



Strategic Decision-Making

Today's corporate world needs successful leaders who make great decisions based on sound analysis, not gut instinct. Thinking through a decision in a structured manner is both a process and practice that enables leaders to take their organizations to the next level; because that's how everyone makes the right decisions at the right time, in the right way.

Attend this workshop to learn a clear framework, understand processes and get to grips with the tools that will give you the confidence in the strategic decisions you make.

How do I know I should attend this workshop?

1. Do you or will you have to make strategic decisions which could seriously affect the bottom line?
2. Have you ever failed to make a decision because you just didn't know what to do?
3. Have you found it hard to separate relevant from irrelevant facts when you make tough decisions?
4. Have you been influenced by hype, made the wrong decision and had to live with the consequences?
5. Have you ever had sleepless nights worrying that you decided to do the wrong thing?

If you answer yes to most of these five questions then this workshop is for you.

What will I do?

- Work on a case study where an important decision has to be made
- Understand the differences between decisions and outcomes
- Gain insights into the human factors side of decision making
- Learn and use a series of tools and techniques that help make strategic decisions
- Analyze a decision that you want to take back into your workplace

What are the outcomes?

By the end of this workshop you will have:

- understood how and why strategic decisions fail or succeed
- thought about how to create the right environment that leads to great decision making
- analyzed what gets in the way of making the right decision at the right time
- learned and practiced five important analysis tools and techniques
- worked on transferring the learning to your personal context

How do I prepare?

You will need to identify a strategic decision you or your organization needs to make. It needs to be something you are prepared to share in the group.



Who is iOpener?

We develop people and organizational performance through the power of happiness at work.