PARTYSLATE

Digital Day

Q

Secrets to Getting Published, From Platforms to PR

Agenda

- Context setting for media placements
- How getting published helps your business
- Selecting the right events and topics to pitch
- Editorial and public relations tips & how-tos
- Your action plan to get published





UNCATEGORIZED
ADULT PARTY: SIXTY IN STYLE
Read More +

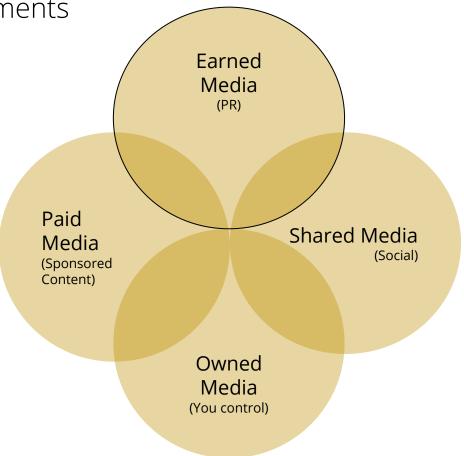


WEDDING: TRISTAN AND HUNTER
Read More +

Context setting for media placements

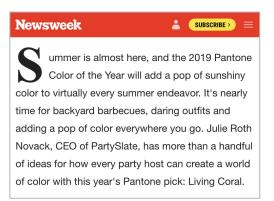
 These 4 areas work together to reinforce your expertise, authority, and reputation

Our focus today: earned media



How getting published helps your business

- Builds brand awareness and reputation
- Distinguishes you from competition
- Acts as a lead generator
- Lends authority to speaking engagements
- Makes clients happy
- Creates content for marketing
- Gets backlinks from high-authority websites, which are great for SEO





 $\frac{\text{THE}}{C}UT$





Increasingly, companies are pushing their annual parties to January, because more people can show up, and booking a venue is cheaper. "Often our clients secure better pricing and incentives on venues, décor, catering, and so on," Kelly Ann Peck, the experience designer at Washington, D.C.'s <u>Something Fabulous</u>, told PartySlate.com this year.

Select the right events and topics to pitch

Questions to ask yourself:

- What timely or on-trend topics will position you as an authority?
- What types of events and clients do you want to attract?
- What events offer something unique, different, or memorable?
- What events are relevant to your target publications?
- Which events have a high-profile client who will allow publicity?
- Do you have permission from client to use the event?



18 TV Shows to Binge From Home — and Party Themes to Match

by Amanda Greenberg · February 18, 2021

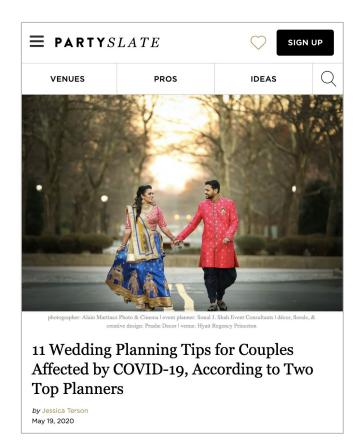


Break Out Your Neon & Spandex for These 80s Theme Party Ideas

by Amanda Greenberg · March 29, 2021

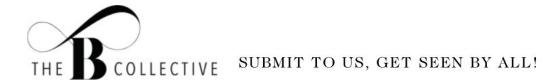
Editorial and public relations tips & how-tos

- Create memorable stories, not press releases
- Send your story or topic idea to a specific editor
 start local
- Build relationships with editors
- Make sure you have an interesting hook
- Choose a niche and become an expert
- Be responsive to requests for quotes
- Find opportunities to speak, like podcasts, digital events, conferences, and panels



Understand what editors & reporters look for

- Trends
- Timely topics
- Unique elements
- Advice
- High-profile clients
- Social-friendly photos
- High-volume SEO topics
- Roundup ideas
- Newsworthy events and announcements



WHAT WERE SOME OF THE HIGHLIGHTS OF THE EVENT? WHAT MADE IT UNIQUE?*

LINK TO DOWNLOAD PHOTOS:*

Please include a link to a gallery, Dropbox folder or Google Drive folder where we can download full resolution images. Please note that the long edge of each image must be a minimum of 7500px. If required, please be sure to include the download pin for falleries.

SUBMIT

Understand what editors & reporters look for

- Seasonal write ups
 - Winter weddings
 - Corporate holiday parties
- What's coming up
 - Holidays
 - Big events in pop culture
 - Editorial calendar
- Current events
 - Event safety



COVID-19 Weddings & Events Require a Commitment to Safety — Learn About On-Site Rapid Testing

by Jessica Terson · March 19, 2021



12 Essential Pool Party Ideas for Your Summer Soirée

by Tasha Downing · April 5, 2021

Make your target list of publications and reporters

Devote time on your calendar to PR activities

Types of publications

- Print or digital
- Mass market or luxury
- Wedding-only or all event types
- Lifestyle publications

Requirements and requests

- Exclusivity requirements
- Content needed to include with the pitch

Marketing considerations

- Local or national reach
- Domain authority for SEO
- Social media following for cross promo



Create well-written and thoughtful submissions

Be clear about what you are pitching:

- Creative or unique angle
- Standout event element
- Trend you have identified
- Seasonal color or design palette
- Expertise on micro-topics

Earn an A+ on your submission:

- Do the work!
- Follow their process and requirements
- Understand each reporter's focus or specialty
- Be assertive on why this should be published

PartySlate Editorial Submission Form *Required Editorial Submission Form Use this form to submit event albums uploaded to PartySlate with a specific idea or trend for PartySlate editorial consideration. Please note, we require the following for each submission: The event must be uploaded to your PartySlate profile You must include full credits including photographer, event planner, design/décor/floral, venue, etc. Un-watermarked images (we will give full credit to the photographer) Real event images only (photoshoots will not be published)

Make it easy for publications to feature you

- Photos and videos from your events are your best marketing collateral
- Professional images only
- Curate your image selection
 - o 20-30 photos
 - Offer a mix of wide room shots and close-up details
 - Not all publications require people shots

Daughter of Design
Art Deco Wedding
30 photos & description

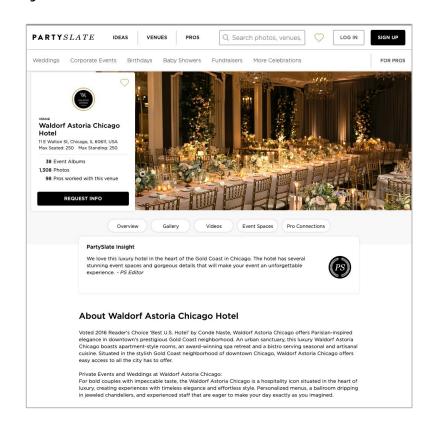




PartySlate Best-Of Black & White Wedding Ideas

Leverage your PartySlate profile for easy submissions

- Credit all event partners
 - Amplify your digital network
 - Recognize team and build goodwill
- Write event titles that tell a story
 - We often search for themes, hues, styles, and more by keyword
 - "Jewel-Toned Floral Wedding at The Pierre in New York City" is stronger than "Meg & Andrew's Wedding"
- Write robust event descriptions
 - Details on elements or activities
 - Include trends, advice, or what is unique
- Content concierge 24/7 review



Showcase and promote your press hits

Featured on PARTYSLATE

- Share your features and tag your event partners
 - Instagram
 - LinkedIn
 - Facebook
 - Website
 - Blog
 - Email and newsletters
 - PartySlate profile
- Add "Featured on PartySlate" badge with link
 - Footer of your website
 - Blog or press section of your website
 - Email signature line



Chicago Botanic Garden Weddings is at Chicago Botanic Garden

April 22 at 7:07 PM · Glencoe · 🕙

Thank you PartySlate for the timely article, "Tips & Resources for Planning Your Eco-Friendly Chicago Wedding"

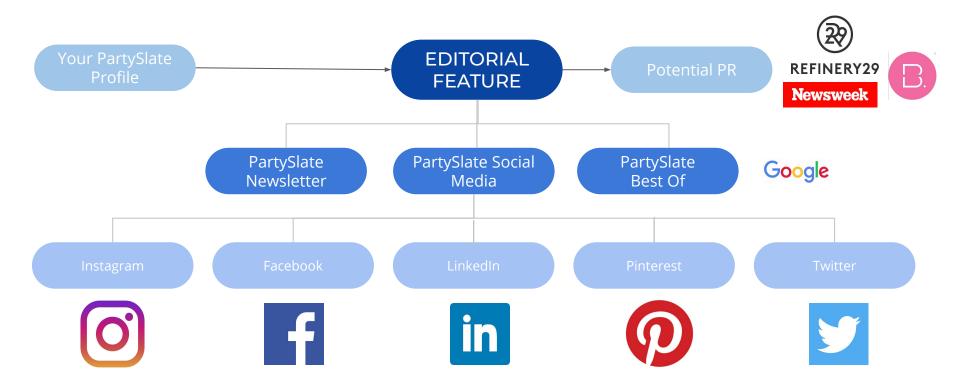
Happy Earth Day from us to you!



4 Tips & 12 Resources to Achieve Your Dream Eco-Friendly Chicago Wedding

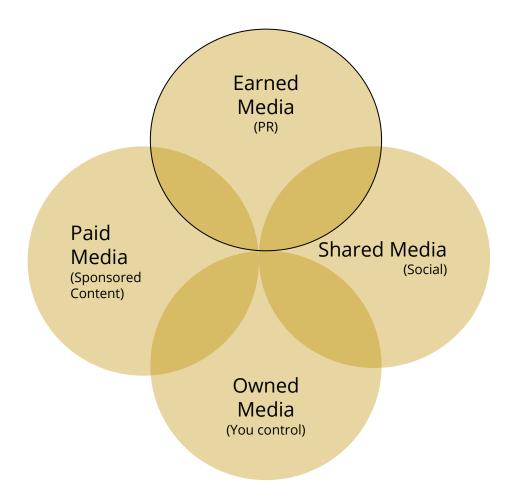
Environmentally conscious weddings is one of t...

Lifecycle of a PartySlate editorial feature



PartySlate touches each area

- **Earned**: Best Of editorial articles
- **Shared**: Social media channels
- **Owned**: Your PartySlate profile
- Paid: Boosted content, digital advertising & enhanced profile page



Your action plan to get published

1. Create a PR plan

- Select your topics and events you want to pitch to build your business
- Prioritize media outreach and research reporters and bloggers
- Gather credits, photos, and videos for each event

2. Submit your work for editorial consideration

- Schedule time to ensure you understand how to submit to publications and websites
- Provide interesting details and short quotes for potential use
- Don't overload a single editor or reporter with too many submissions at once

3. Promote your press mentions

- Leverage your press hits by sharing them widely
- Encourage event partners to share and cross promote

How we can help

- Review your sample editorial pitch
- PartySlate profile creation
- PartySlate editorial submission form

Up next:

How to Master Instagram's Newest Tools & Features

