

### **Building Value**

A partner to align business goals with technology

### **Proven Experience**

A seasonal team who has built the foundation for today's connected vehicles

### **Confidence & Trust**

Vehicle-grade confidence that will perform as expected. Always

### 25M

Vehicles connected to-date

### **1B**

Vehicle to enterprise interactions

### \$1.5B

In new annual revenue generated for our clients



### 17 Years

Delivering
Connected
Vehicle
innovations

### 40 Years

Building vehicle enterprise technology

### POTENTIAL BUSINESS VALUE

### DMI FLEET MANAGEMENT AI

Powered by DMI IoT Connected Cloud



### SOLUTION OVERVIEW

### DMI FLEET MANAGEMENT AI

Powered by DMI IoT Connected Cloud



### **Safety and Security**

Al-based Driver Behavior Al-based Driver Coaching Emergency Alerts



#### **Maintenance**

Vehicle Diagnostics Predictive Maintenance



### **Notification and Alerts**

Off hours use Speeding Idling



### **Location Based Services**

Vehicle Tracking
Geofencing
Route Optimization



### Compliance & Reporting

Seat Belt Use
Driver Scorecard
ELD Data



### **Predictive Analytics**

Fleet Performance
Informed Decisions
Finances

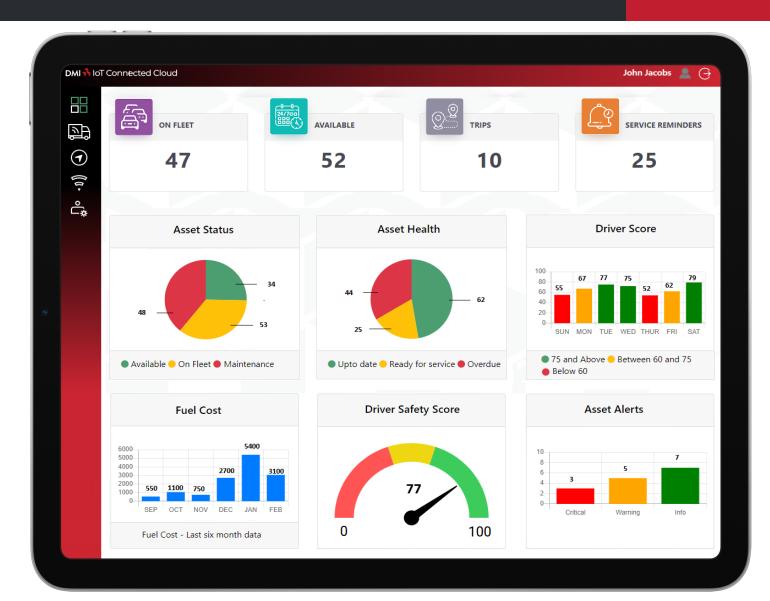




### REAL-TIME DASHBOARD

### DMI FLEET MANAGEMENT AI

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# User Configurable Live Reporting

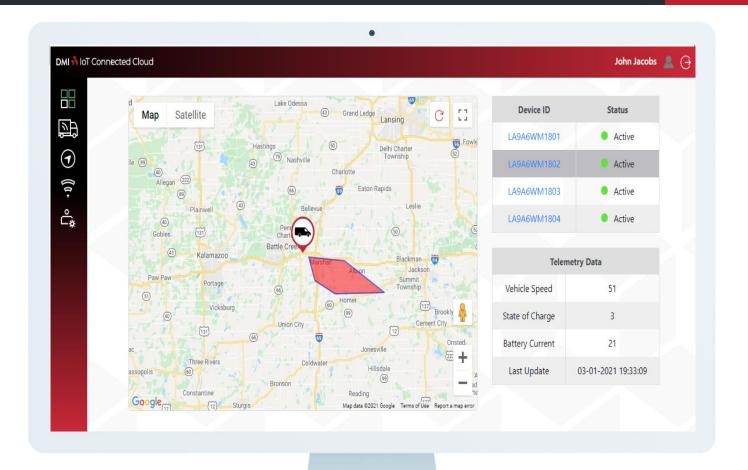
- 1. Fleet status and performance
- 2. Driver analysis
- 3. Operating and maintenance cost analysis
- 4. Alerts and notifications
- 5. Predictive analytics



### FLEET TRACKING & MANAGEMENT

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Track and act on vehicle location in virtual boundaries

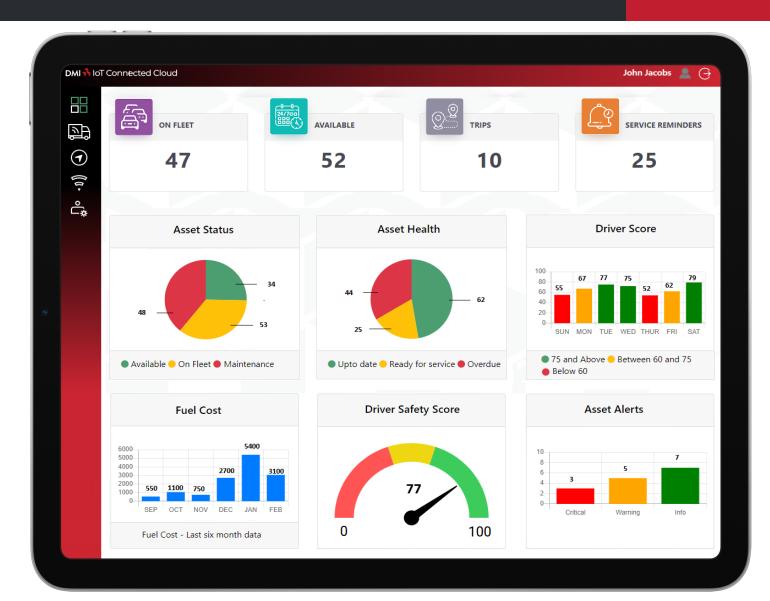
- 1. Geo-fencing
- 2. Curfew alert
- 3. Route Deviation Analysis
- 1. Emergency re-routing



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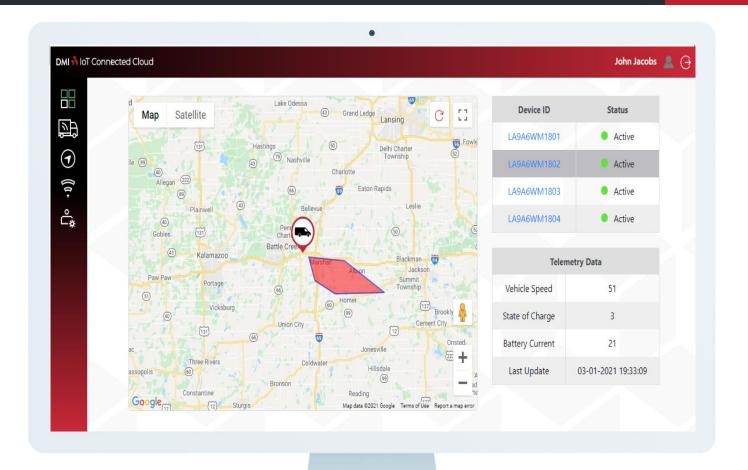
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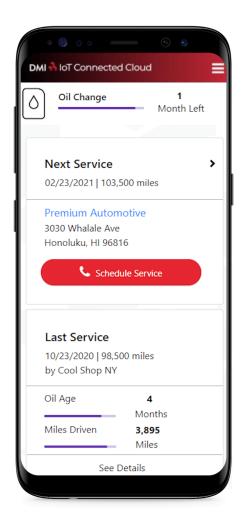
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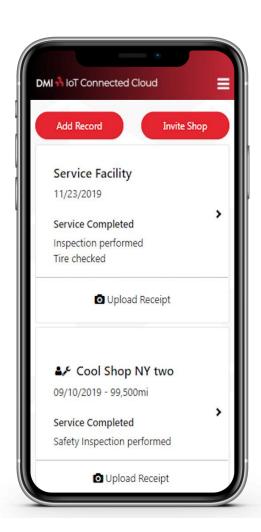


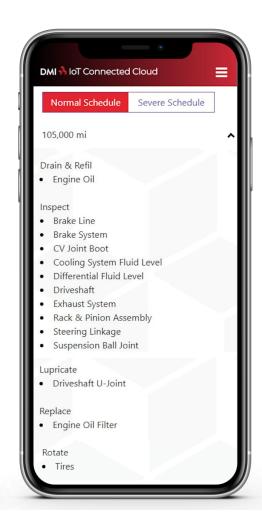
### CONDITION BASED MAINTENANCE

### DMI FLEET MANAGEMENT AL

Powered by DMI IoT Connected Cloud







### **Driver Self Service Reminders**

- Odometer / Time based "service due" alerts are generated for Drivers and Fleet Managers
- Diagnostic trouble code-based maintenance

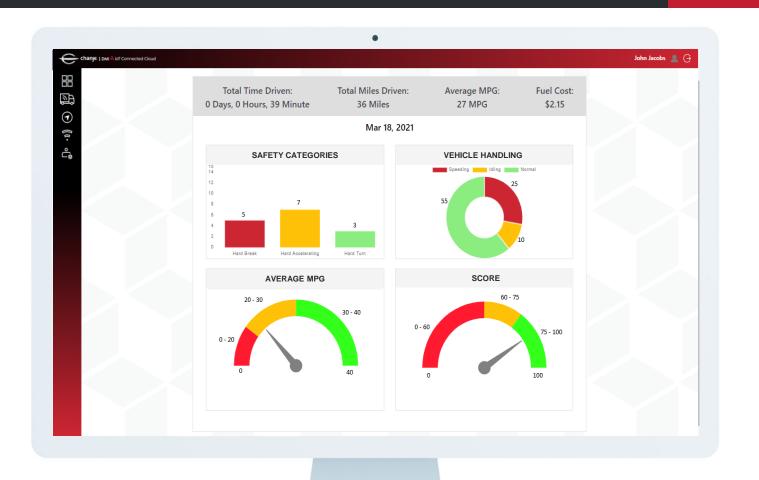
### **Service Center Tools**

- Mobile Apps for Technicians for Vehicle Inspection Checklist (Fluid Leaks, Brakes, Steering, Suspension, Chassis, Tire wear, Batteries, etc.
- 2. Identify Damages (using AI/ML tools)
- Get Service history
- 4. Order parts / replacements etc.



### RISK ANALYTICS & DRIVER SCORECARD DMI FLEET MANAGEMENT AI

Powered by DMI IoT Connected Cloud



## **Driver Behavior Analysis**

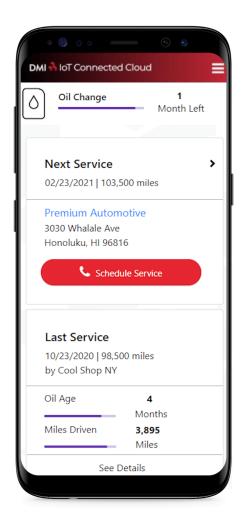
- 1. Breaking, Speed, and Acceleration
- 2. Off hours usage
- 3. Idling time
- 4. Seat Belt Compliance
- 5. Route Adherence and Trip Analysis

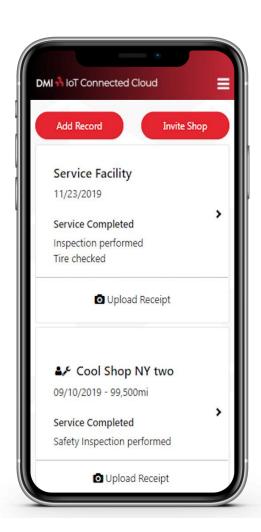


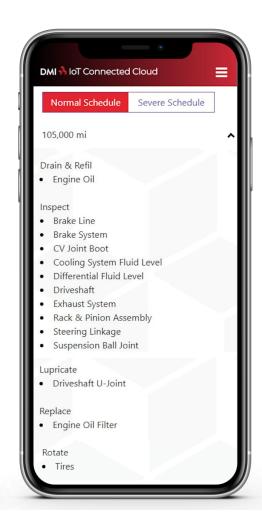
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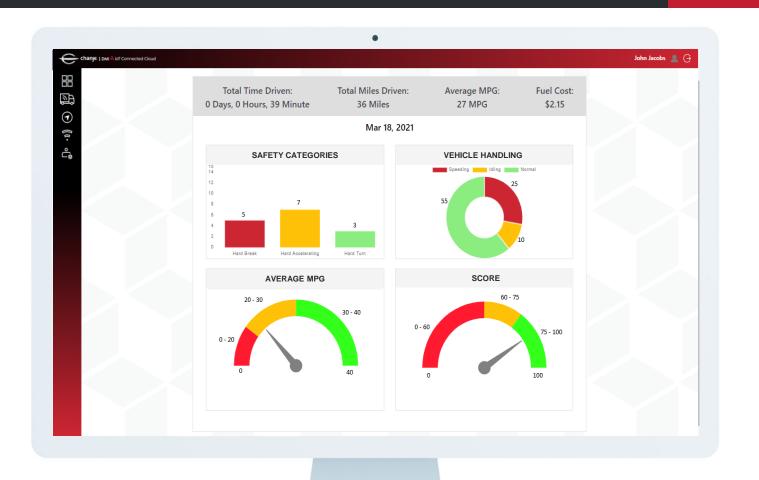
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# 021 DMI CONFIDENTIAL & PROPRIETAR

### **DMI: A RECOGNIZED MARKET LEADER**

### **Gartner**

- 5-time leader in Managed Mobility
  Services
- #1 in MMS critical capabilities



#### **Recognized in PEAK Matrix Assessment:**

- DevOps Services, 2019
- Advanced Analytics & Insights Services, 2020
- Application Transformation Services, 2020



#### In Now Tech:

- Application Modernization and Migration Services, Q1 2019
- Insights Service Providers, Q1 2020



#### Leading in:

- Creative and Design Service Provider
- Creative and Marketing Agencies
- App Developers
- User Experience Consultants
- Brand Consultants



The Washington Post







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