



About Richard Matthews

Richard has a background of thirteen years experience in the corporate world, working in a senior sales management capacity for multinational organizations in both the FMCG and airline sectors. In that time he gained significant insight and experience of relationship building and the importance of excellent communication skills – and understands the impact on individuals and an organization when those skills let people down.

Richard is also a professionally trained actor, with over a decade working across theatre, radio and film. He is a German speaker, has lived and studied in Austria, and now splits his time between Germany and the UK.

Combining a thorough understanding of what it's like to work in high pressure multinationals with the skills of an actor, Richard has worked for over ten years in leadership coaching, both in the UK and overseas. His facilitation style is full of energy and humor, and his aim is to challenge individuals to be more self-aware, encouraging and inspiring them to experiment with new ways of interacting with others. He has delivered workshops for international business schools and private sector clients on Advanced Presentation Skills, Consultative Selling, Influencing and Persuading and Executive Presence. In addition, Richard has worked extensively as an actor in forum theatre.