

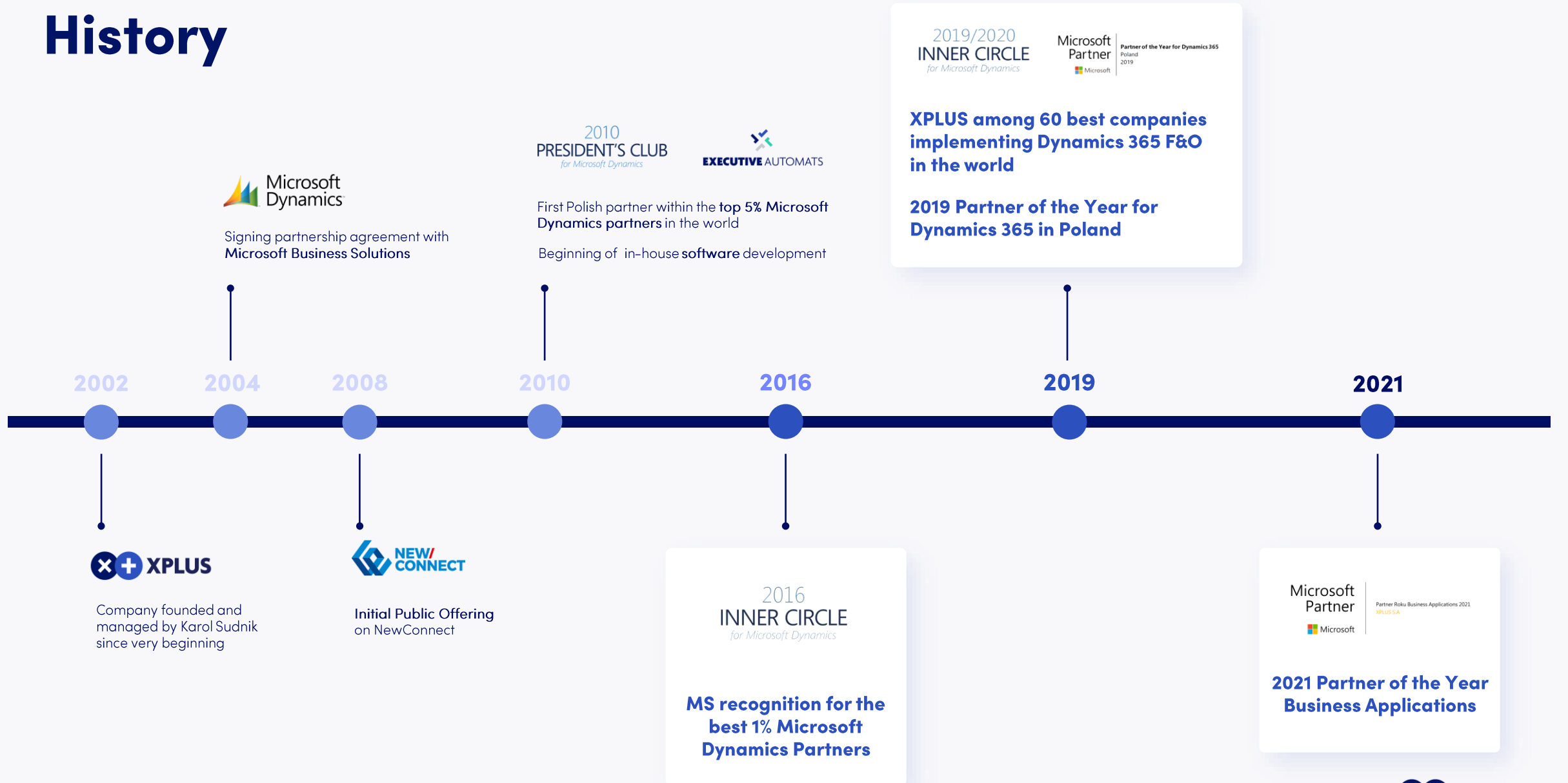


# Bringing innovation into construction industry – **MS Dynamics 365 F&O**

16.11.2021

4 PM CET

# History



# Why trust us?

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> 1.

**One-Stop-Shop for MS  
Dynamics 365 with over  
150 experts on board**



**We deliver what you need**



**Proactive approach**



**No vendor lock-in**

# XPLUS in numbers



**20**

**Years on  
the market**

**100+**

**Microsoft  
Dynamics  
Consultants**

**200+**

**Microsoft  
Certificates**

**300+**

**Projects  
Delivered**



**They trusted us**





# Agenda



- 1 Main financial and operational challenges for construction industry
- 2 Dynamics 365 as a fully-integrated system for: **Planning, Budgeting and Cost Control**
- 3 Live presentation of Dynamics 365 functionalities
- 4 Q&A session


# Main financial control challenges in the construction industry



- 
- 
- 1 Multiple and disjointed operational systems: one responsible for projects and budgeting (e.g Excel, the most popular ERP in the world), one for contracts with subcontractors, another one for accounting, etc.
  - 2 Flat and not complex enough structure of projects - no control over individual stages in terms of costs, budget, execution, etc.
  - 3 Complicated process of creating implementation budgets, no possibility to use offer budget of another complete or active project.
  - 4 Inability to comprehensively compare the actual implementation with the planned one - for any chosen period.
  - 5 Inability to reach the source of each cost visible in the implementation of the budget.

# Main financial control challenges in the construction industry



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- 6 No possibility to create different budget models
  - 7 No possibility to compare different versions of the budget (including the offer version) vs. implementation
  - 8 Inability to service warranty deposits for both recipients (investors) and suppliers (e.g. subcontractors)
  - 9 Lack of advanced management analytics tools allowing to obtain global results for the company with a breakdown into individual investments and their phases
  - 10 Inconsistent resource management



# Dynamics 365 environment for construction projects



**Global  
Template**

*operate  
internationally*

**One  
Version**

*be always up  
to date*

**Dataverse**

*one source of  
data for everyone*



**Low Code  
policy**

*time to value*

**Cloud  
solution  
security**

**Power  
Platform**

*analysis and reports  
always at hand*

**AI & Machine  
Learning,  
Mobility, CRM**



**+ Dynamics 365 as a fully-integrated system for planning, budgeting and cost control**



- Construction Project
- Subcontractor purchase agreement
- Vendor purchase invoice workflow

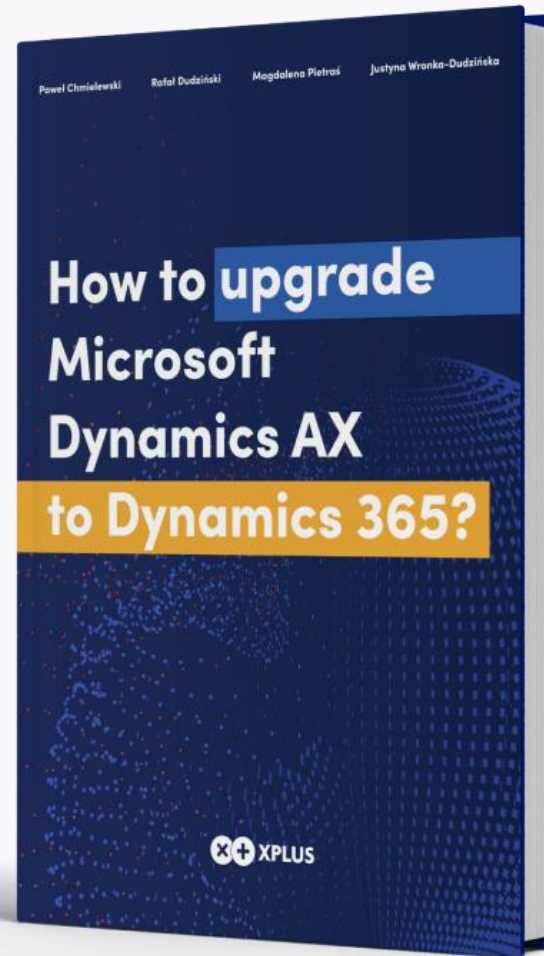




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# Live presentation of Dynamics 365 functionalities



**Q&A**

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**thank you**

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