



# Financial Services Comparison Website

A nationally renowned financial services comparison website trusts Six Degrees to deliver holistic cyber security services that protect its most important assets from attack.

By partnering with Six Degrees, a nationally renowned financial services comparison website is able to be proactive in owning and managing the cyber security risks it faces.

## Challenge

Six Degrees' client, a financial services comparison website, is one of the most recognisable names in the UK financial services industry. Providing detailed financial services comparison services to consumers presents a unique cyber security challenge to the company: if it were to suffer a data breach, it wouldn't just be the company and its clients that were impacted; a successful cyber-attack on the company would cause ripples throughout the financial services industry. In a sector where reputation and trust are vitally important, it is incumbent upon the company's board to own and manage the cyber security risks it faces.

Today's hostile digital landscape, where cyber threats come in many forms, necessitates a holistic approach to cyber security. Disconnected technology solutions may provide superficial comfort, but often prove ineffective in real life attack scenarios – the green tick your email filtering software displays will provide scant consolation if your user proceeds to follow an infected link sent in a phishing email.

Recognising that cyber security risks span not only technology but also people and processes, the company sought to take steps to improve its overall cyber security posture by taking a holistic view of the cyber threats it was exposed to. In this way the company would go some way towards mitigating the financial, operational and reputational risks it faced. In order to achieve this, the company needed to engage with a trusted cyber security partner that had the capabilities and experience to deliver holistic cyber security services that enhanced the company's protection from risk throughout the full scope of its operations.

## About Six Degrees

We are a cloud-led managed service provider. We work as a collaborative technology partner to businesses making a digital transition.

Always placing clients at the heart of our strategy, our passionate teams combine technical expertise and deep sector specific knowledge to innovate, craft and manage the right solutions to power businesses.

The breadth and strength of our technology is our foundation. Solutions range from data and application performance management through to colocation and unified communications, all with private, public and hybrid cloud at its core.

We work collaboratively and build long-term partnerships through exceptional services that match our clients' needs. We continually innovate the right solutions to enable our clients' brilliance.

## OUR SOLUTIONS



### Cloud Platform & Data

Modernise your data centre and secure your hybrid cloud future.



### Cyber Security & Compliance

Enhance your cyber security posture and safeguard your organisation.



### Agile Workspace

Communicate, collaborate and work efficiently, anywhere.



### Network Infrastructure

Achieve a step change in your connectivity and your digital transformation journeys.



## Solution

The company chose to partner with Six Degrees in order to address the financial, operational and reputational risks it faced, enhance its overall cyber security posture, and protect as far as possible the company's most important assets from attack.

Six Degrees understands the complexities of today's cyber security landscape, and empathises with the pain felt by organisations seeking to navigate between multiple disparate technology providers. Throughout our relationship with the company we have maintained a collaborative consultancy-based approach, taking a holistic view to think beyond technology and identify business risks, imagine potential threats, and develop and execute a plan to combat them.

During our initial engagement with the company we sought to better understand the company's key business drivers, policies and procedures, and critical applications. Once an end-to-end view of the company's digital ecosystem, strategic aims and risk appetite had been established, we carried out in-depth technological reviews of the company's IT systems through our Aegis cyber security maturity service. This was complemented by dynamic and ad hoc penetration testing, and continued through proactive information security management services delivered through our UK onshore Managed SOC (Security Operations Centre).

Effective cyber security requires continual top-down engagement throughout the organisation, and that starts in the boardroom. Six Degrees delivers straightforward, dashboard-style reporting which enables the company's Information Security Manager to report to the board in the context of the business risks the company faces and the measures in place to mitigate them.

By engaging with Six Degrees as a trusted cyber security partner, the company has been able to implement cutting-edge cyber security technology throughout its digital ecosystem; place cyber security on the executive agenda in a manner that ensures cyber security considerations lay at the heart of operational decision making; and develop its working cultures to transform its people from potential risks into the company's first line of cyber-defence.

## Outcome

By partnering with Six Degrees, the company is able to be proactive in owning and managing the cyber security risks it faces. Six Degrees' capabilities, experience and depth of resource complement the company's information security functions, enabling the company to mitigate financial, operational and reputational risks and protect its most important assets from attack.

## THE CLIENT

### Information Security Manager Financial Services Comparison Website

"I know I can trust what Six Degrees can offer us. I appreciate their experience and knowledge, and I know they have extremely competent people in all of the areas we deal with. I feel that there's a very strong relationship between the two companies. Every time I need anything I get it in minutes. The quality of service I get is top notch, and any queries get resolved quickly and efficiently. It's the personal touch that we get from Six Degrees. That's really important. From the early days it's always felt a very personal service."

## ADVANTAGES AND BENEFITS

### Complement in-house capabilities

Six Degrees has the capabilities, experience and depth of resource to complement the company's information security functions and enhance its cyber security posture.

### Maximise board-level engagement

Aegis, Dynamic Penetration Testing and Managed SOC services deliver clear, single pane of glass reporting that places cyber security risks in the context of business impact, enabling the company to maximise board-level engagement and buy-in.

### Mitigate cyber security risks

All services Six Degrees delivers align to identifying, addressing and mitigating cyber security risks in the most cost, time and resource-effective manner possible. By engaging with Six Degrees, the company proactively mitigates the cyber security risks it faces across its people, processes and systems.

### Safeguard continuing commercial success

At Six Degrees we understand that cyber security risks are intrinsically linked with business impact. Our engagement allows the company to prioritise the risks it faces in a manner that protects its most important assets from attack.