

## CASE STUDY

# STEVENS BROS.



### Executive Summary:

As one agricultural client has discovered, partnership with Zamp HR starts with building trust, understanding, and enhancing employees' HR experience.

*"Our company has been a client with Zamp HR from their beginnings. They have always been a great benefit to our business and make our lives SO MUCH easier. They are attentive and regularly show up in person. We are a small, family-owned business enjoying health care and retirement benefits of a large corporation because of Zamp HR."*

- Jason, Co-Owner

This long-standing seed company has become a strong source of regular referrals because they trust Zamp HR. They know that if they have a challenge or need assistance, Zamp HR will deliver.

### Streamlining Administrative Needs

This client's primary goal was to streamline their administrative processes: payroll, HR benefits, workers comp, and timekeeping. The company also needed a technology-based timekeeping system to make those tasks simpler.

Passing those tasks on to an experienced HR company allowed them to focus more on the business. They wanted to attract and retain quality employees and knew that quality benefits were necessary in order to do so.

### How Zamp HR Delivered:

Zamp HR met with the client team often. When the client had questions, they received a quick, comprehensive response. When members of the Zamp HR team were in the area, they stopped by the client's office to ensure that nothing was needed.

### Services Used

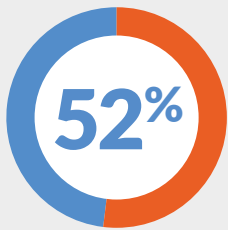
Zamp HR gave the client access to benefits that not only helped current employees; they helped the company attract other employees with experience and qualifications in the field. Similarly, by joining Zamp HR's workers compensation program, the company experienced substantial savings in both time and money.

Next, Zamp HR implemented a timekeeping system that streamlined the payroll process on both ends.

Zamp HR assisted the company with HR challenges along the way, including problems that arose between employees or within the team as a whole. Each step in the process let the client know that not only could they count on the Zamp HR team, but they were also an important and valued part of that relationship.

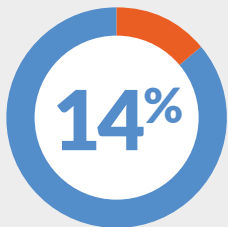
*“Zamp HR is an amazing company to work with. They make my life as a business owner so much easier. If you are looking for a company to do your payroll right... call Zamp HR.”*

- Heidi, Co-Owner



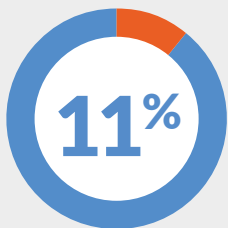
**Increased efficiencies by 52%**

for preparation and processing of payroll, benefits and workers comp premium payments and reconciliation



**Reduced labor costs by 14%**

by implementing a web-based timekeeping system



**Reduction of overall benefit costs of 11%**

## The Results:

The client was able to streamline the administrative portions of their business and hand those tasks over to Zamp HR instead of taking care of them in-house. This allowed them to:

**Hire and retain high-quality employees.** Today’s employees are more likely to stay with a company when they receive quality, attractive benefits. Thanks to their partnership with Zamp HR, the company was able to deliver on employee expectations.

**Save money on the cost of health insurance and workers compensation.** Zamp HR offers master plans that allow many small businesses to take advantage of larger group insurance rates. As a result, many companies, including this client, are able to save a substantial amount on those services.

**The client has become a trusted client.** They have grown to become one of our best referral partners, sending more customers to us because of their strong relationship with and trust in the Zamp HR team.

Joining with Zamp HR isn’t simply about handing over HR services to an experienced company that can take them off your shoulders. As this agricultural company discovered, it’s about a partnership: working together to find HR solutions that help streamline company processes and enhance employee benefits so that your team can attract and retain high-quality employees with experience in your industry.