



About David Solomon

David's experience working with all levels of management and leadership, coupled with his background in theater and television, provide a powerful resource to help people improve their skills, abilities and confidence. This resource coupled with his dynamism, warmth and enthusiasm for the job means that David's participants feel safe, secure and energized when working with him.

Having studied at the Royal Academy of Dramatic Art (RADA), he spent 8 years working in theater. David then worked in business development roles for clients in professional services, energy, banking and IT. He now specializes in delivering interventions and programs that focus on interpersonal skills.

He knows how important these skills are for leaders at all levels, and how often they can trip up the most talented individual both personally and professionally. From his 15 years as a facilitator, he is highly aware how simple techniques can make a huge difference even in the most complex situation.

Examples of David's work

- Designed and delivered a sales-based leadership program for a local unit of an internationally recognised healthcare provider
- Facilitated various communications skills workshops at C-Suite level for a number of leading international business schools. Topics include Consultative Selling, Networking Skills and Personal Impact
- Created and led an influencing and negotiating skills module including using forum theatre for an international business school's masters in management program
- Delivered a series of workshops for a leadership academy as part of a significant company-wide behavioural change program for a UK-based construction company

Accreditations

- Myers Briggs Type Indicator (MBTI™)
- The Science of Happiness at Work™

What our clients say about David

"Everything was fantastic from our point of view. Facilitators were great: they measured really well the tone in the room and adapted accordingly to give everyone a great session. Many thanks." *Executive MBA Executive Director, international business school*

"Very relevant session for situations I have experienced in work. And it was fun, done at a good pace." *CEO, investment banking*

"David Solomon was great as always! Very encouraging, perceptive and helpful. I've learnt a lot about myself." *Director of Technology, Japanese telecoms provider*

"I enjoyed the day and learnt useful stuff. It will help me to influence senior people in the future." *Sales Executive, international computer hardware company*