

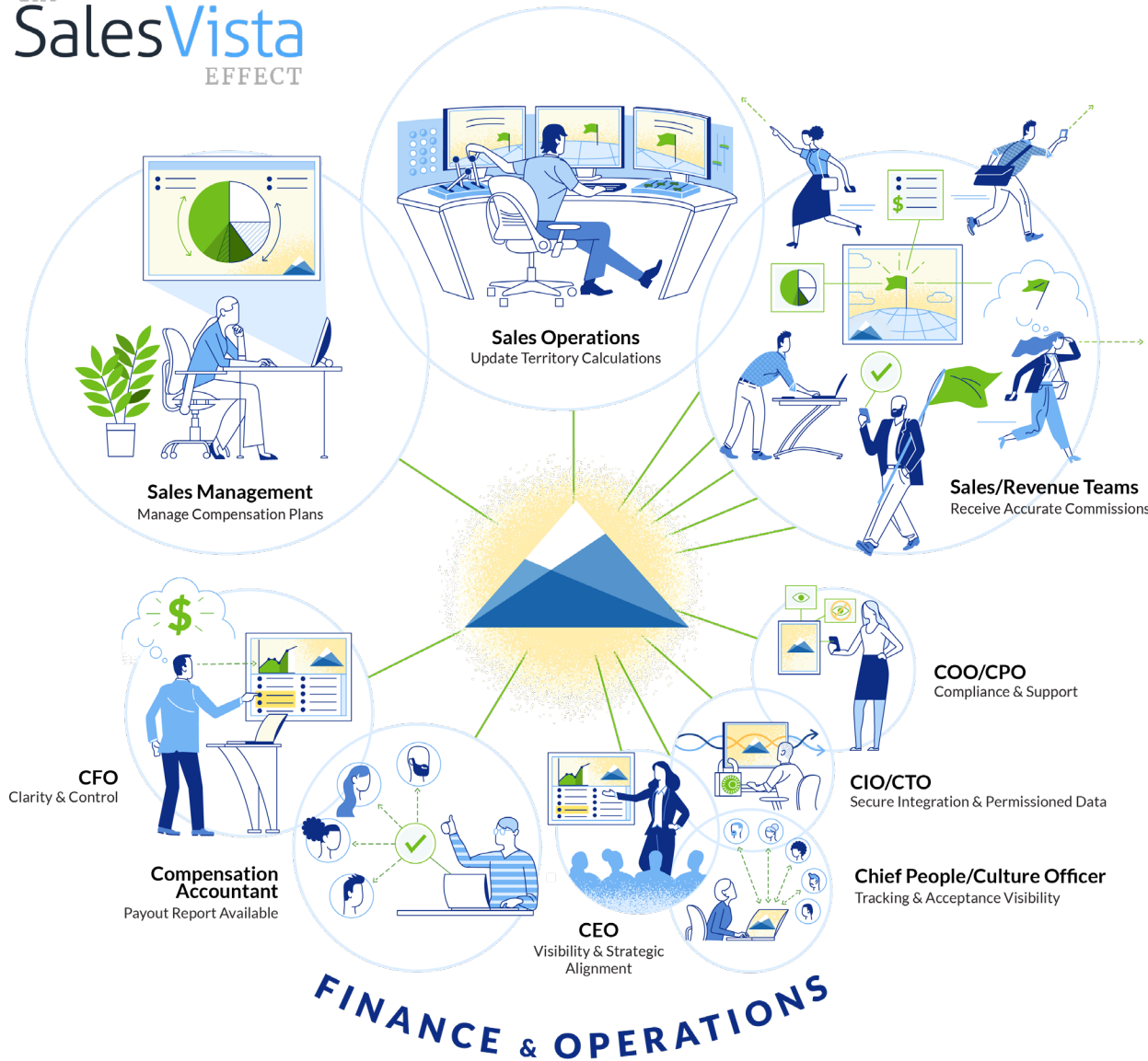


illuminate incentives company-wide

with SalesVista, the automated
compensation management platform
for *everyone* in your organization

The
SalesVista
EFFECT

SALES



Everyone wins with SalesVista's sales compensation management solution. Illuminate performance strategies with enriched analytics and automation.

AUTOMATED ACCELERATION

ACTIVATION

TRANSPARENCY

SECURITY & CONTROL

ALIGNMENT

 SalesVista

AUTOMATED ACCELERATION

Gone are the days of complex, laborious, and error-prone manual compensation processes. Use simple automation to track and validate quota attainment for accurate commission payouts.



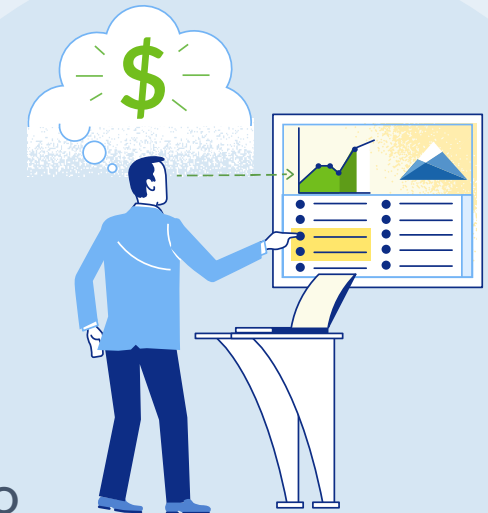
Sales Management & Sales Operations

Provide reliable performance analytics to effectively motivate sales reps, and improve compensation alignment with company goals.



Compensation Accountant

Reduce the high cost of over and under commission payouts. Use auto-generated calculations to ensure accurate payments to the right rep—every time.

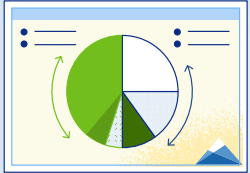


CFO

Use data that works for you. Get enriched financial and compensation data with historical drill-down details. Easily modify reports to your preference with dynamic filtering options.

ACTIVATION

From management, to operations, and your sales reps, SalesVista puts your entire sales organization in symphony to the beat of one drum.



Sales Management

Use proof of concept modeling tools for “what if scenarios” to better determine how adjustments may affect plans and commissions before deploying any changes.

Sales Operations

Improve motivation. Accurately publish and distribute out the results of compensation adjustments with assurance that the compensation plan is going to the right sales rep, with the right commission payout and schedule.



Sales/Revenue Teams

Provide sales reps with full visibility of goals and adjustments with clear and easy to understand attainment reporting and access.

TRANSPARENCY

Agile and centralized single source of truth. Leaders stay consistently informed and in sync with status and progress due to greater visibility and reliable insights.



CFO

Enhanced transparency speeds decision and action-taking to identify improvements for sales optimization. Validate discrepancies with reporting audits, and ensure accuracy of systems and aggregated data.

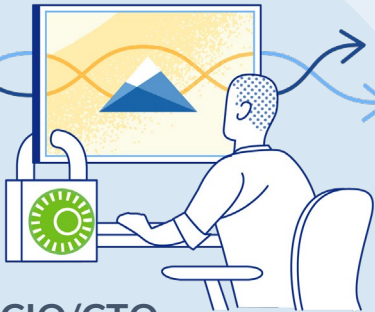


C-Suite

Gain consistent visibility and measurement of performance and productivity across the company. Easily focus on high-value activities that impact overall productivity, revenue, and company goals.

SECURITY & CONTROL

Set accounting and performance goals in one command center that inform and motivate your people. Seamless integration and support, plus security.



CIO/CTO

Maintain high-level security with Advance Encryption Standard (AES). Secret encryption data keys are used during rest and transit to increase protection.



COO/CPO

Built-in checkpoints with rules-based workflows safeguard your procedures. Streamlined processes ensure all sales transactions are easily tracked and reported.



Sales/Revenue Teams

Maintain audit trails for commission inquiries, resolutions, and adjustments. Compensation modifications can be easily tracked – without any guesswork.

ALIGNMENT

Get your entire organization on the same page with goals, structures, and payouts.



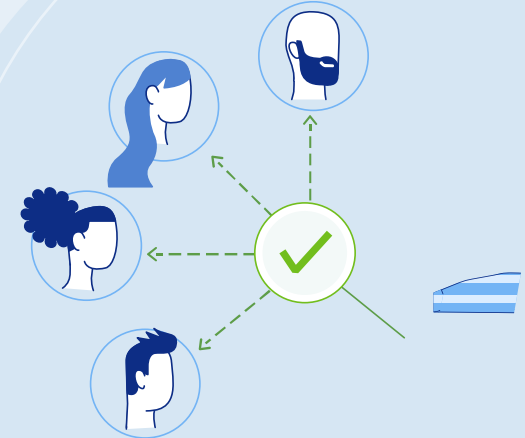
Sales Team

Salespeople can stay on top of quota goals and commission statuses—anytime and anywhere with powerful tracking right from their phone.



Chief People & Culture Officer

Improve employee satisfaction and trust with accurate bonus structures and commission payouts to help retain talent.



Compensation Accountant

Stay in lockstep with constant changes affecting compensation plan(s) and commissions – you can quickly run accurate reports no matter the frequency or number of adjustments.

Let SalesVista help illuminate your sales compensation management with greater accuracy, efficiency, and control.

Get to know us at SalesVista.com
and [Demo](#) with us Today!

