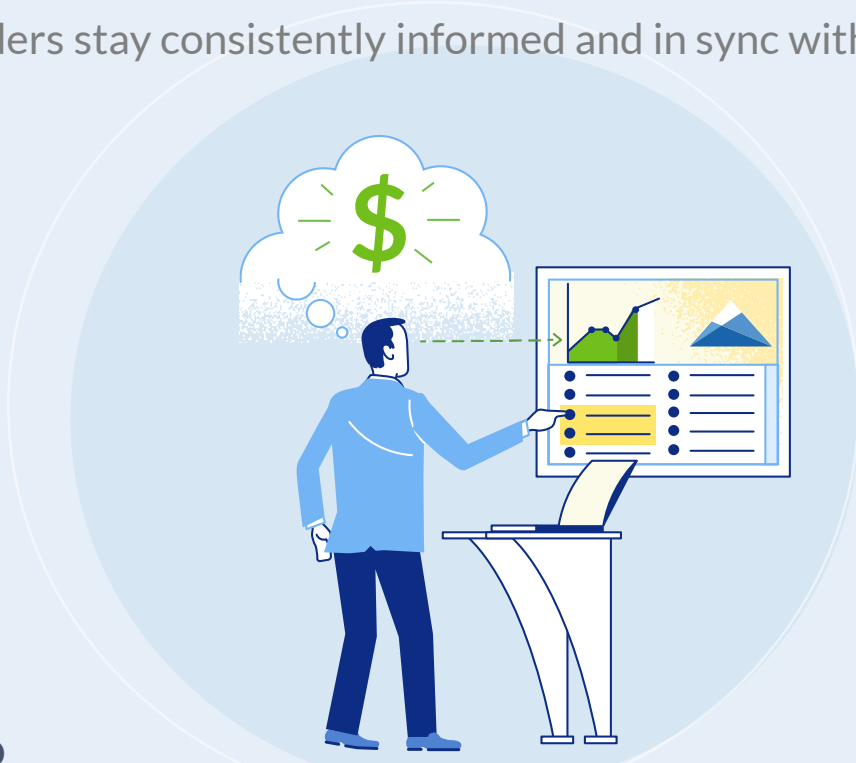


Sales/Revenue Teams

Provide sales reps with full visibility of goals and adjustments with clear and easy to understand attainment reporting.

TRANSPARENCY

Leaders stay consistently informed and in sync with status and progress reporting and visualizations.



CFO

Improve the financial oversight of changing compensation plans with improved business alignment between sales, C-Suite, and shifting business scenarios – using rules-based checkpoints to improve control.



C-Suite

Gain consistent visibility and measurement of performance and productivity across the company to proactively make decisions affecting profitability and alignment to the company goals.

SECURITY & CONTROL

Set accounting and performance goals in one command center that inform and motivate your people. Seamless integration and support, plus security.



CIO/CTO

Rely on SalesVista's cloud-technology without the need for IT resources. With multiple integration options, business can efficiently scale without compromising on security, quality, and value.



COO/CPO

Built-in checkpoints improve workflows and processes across operations help ensure policies are maintained. Purchase activities are easily tracked with sales productivity to effectively manage support of products and services.



Sales

Keep your salespeople informed throughout the attainment periods and allow them to easily view and sign for new compensation plans and adjustments – without any guesswork.

ALIGNMENT

Get your entire organization on the same page with goals, structures, and payouts.



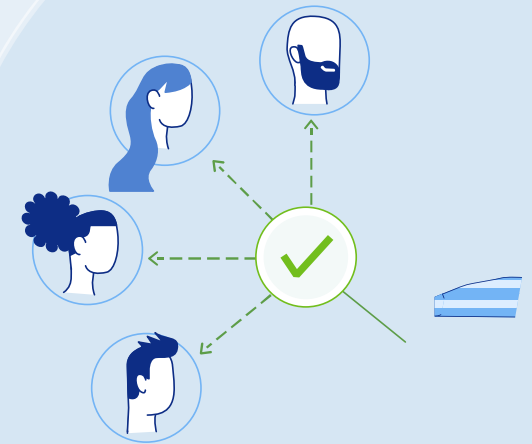
Sales Team

Salespeople can stay on top of performance and commission statuses—anytime and anywhere with powerful tracking via mobile app access.



Chief People & Culture Officer

Improve employee satisfaction and trust with accurate bonus structures and commission payouts to help retain talent.



Compensation Accountant

Gain confidence in generated accurate commission payouts and reporting – even with constant changes affecting the compensation plans.

Let SalesVista help you illuminate your sales performance and productivity across your organization with greater accuracy, efficiency and control.

Demo with us today!
SalesVista.com

