



Advanced Presentation Skills

The more senior you get in any organization the more important your presentation skills become because the stakes are so much higher. And success can turn on those make or break moments which can profoundly impact your career.

Your challenge is to learn how to deliver difficult presentations which get buy-in, position new ideas, lead change, or make tough announcements and do to all this with confidence.

How do I know I should attend this workshop?

1. Have you ever had a great idea rejected simply because your presentation didn't really fly?
2. Do you know you could have more impact as you present?
3. Has it been years since you last attended a presentation skills session?
4. Would you like to know how to deal with tough situations which can challenge any presenter?
5. Would you like to feel confident as you present to any group of senior executives or stakeholders?

If you answer yes to most of these five questions, then this workshop is for you.

What will I do?

In a group of 4-5 participants, you will work on:

- Reviewing how you structure what you want to get over
- Thinking through who will be in the room and what will get them to 'yes'
- Understanding how to project gravitas and seniority
- Checking that you can deal with difficult questions and stand by your call to action
- Analyzing lessons you can learn from other senior leaders

What are the outcomes?

By the end of this workshop you will have:

- Reviewed the presentation you came with and understood where to improve
- Rehearsed some advanced rhetorical techniques to understand the impact of language
- Understood what adds to and subtracts from the impact you have when you present
- Worked with techniques for dealing with the toughest challenges and questions
- Analyzed your presentation on video and received facilitator and peer feedback

How do I prepare?

You need to bring a presentation of up to 10 minutes long. It can be part of something you have presented before as long as you have a clear structure and call to action.



Who is iOpener?

We develop people and organizational performance through the power of happiness at work.