

NATIONAL INSTITUTE OF SECURITY, SAFETY,  
MANAGEMENT AND APPLIED TECHNOLOGY INTERNATIONAL

**EXPRESSION OF INTEREST**  
Online Training Content  
President NISSMAT International

2021

Anupam Garden, Near Sainik Farms, New Delhi - 110068



**NATIONAL INSTITUTE OF SECURITY SAFETY MANAGEMENT AND APPLIED TECHNOLOGY  
(INTERNATIONAL)**

**EXPRESSION OF INTEREST FOR ONLINE LEARNING CONTENT**

National Institute of Security, Safety, Management and Applied Technology (NISSMAT) International invites Organisations/Consulting Firms/ Individuals for delivery/ development and delivery of online Learning/ Training content with the view of achieving the objectives of the Organisation.

Prospective Organisations/ Consulting Firms/ individuals who meet the Qualification criteria may furnish their Expression of Interest (EOI) on or before **01 Jul 2021** by 1730 hours<sup>1</sup> to the following address: -

Executive Assistant to Chairman  
NATIONAL INSTITUTE OF SECURITY SAFETY MANAGEMENT AND APPLIED TECHNOLOGY  
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Website: [www.nissmat.com](http://www.nissmat.com);

Mr C Pal Singh, Ex IGP Punjab Police and Rapid Action Force (GOI)  
President NISSMAT  
National Institute of Security, Safety, Management and Applied Technology (International)

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<sup>1</sup>NISSMAT International reserves the right to extend the date of submission.



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<sup>2</sup>Enter relevant columns and give explanatory notes in remarks column for any difference



## PART I - GENERAL TERMS

### 1. Objective of EOI

The Objective of this EOI is to obtain, aggregate and coordinate the delivery of online learning/ training content, for an online Learning platform (under development) of NISSMAT INTERNATIONAL to impart training, enhance the quality of Learning and Training and provide knowledge under the umbrella of NISSMAT INTERNATIONAL

Organisations/ Consulting firms/ Training professionals/ SMEs<sup>3</sup>/ Online content developers are invited to express interest in the provision of their online training content within the scope of this EOI for mutual benefit.

The selected Organizations/ Consulting Firms/ Freelance professionals/ SMEs shall be responsible for providing and time to time continuous development of the required online Learning/ Training material, whereas NISSMAT INTERNATIONAL shall provide the platform for availability of the LMS<sup>4</sup> under its umbrella for mutual benefit

This invitation of EOI intends to define the scope, criteria and details of work entailed as part of this proposed partnership between the said Organisations/ Consulting Firms/ Individuals and NISSMAT INTERNATIONAL

### 2. Authority Issuing the EOI

This EOI is issued by NISSMAT INTERNATIONAL

The contact person for this EOI: Director Education/ Executive Assistants (Kamia/ Pooja) [director.education@nissmat.com](mailto:director.education@nissmat.com); [chairmansoffice@premiershield.com](mailto:chairmansoffice@premiershield.com)

The decision of NISSMAT INTERNATIONAL with regard to the short listing of Organisations/ Consulting Firms etc through this EOI will be final and NISSMAT INTERNATIONAL reserves the right to reject any or all the EOIs received without assigning any reasons.

### 3. Tentative Calendar of Events

The following table indicates important milestones and timelines for completion of bidding activities:

S. No.	Milestone	Date
1	Release of Invitation of Request for Proposal (EOI)	10 Jun 2021
2	Submission queries by the prospective Organisation/ Consulting Firm, etc	20 Jun 2021

<sup>3</sup>Subject Matter Experts

<sup>4</sup>Learning Management System



3	Clarifications by NISSMAT INTERNATIONAL to the queries, if any	25 Jun 2021
4	Last date for submission of EOI	01 Jul 2021
5	Analysis, Identification and Short listing of the requisite Learning/ Training content	05 Jul 2021
7	Discussion on virtual platform between NISSMAT INTERNATIONAL and the identified shortlisted Organisations/ Consulting Firms/ Individuals	Date later
8	Selected Organisations/ Consulting Firms to be informed	Date later

#### 4. Availability of EOI

Invitation for EOI can be downloaded from the NISSMAT INTERNATIONAL website [www.nissmat.com](http://www.nissmat.com) or from Social Networking sites. All prospective Consulting Firms/ Organisations/ Individuals are expected to read carefully all instructions, forms, terms, requirements and other details in the EOI. Failure to furnish the complete information sought for in the EOI documents or submission of a proposal not substantially responsive and inconsonance with EOI will be at risk of prospective Organisation/ Consulting Firm/ Individuals and may cause rejection.



## **PART II - BACKGROUND AND SCOPE**

### **About NISSMAT International**

National Institute of Security, Safety, Management & Applied Technology (NISSMAT) came into existence in the year 1990. This institute has organized a large number of Training courses on the subjects of Security, Safety, Management and Applied Technology for Private Security Industry, ex-Defence Force Personnel, and for important Business houses. NISSMAT has also executed a number of assignments for reputed Multinational firms including Due diligence, Risk Mitigation, Loss Prevention, Security surveys and audits. The prolonged lockdowns due to the spread of Covid has adversely affected its business activities. The NISSMAT management has thus decided to look out for virtual/ online solutions for conducting its Training and other business activities.

**Accordingly, NISSMAT** underwent required transition and started various Virtual activities. NISSMAT International launched International Webinars from Oct 2020. It is also in the process of vigorously undertaking and pursuing its other activities under the following segments:-

- ✓ NISSMAT Forum - Webinars and awards for relevant Industry
- ✓ NISSMAT Education - Online training
- ✓ NISSMAT Enterprise - Consultancy
- ✓ NISSMAT Foundation - CSR and Security awareness

The President of NISSMAT is Mr. C Pal Singh - A Former Police Chief of Rapid Action Force and Ex-Commandant of Internal Security Academy (GOI).

Presently NISSMAT Forum holds regular International Webinars on the subjects of Security, Safety, Management and Applied Technology and also on current subjects of topical interest.

In order to impart adequate knowledge and sharpen professionalism in the spectrums of Security, Safety, Management and Applied Technology, etc, the NISSMAT Education wing has commenced implementation of its plans for Online Training, Mentoring and Certification of the existing professionals and students, world over, in these subjects.

### **Key Stakeholders**

Professionals, Students/ Learners, Trainees, Content developers, Trainers, Mentors and others related with the above fields.

### **Objective**

NISSMAT International intends to partner with Organisations/ Consulting Firms/ Individuals to provide/ deliver, and develop and deliver/ provision online learning/ training content to enhance the quality of training delivery in Security and Safety sectors.

### **Scope**

Business association with Organisations/ Consulting Firms/ Professionals/ Freelance experts/ SMEs/



other individuals for online content ready in all respects for conduct of Training/ Webinar, (preferably certified by appropriate authority/ organization) at various levels from Junior Managers and beyond in the echelon of higher Management Assignments in the above fields.

### **Outputs**

We are looking for online learning/ training contents to be delivered to the Global learners, professionals, trainees and audience concerned with the Security of physical assets including people, safety and applied technology at operational levels. The online contents are required for professionals and trainees at the Level of Junior Managers and above in the following fields:

- ✓ Security, Physical, Technical and Cyber
- ✓ Fire Services - Technology, Suppression and Intervention.
- ✓ Investigations - Individuals, Corporate and Business Houses regarding Fraud detection, Leakages, and thefts Involving unethical employees and breaches of Cyber Security, etc,
- ✓ Risk Analysis, evaluation and Risk Mitigation and management,
- ✓ Loss Prevention, Due Diligence and Loss prevention audits.
- ✓ Security Audits, with specified term of reference
- ✓ Regional Security and Safety in various threatening environments, identification of threats and recommended solutions relating to Internal Security threats.
- ✓ Threat assessment/ assessment of the security situations, its management.
- ✓ Containment of escalating Security Threats in Client premises and public places, with reference to incidents like kidnapping, ransom, abduction, etc.

Expression of Interest for providing online contents, already available, or the content under development, for online training/ which is already being conducted by you or you propose to develop and make available to NISSMAT INTERNATIONAL for running/ conducting on its LMS.

The details are required as per annexure 3.



## PART III - TERMS AND QUALIFICATION CRITERIA

### 1. Conditions of the Issue of EOI

EOI is not an offer and does not carry any commitment to engage with the Organisations/ Consulting Firms/ individuals who respond to this EOI or any other commitment related thereto.

NISSMAT INTERNATIONAL reserves the right to withdraw this EOI and change or modify any part thereof at any stage.

Timing and sequence of events resulting from this EOI shall be determined by NISSMAT INTERNATIONAL.

Applicants are required to submit the responses in accordance with the annexures attached.

### 2. IPR of the Content Developed as part of this EOI

IPR of the online content to be used for rendition on the LMS owned by NISSMAT INTERNATIONAL shall remain with the owner of the content.

In the event of outright purchase of the content by NISSMAT INTERNATIONAL, the IPR shall solely be owned by NISSMAT INTERNATIONAL.

### 3. Language of EOI     English

### 4. Language of Online Content

The LMS is being planned for use by global professional and other learners, student community etc. As such the content should be in English, and the language of the target audience. Some of the popular languages globally can be Arabic, Persian, Spanish, German, French, Japanese, Korean, Chinese, and Hindi

### 5. Qualification Criteria

The invitation for EOI bids is open to all entities worldwide who fulfill qualification criteria as specified (Annexure 3): -

- a) Indian Organisations/ Consulting Firms registered under Companies Act or Societies Registration Act or registered as a Trust, as LLP or under Shops and Establishment Act who are active and operational anywhere in the world for last one year on the date of application.
- b) Organisations outside India, should get necessary, statutory approvals and permissions as and if relevant for business to be done with Indian Business entities.
- c) Experience of the prospective Organisations/ Consulting Firms for similar work for the Security/ Management Sector for Govt. or private sector shall add value.





- d) The prospective Organisations/ Consulting Firms/ individuals should preferably have developed Digital/ AV/ Animation Content/ Videos mapped to marketable Learning Content.
- e) Prospective Organisations/ Consulting Firms/ individuals from India should have a valid PAN/ TAN and applicants from other countries should have appropriate and valid financial/ commercial registration in their country.

#### 6. Evaluation of EOI and Selection of Organisation/ Consulting Firms/ Individuals

Evaluation of EOI shall be done on the Quality and Cost Basis as per the following process: -

- (a) **Phase 1** Desk evaluation and short listing of the organisations/ Consulting Firms/ individuals showing the list of online content (See annexure 2 for factors to be considered for selection of the content.
- (b) **Phase 2** Presentation/ discussion with the shortlisted applicants as per the schedule prepared by the NISSMAT INTERNATIONAL.
- (c) **Phase 3** Selection of the Organisations/ Consulting Firms/ individuals with the list of approved content based on results of previous phases, as well as their Quotes. After above consideration, the finally selected Organisations/ Consulting Firms shall be registered as part of the Partnership.
- (d) **Phase 4** Signing of the agreement.

#### 7. Checklist for EOI Submission

Applicants should submit the following digitally/ through E mail preferably in secure pdf version: -

- (a) Annexure 1- Details of Organisation and Experience.
- (b) Annexure-3 - Online Content Availability
- (c) Copy of the Registration Document of the Organisation/ Consulting Firm/ Individual
- (d) Copy of PAN/ TAN (For Indian contenders only)



**PART IV - ANNEXURES/ FORMATS**

Annexure 1

**DETAILS OF THE ORGANISATION AND EXPERIENCE**

1	Name of the Organisation/Agency/ Individual, and year of establishment		
2	Name of Director/ Owner/Proprietor		
3	Profile in brief		
4	Total period of experience of the Organisation/ consultant Firm's		
5	Total period of Experience in online Content Development		
6	Experience in development of online content in the security (Incl Cyber Security) and safety sector.		
7	Details of the assessment and certification available		



**FACTORS TO BE CONSIDERED FOR SHORTLISTING/ SELECTION OF THE ORGANISATIONS/  
CONSULTING FIRMS/ INDIVIDUALS FOR ONLINE CONTENT**

1. Organisation/ consultant Firm's total experience
2. Experience in online Content Development
3. Experience in development of online content in the security and safety sectors, and applied technology
4. Whether ISO-9000 and/ or ISO-27000 certified (Not mandatory).
5. No of courses which are being organized/conducted in alliance with some other group/already on sale, its periodicity and level<sup>5</sup> of delivery.
6. Details of arrangements available for assessment and certification

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<sup>5</sup> Levels can be classified as 'Middle', 'Senior', and 'Higher' Management



**ONLINE CONTENT AVAILABILITY: \_\_\_\_\_ (ORG/ CONSULTANT/ INDIVIDUAL)**

Ser. No.	Name of the online content/ course	Content format (Animation, slides and audio, video-audio, live session)	Period (No of hours/ days/ modules/ period module wise)/ Level i.e. Junior Manager and above	Has it been used for online training? if so, details	Whether certified, if so, details, process, Certification agency/ authority if any etc)	Is assessment content ready for online assessment, give brief detail	Costing/ quote/ financial/ commercial terms, with or without copyright	Remarks <sup>6</sup>

<sup>6</sup>Additional pages may be added to elaborate the details required on annexure 4