# $|\mathbf{PARTY}SLATE|$

Digital Day

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## SEO 2.0: How to Accelerate Your Digital Growth

#### Agenda

#### • SEO overview

- What is Google's Core Web Vitals update
- 5 ways to prepare for Google's update
- PartySlate's SEO strategy
- Your SEO action plan

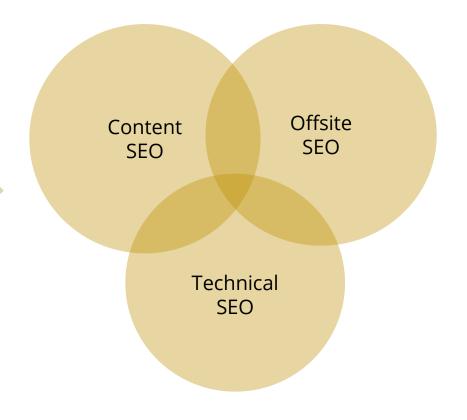


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## The 3 components of SEO

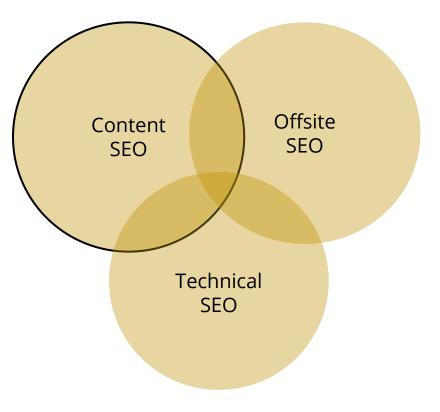
Google uses over **900 factors** to determine the relevance of a web page.

The majority of these factors fall under 3 main categories that we will review today.



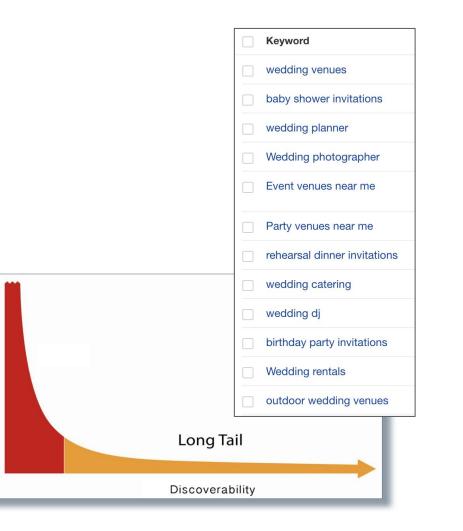
#### 1. Content SEO

- Content and SEO go hand-in-hand
- Without one, your efforts on the other are seriously diminished
- For example, your keyword research won't do much good unless you then use those keywords in your content
- High quality content is what earns you backlinks, and it's also what search engines crawl when they arrive at your site



## Content SEO: The building blocks

- Make a list of topics you want to rank for
- Use tools such as Keyword Finder, UberSuggest, or <u>AHREFS</u> to research search volume
- Make a list of long-tail keywords based on these topics
- Create or optimize content for each topic that includes long-tail keywords
- Publish content on multiple platforms Google considers signals from all angles:
  - Your website
  - Your blog
  - Social media channels
  - Third party platforms



Popularity

**PARTY**SLATE 5

#### Content SEO: Definitions

- **Metadata:** Content that appears under your search results to give a preview of your page
- **Headline Structure:** H1s, H2s, and H3s help Google better understand the hierarchy of content on a page
- Alt Text: Image tags that help Google understand what is in the photo and also improves page accessibility
- Featured Snippets: A boxed search result in what is called "position zero" that has the highest click through rate and whose content is favored by Google

best caterers new york

www.partyslate.com > find-pros > caterer > area > new-york

#### Top 20 Caterers In New York | PartySlate

Caterers in New York bring the creativity, presentation, and mouthwatering tastes of the top NYC restaurants to your event. ...more. Filter2.

www.yelp.com > search > find\_loc=New+York,+NY

#### Top 10 Best Caterers in New York, NY - Last Updated ... - Yelp

Hoboken **Catering**. 3.4 mi. Marcey Brownstein **Catering** & Events. 3.1 mi. 43 reviews. LCI **Caterers**. 8.7 mi. 42 reviews. Simply Divine. 5.3 mi. 6 reviews. Bon Soir **Caterers**. 7.2 mi. 32 reviews. Big Al's Soul & **Catering**. 14.7 mi. 4 reviews. Cobblestone **Catering** & Fine Foods. 1.1 mi. 53 reviews. The Sweet Tooth & **Catering**. ...

www.brides.com > Wedding > Food & Drink 💌

#### BRIDES New York: The Best Caterers for Your New York City ...

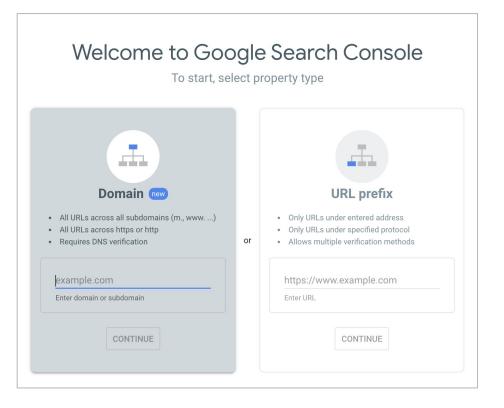
So with our appetites in mind, we've rounded up New York's best of the best. In other words, here are our picks for the city's top five catering masters that will be ...

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	The Peninsula Beverly Hills. Photo courtesy of the Peninsula Be	everly Hills	
	<ul> <li>Four Seasons Los Angeles at Beverly Hills. Four Seasons Los A Hills</li> </ul>	Angeles at Beverly	
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	The 14 Best Luxury Ballroom Venues In Los Angeles		

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## Content SEO: Tracking your success

- Use Google Analytics to track organic traffic
- Look at key landing pages that you optimized for topics and keywords
- Google Search Console will show you all queries that you content ranks for, your position, and corresponding landing pages
- Double down on keywords you are already ranking for

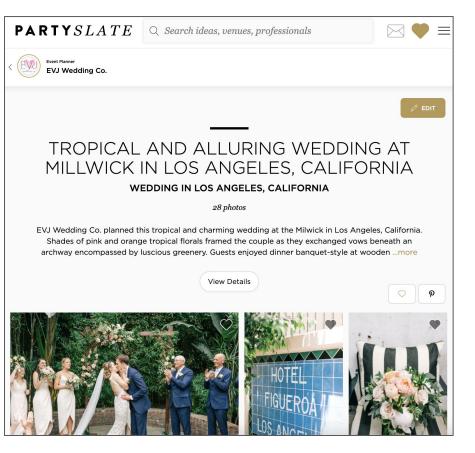


## Content SEO: Your PartySlate profile

- Write a long-form original **company description** with SEO in mind
  - Duplicate content confuses Google and forces it to choose which page it should rank
- Use SEO keywords in your **event album titles** and **event descriptions**:
  - Event type(s)
  - Event location or setting
  - Venue names
  - Themes, styles or colors
  - Inspiration and ideas
  - Key elements of the event

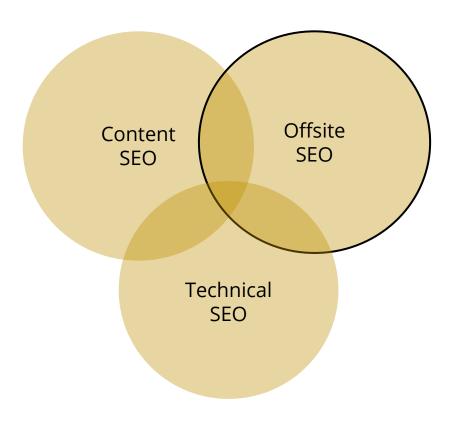
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• Add videos with descriptive titles to Video Gallery



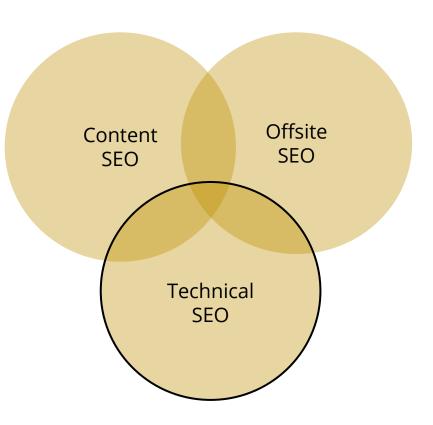
#### 2. Offsite SEO

- Google looks for references to confirm high quality content, which helps determine your **domain authority**
- The more high quality links back to an individual page, the higher its **page authority**
- How do you get more links?
  - Ask local blogs if you can write content for them or have an interview
  - When you are published, ask for the link back to your website
  - Third party profiles (LinkedIn, PartySlate)
  - Write a testimonial for an event partner and ask for the link back

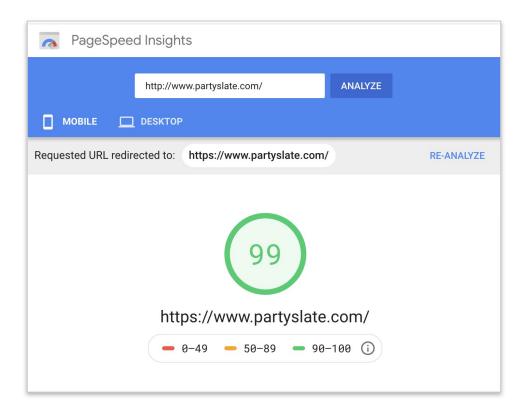


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- 3. Technical SEO snapshot
  - Is your website:
    - a. Mobile-friendly?
    - b. Easy to navigate?
    - c. Loading quickly?
    - d. Structured simply?
    - e. Able to pass a PageSpeed Insights scan?
  - Implement canonicals (avoid duplicate content) and structured data (help Google match information)
  - More on Google's Core Web Vitals update next



## Use <u>Google Pagespeed Insights</u> for a technical SEO health check



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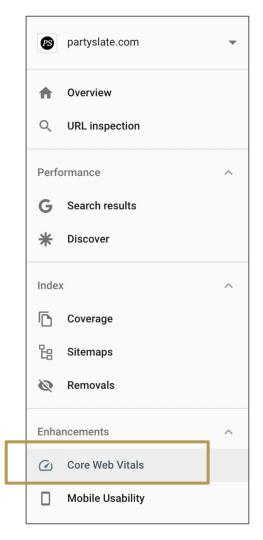


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#### What is Google's Core Web Vitals update?

Core Web Vitals are a set of metrics that Google deems important when considering a website's usability.

Google introduced Core Web Vitals in May 2020 — originally scheduled for May 2021, the rollout will now begin in June and will be complete in August



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#### 5 ways to prepare for Google's Core Web Vitals update

- 1. Offer a solid user experience
- 2. Fix broken or missing links
- 3. Prioritize efficient page speed
- 4. Optimize all photo content
- 5. Generate robust, SEO-driven content

## 1. Offer a solid user experience

- Google prioritizes websites that provide people with the best user experience
- Start by focusing on your visitors help them easily navigate your website and find what they're looking for
- An increasing percentage of searches are by people using a mobile device
  - In 2020, more than half of PartySlate's organic traffic was from mobile

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- 2. Fix broken or missing links
  - Start by identifying 404s these are broken links that trigger error pages
  - Send powerful signals to Google by linking • to internal pages throughout your website
  - Add powerful external links to press, • interviews, and your PartySlate profile

17

This may be an area to consult a technical • SEO expert

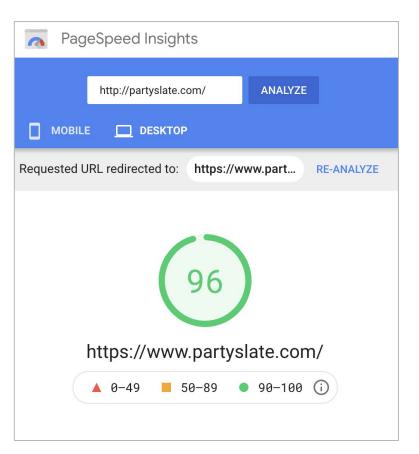
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## 3. Prioritize efficient page speed

- Page speed measures page load time, or the time it takes to load content on a specific page
- The faster your page speed, the better experience your website visitors will have
- Use <u>PageSpeed Insights</u> to gauge your website's page speed and make improvements from there



## 4. Optimize all photo content

- Optimize images for faster Largest Contentful Paint (LCP) — how long is takes a page to load from perspective of a user
- Add alt text to each photo for discoverability — text that appears if photo fails to load and important for visually impaired
- Always choose photos that will provide an engaging user experience



photographer: Catherine Mead Photography | planner: Bruce Russell

**Bad alt text:** Man and woman at a wedding **Good alt text:** Bride and groom at outdoor wedding in Marrakech

## 5. Generate robust, SEO-driven content

- Focus on what the user actually needs, not only on what you have to offer or what you do
- Make value easy to discover and digest
- Answer popular questions with helpful content
- Pay close attention to details of page 1 search results word count, backlinks, and more
- Longer blog posts outperforming shorter ones (2,000 words vs. 1,000 words)

	Keyword
<b>PARTYSLATE</b> $\bigcirc$ Search ideas, venues, professionals $\bigcirc \equiv$	wedding ceremony
Frequently Asked Questions	Wedding centerpieces
1. Do you offer catering options to accommodate special dietary needs?	
We are completely open to all dietary restrictions and will always accommodate our client's needs.	wedding centerpieces
2. Do you offer bar or liquor packages?	
Yes, we offer complete bar packages paired with non-alcoholic bar packages.	
3. What are my options for food display and service?	Baby shower themes
We specialize in unique presentation and will work with you to design a display that showcases the food,	
appeals to guests and looks spectacular. We have our own event management and culinary team in-	30th birthday ideas
house and will help decide the number of staff needed on-site to create the best dining experience.	Party themes
	Wedding themes
Event Professional & Venue Partners	Fall wedding colors
There are <b>139</b> event professionals and venues who have worked together with Good Gracious! Events (based on events posted on Good Gracious! Events's profile).	Wedding favor ideas
Venues (14)	50th birthday party ideas
Good Gracious! Events	

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#### PartySlate's SEO strategy

1. Conduct extensive keyword research across all event types and locations

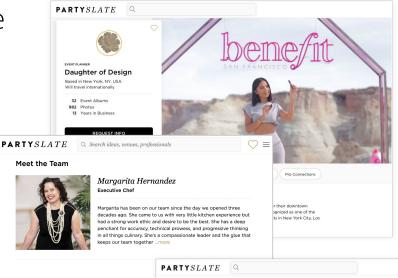
Google

- Create landing pages and articles for 2. thousands of high-intent topics and keywords (scaled content)
- 3. Build backlinks through press, social influencers, and guest posts
- Ensure all pages follow **technical SEO** best 4. practices (dedicated SEO team)
- **Optimize profile pages** for SEO 5.
- Strategic internal linking to alert Google 6. of our priority pages

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https://www.partyslate.com > best-of > rooftop-venues				
24 Best Rooftop Venues Chicago Has to Offer [List] - Partys	Slate			
Mar 19, 2021 — Skydeck at Lacuna Events by LM Gallery. Nomi Garden at Park Hyatt Upstairs at The Gwen Terrace at The Gwen, a Luxury Collection Hotel, <b>Chicago</b> . The I Torali at The Ritz-Carlton, <b>Chicago</b> . Z Bar at The Peninsula <b>Chicago</b> . <b>Rooftop</b> Patio at Cabana Club at The Robey <b>Chicago</b> .	Rooftop a			
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10 Chicago venues with outdoor spaces   Choose Chicago				
Check in. Check out. Rooms. 1, 2. Travelers. 1, 2, 3, 4, 5. Find hotels. Expedia. From.				
https://www.timeout.com > chicago > bars > rooftop-ba				
19 Best Rooftop Bars in Chicago That Are Open Now - Time	e Out			
4 days ago — , enjoy the views across State Street and dig into the usual menu of wi guesadillas and other pub grub while you sip a cold beverage under the sun. Read m		ers,		

## The SEO-driven PartySlate profile

- Consumer and event pro surveys, interviews, and SEO research to inform new profile features
- In 2020, we added more content features to the profile page to help with SEO:
  - Meet the Team
  - FAQs
  - Testimonials
  - Multiple cover photos
  - Announcement banner
  - Venue video tour
  - New SEO-focused membership packages



Testimonials

#### Frequently Asked Questions

Good Gracious! Events

Los Angeles, California

 Do you offer catering options to accommodate special diet. We are completely open to all dietary restrictions and will always

From the minute we reached out to them, they had been nothing short of perfect: thoughtful, versatile, responsive, professional, and so incredibly empathetic. And thanks to our crazy Silicone Valley hours on top of the East Coast-West Coast distance, they spent many late nights going over mood boards, design proposals, and vendor options with us to make sure we are hitting our deadlines and on the same page. Thanks to Annie's design background and extensive experience, we were able to put together a magical and picture perfect day for us and all of our guests.

LJ W. - Bride San Francisco Asian Art Museum Wedding





 $\mathbf{PARTY}SLATE \qquad \mathbf{23}$ 

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#### Your SEO action plan

#### 1. Prioritize the Core Web Vitals update

- First, get help if you need it work with a tech expert
- Leverage analytics in Google Search Console
- Start with the basics and go from there

#### 2. Create engaging content and make sure it's discoverable

- Create content that works for your brand
- Do your keyword research and let that motivate content topics
- The more long-form content, the better

#### 3. Leverage your PartySlate profile

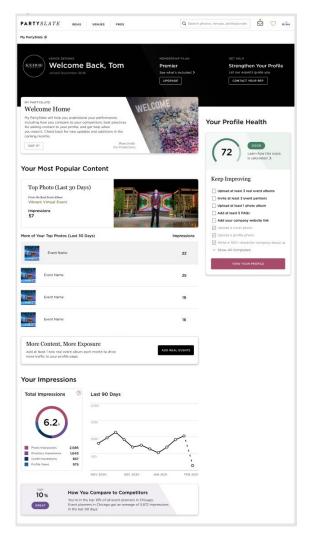
- Use the newest SEO-driven features
- Regularly add new photos, videos, and content
- Reach out for help!

## Introducing.... My PartySlate!

My PartySlate is this new home base for event companies, where you can:

- Understand your performance on PartySlate.com
- Understand your performance against your competitors
- See your best-performing content
- Find clear actions to take to improve your performance (check list)

<u>View My PartySlate</u>



#### PARTYSLATE

#### How we can help

- SEO planning template
- SEO resource list with links
- We will conduct an SEO review of your <u>PartySlate profile</u>
- Links to past webinars on:
  - Tech SEO
  - Blogging and SEO
  - SEO Content marketing

#### Up next:

## Your Guide to Repurposing Content in a Digital-First World

