

data hub

Software Advisory Service

boxxe

making
technology
human





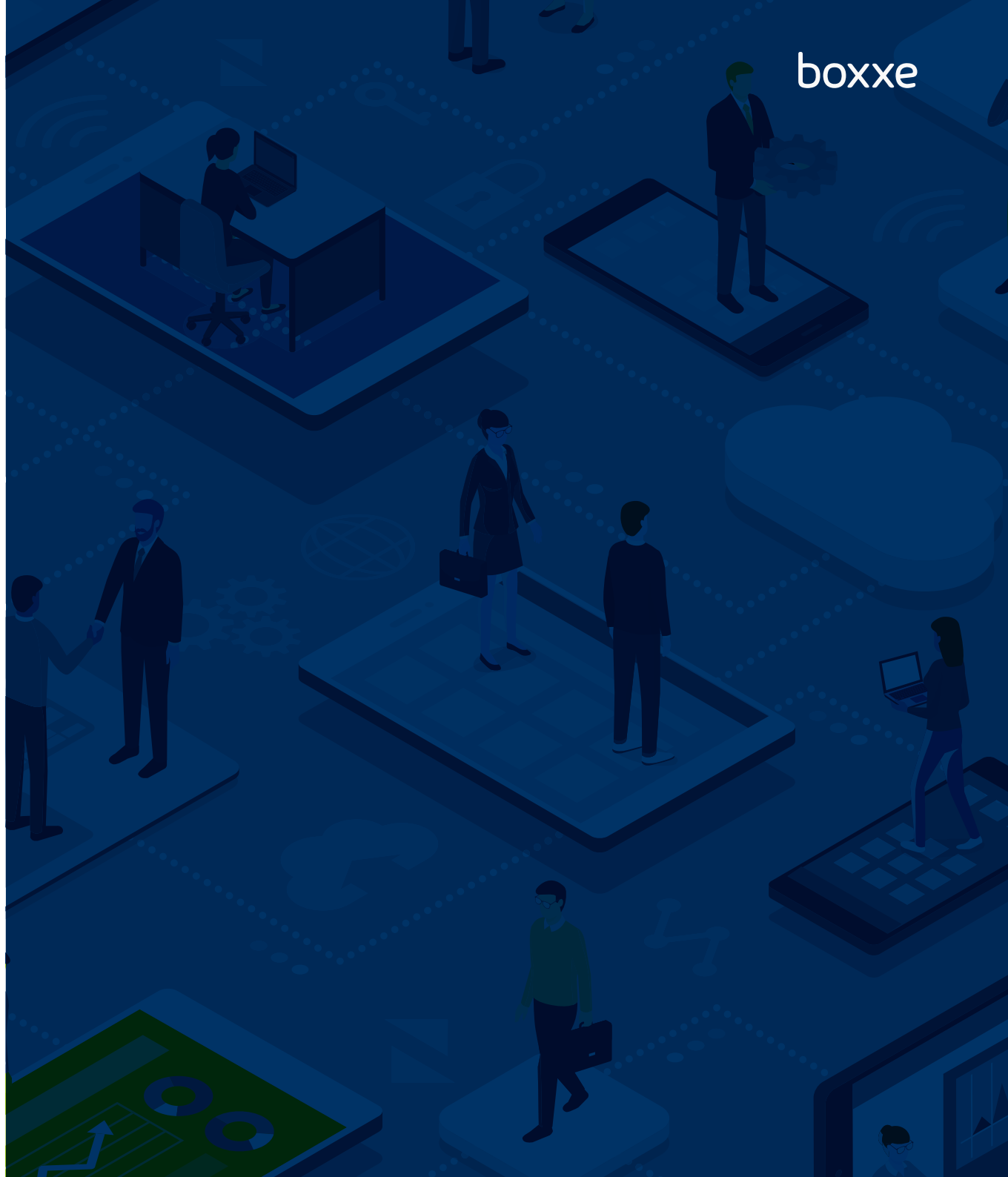
making technology *human*

boxxe makes the global workplace habitable from a technological and human perspective. One does not overrule the other. They function efficiently and effectively together.

We believe in reciprocal adaptation: adapting technology to people and people to technology.

We aim to make organisations the best they can be through technology and by giving every person, wherever they are in the world, the confidence to use that technology to drive efficiency and effectiveness in every aspect of their working lives.

How can we help to make you the best you can be?

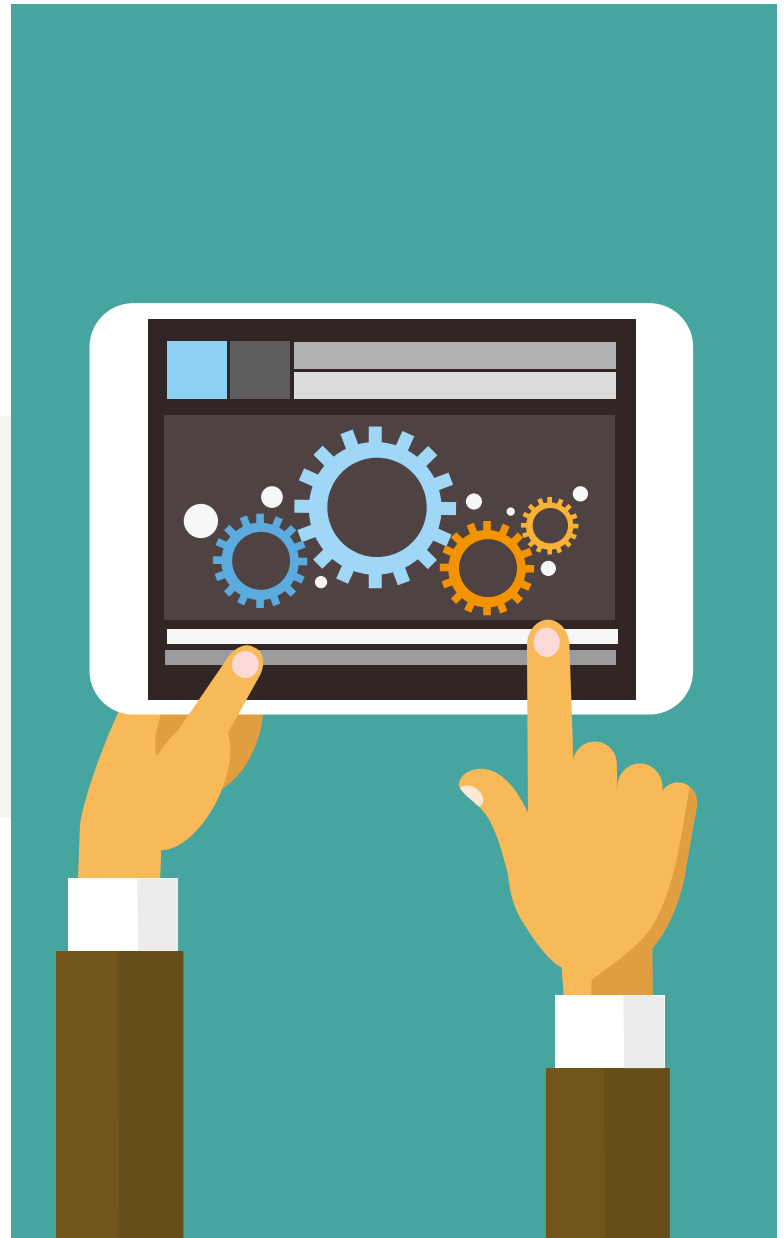




Maximise your investment in software

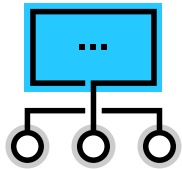
Everything in the world is powered by Software, whether it be in the Data center, at the Endpoint or in the Cloud. This transformation is now driving Global IT spend. With the ever-increasing number of software vendors, licensing types and models this is increasing complex for businesses of all sizes. With Software Advisory Services from boxxe, get access to vendor agnostic industry experts who can guide you through everything from technology recommendation to commercial negotiation providing advice and thought leadership in this complex world.

Navigate the complex world of software & licensing
with boxxe's software advisory service.

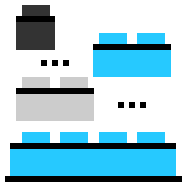




EXPERIENCED dedicated, specialist team with 50+ years' combined licensing experience



AGNOSTIC Fully understand vendors, licensing models & internal processes



MULTI-SKILLED Skills and experience in 30+ vendors, including Microsoft, VMware, Cisco, IBM & Citrix



ACCREDITED boxxe holds the highest accreditations, including being a Microsoft LSP & VMware Premier Partner

Customer engagement is evolving

It is no longer enough to provide a transactional service. A true partner must be able to act alongside you to hold vendors to account, using deep knowledge and experience to ensure the licensing models are in your best interest and that the best commercial terms are being offered.

Using boxxe's continuous engagement model, we ensure that we are an advisor rather than a transaction vehicle. We take the time to learn about your requirements, which enables us to deliver optimal licensing and commercial outcomes. We'll then support you throughout the life-cycle of the agreement, and as technology is always evolving, our teams continue to work with you to develop and improve the solutions we deliver.



Continuous Engagement Throughout Your Life-cycle

Organisations need a partner who they can turn to throughout the software life-cycle to resolve complex questions.

Our consultants are skilled in the following areas and are included as standard when you utilize boxxe as your licensing provider:



**Technology
Short-listing**



**Multi-Vendor
Software Licensing**



**Strategic Contract
Negotiation**



**Software renewals
Optimisation**

Premium Consultative Engagements

We also have the premium consultative engagements for more complex requirements:



Software Consolidation



EULA Services



Agreement Management



Tail Spend Consolidation



unleash extraordinary change

boxxe exists to **enable** organisations to be the best they can be through the use of **technology**.

We give every person, wherever they are in the world, the **confidence** to use that technology, to drive efficiency and effectiveness in every aspect of their working lives.

Our digital transformation services deploy technology that makes businesses more agile, more efficient and more profitable

Discover more about services that can help you thrive



SAM Maturity Assessment



Digital Workshop



Consultancy



| *boxxe service hubs*

Powered to help you transform anywhere across your organisation



platform

Optimise your environment



workplace

Drive end-user productivity



security

Secure your world



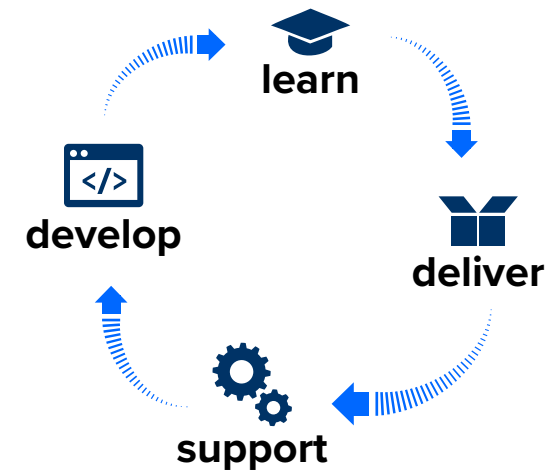
data

Gain actionable insights



digital

Drive innovative transformation



Modern engagement doesn't have a start and finish. True transformation requires a continuous conversation. That's why we created a circular approach to guide you through our hubs as you change and transform.

***empower your community
with boxxe***



chat to us

Want to know more? get in touch
speak to our boxxers today.

Find out more about our technology services at

 boxxe.com

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technology
human