

### **Spotlight**

### **Miso Tasty**

Uses ProQuo AI to Prove Return on Marketing Spend

Miso Tasty is now listed in all major retailers in the UK, and with their expanding product range, are on a mission to become the no. 1 brand for Japanese home-cooking.

ProQuo Al results: NPD launch

**Relevance Score:** 





**Empathy Score:** 





ProQuo Al results: Digital Campaign

**Performance Score:** 





**Clarity Score:** 





Miso Tasty Results:

**Units sold:** 





"Finally, I can track the impact of our marketing activities, down to the day. What messages should I focus on? Are we being memorable? And most importantly, is it driving sales? ProQuo Al guides us every step of the way."

- Bonnie Chung | Founder

## Growth Challenge

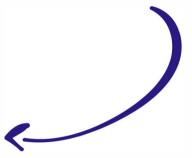
For challenger brands like Miso Tasty, every penny counts. Miso Tasty had ambitions to drive the awareness of their brand in a really big way. But with no way of effectively understanding the return a campaign investment would have on their brand's value, they were hesitant to spend big bucks on media.

# Then they said hello to proquo

With ProQuo Al, Miso Tasty are able to see the immediate impact of their marketing campaigns, live, on their brand versus their key competition, reassuring them that the investments they make are positively impacting how people felt about their brand.

Since joining ProQuo AI, Miso Tasty have run two campaigns: the first for the launch of their new cooking sauces, and the second a major digital campaign to support the taste of their core business.





#### **The Launch of New Cooking Sauces**

With their new range of cooking sauces, Miso Tasty's aim was to drive their brand's relevance and meet the changing needs of the category during lockdown. Miso Tasty saw an immediate rise in both their Relevance and Empathy scores, once the campaign went live.

#### **Digital Campaign on Taste**

With the ability to understand the instant impact of their marketing activity, Miso Tasty then invested in above the line media – this time with a digital campaign promoting the taste of their product.

People's perception of the brand's taste grew in-line with their media investment, as they saw an immediate rise in their Performance score once the campaign went live, which saw them overtake the competition in this Driver.

