



Softtek[®]

CASE STUDY | INDUSTRIAL

Cement manufacturer accelerates M&A benefits through SAP integration



About the customer

One of the world's largest cement companies.



US \$3B+
revenue



10K+
employees



Operations in
10+ countries

"All of the main processes started working without major issues, and it was only possible due to the great dedication and close cooperation of our teams. Congratulations to the whole team!"

President





Business challenges

Following several acquisitions across the Americas, our client needed to standardize the operating, business, and IT processes of the new business units by following a global SAP template rollout program.

1

Unify all businesses under a single ERP system to perceive M&A benefits more quickly and manage IT support centrally.

2

Place all businesses under the same global process compliance umbrella, localizing when needed.

3

Reduce IT costs associated with maintaining multiple technology environments.

4

Effectively manage change, acceptance criteria, and rollout phases.



How Softtek comes into play

Softtek was engaged to manage all moving parts in the project lifecycle, including the GAP analysis and blueprint, knowledge transfer, transition approach, go-live waves, and post go-live hyper care. During each phase, Softtek applied change management, completed data migrations, and provided end user training for multiple audiences (strategic, analytical, and transactional users).

Implemented 7 functional modules, including finance, controlling, procurement, sales, production, human capital, and business intelligence.

Provided communication plans and key user training to improve satisfaction and change acceptance.

Migrated approximately 3,000 fixed assets from a legacy system to SAP and configured 13 legal entities.





Business impact

Softtek's industry-centric approach paired with digital governance and effective change management significantly lowered ERP integration risk and helped the client more quickly integrate new businesses.



Met all deliverables and go-live on time and within budget.



Fulfilled 100% of the established success factors and deliverables.



Reduced IT support costs by rolling out a standardized global SAP template in all business units.



Enabled back-office functions for a shared services model.



ABOUT SOFTTEK

Founded in 1982 by a small group of entrepreneurs, Softtek started out in Mexico providing local IT services, and today is a global leader in next-generation digital solutions. The first company to introduce the Nearshore model, Softtek helps Global 2000 organizations build their digital capabilities constantly and seamlessly, from ideation and development to execution and evolution. Its entrepreneurial drive spans 20+ countries and more than 15,000 talented professionals.

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