



# VMWARE LICENCE AS A SERVICE

Achieve full digital transformation  
**Beyond Cloud.**

Achieve potential  
cost efficiencies  
of up to 40%

Enable your organisation to take advantage of true hybrid cloud adoption and cloud economics by transitioning to the Six Degrees VMware Licence as a Service model.

The VMware Licence as a Service (LICaaS) model provides your organisation with a cost-effective way of consuming on-premises VMware licensing, without any long-term contracts or commitments. You will achieve commercial savings through short-term, flexible models that, in our experience, can result in saving an organisation up to 40% on their licensing costs. And by moving to a consumption-based model, you only pay for what you use when you use it – enabling you to reinvest savings in mission-critical digital transformation projects.

With the LICaaS model, you can migrate to the cloud at your own pace and successfully run a hybrid cloud solution on the Six Degrees cloud platform, without sacrificing performance.

It offers an easy migration path to the cloud, allowing you to continue using your on-premises environments while evaluating your cloud strategy in order to successfully migrate their applications and data when your hardware reaches end-of-life.

## VMware Licence as a Service Benefits

Easily scale functionality based on usage and only pay for licensing based on virtual infrastructure consumption.



Adopt a cloud-first approach, with no risks to your environment, allowing acceleration of new services and functionality.



A more cost-effective approach that removes long-term licensing commitments for on-premises infrastructures.



## Expertise that has enabled more than 300 organisations' successful cloud migrations

Six Degrees' VMware experts will help you understand your current environment, to deliver a comprehensive view of the licensing and infrastructure assets that underpin your current application workloads. From this, they will evaluate how your workloads can be transitioned successfully to the LICaaS hybrid cloud model.

**Access immediate cost-savings.** With the LICaaS model, your licensing fees are based on the consumption of your virtual RAM instead of your hardware specifications, leading to a more cost-effective operational model. Unlike physical hardware which is over-resourced, virtual licensing is much leaner and gives you flexibility to use advanced features as and when you need them.

**Enable organisations without causing business disruption.**

Implementation is a simple process that involves the input of the Six Degrees licence keys and the installation of the VMware usage meter into your environment, helping to manage and evaluate your consumption. There are no further changes to your infrastructure, ensuring that you can continue to operate efficiently.

**An efficient method of transitioning the cloud environment.**

We use VMware’s native tools to build a hybrid model that integrates with the Six Degrees purpose-built VMware cloud environment, enabling you to migrate your applications and data to the cloud when you are ready.

**VMware Licence as a Service Process**

**Step One.** We will analyse your VMware estate using our advanced usage meter, enabling us to read virtual RAM in comparison to physical RAM.

**Step Two.** We will provide a quote for moving you to an operational expenditure, consumption-based licensing model.

**Step Three.** We will extend your licence key to the new model, with no changes to your existing environment and zero downtime.

**Step Four.** We will deliver an optional professional services engagement to re-architecture your VMware licensing to achieve potential cost efficiencies of up to 40%.

**VMware Licence as a Service Functionality**

With Flex One Core standardisation, add-on products offer more value to your organisation at a 7 point per month baseline.

Flex Model Core* (7 points per vGB Reserved RAM per month)	
Category	Included Products
Management	VMware Cloud Director
	vRealize Log Insight
Metering/Billing	vRealize Operations Chargeback
	vCloud Usage Meter
Networking	NSX Data Center SP Base
Compute	vSphere Enterprise Plus
	vCenter Server Standard
Support	Production Level Support

**VMware Licence as a Service Optional Functionality**

The following optional functionality can be added to your service, as and when required:

VMware Flex Model Add-Ons*		
Product Name	Points/Month	Charged Per
VMware vRealize Operations Standard	1.00	1 GB Reserved RAM (based on average monthly usage)
VMware vRealize Operations Advanced	1.75	
VMware vRealize Operations Enterprise *	3.00	
VMware vRealize Automation Advanced	1.75	
VMware vRealize Automation Enterprise	2.75	
VMware vRealize Network Insight Advanced	0.75	
VMware vRealize Network Insight Enterprise	1.50	
VMware Integrated OpenStack DC edition	1.00	
VMware vRealize Suite Standard	2.00	
VMware vRealize Suite Advanced	3.50	
VMware vRealize Suite Enterprise	4.25	
VMware NSX DC SP Professional *	1.00	
VMware NSX DC SP Advanced *	3.00	
VMware NSX DC SP Enterprise Plus	4.50	
VMware SDDC Manager	1.00	
VMware HCX for Cloud Providers **	2.00	

**Our Credentials**



To learn more about VMware Licence as a Service visit <https://hub.6dg.co.uk/cloud-platform-schedule-call>