

FIGURES | FINLAND MULTIFAMILY | Q4 2021

Record year for residential investment

MULTIFAMILY INVESTMENT VOLUME IN Q4 2021

€2.37bn ттм

+117% (y-o-y %)

€550mn Q4/2021

INVESTMENT MARKET KEY FIGURES IN Q4 2021

Cross-border share

Share of total investment

Number of transactions

HMA Share

Prime yield

Largest single transaction

2.90%

€101mn

+17% (Y-o-Y %)

Vs. 30% (5-year avg.)

Vs. 18% (5-year avg.)

Vs. 24 (5-year avg.)

Vs. 56% (5-year avg.)

Vs. 3.00% in Q3 2021

Investment market

- Finnish residential investment reached a record high in 2021, and investment volumes, €2.37 billion, more than doubled from the previous year. Last guarter of 2021 saw continued high activity, and the quarterly volumes were €550 million, up 17% from the same period in 2020. Prime yields have decreased to 2.90% in Helsinki Metropolitan Area and 3.40% in Tampere and Turku, marking an all-time low for residential prime yields in Finland.
- Notable transactions in the last quarter were Patrizia's €101 million acquisition of the T7 residential tower in Kalasatama and Union Investment purchasing a 288apartment residential tower in Vuosaari for €100 million.
- Finnish residential sector will remain in strong growth territory, and the outlook for 2022 is looking positive. There continues to be high number of investors looking into deploying more capital into residential apartments in Finland, and the competition for prime assets in the largest cities (HMA, Turku and Tampere) will remain intense.

NOTABLE MULTIFAMILY TRANSACTIONS IN Q4 2021

SALE OF T7 TOWER IN KALASATAMA

Sale price: €101 million

Sale date: 12/2021

Buyer: Patrizia

Seller: SRV

Apartments: 240 apartments

Location: Kalasatama, Helsinki

SALE OF ATLAS **TOWER IN VUOSAARI**

Sale price: €100 million

Sale date: 10/2021

Buyer: Union Investment

Seller: Skanska

Apartments: 288 apartments

Location: Vuosaari, Helsinki

Source: CBRE Research

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HELSINKI METROPOLITAN AREA KEY FIGURES

Construction starts TTM (October 2021)

New completions TTM (October 2021)

Average monthly rent (Q4 2021)

Average sales price (November 2021)

▲ 16,665 units ▲ 15,062 units ▲ 20.39 €/m² ▲ 4,212 €/m²



+4% (Y-o-Y)

+7% (Y-o-Y)

+0.6% (Y-o-Y)

+5.4% (Y-o-Y)

Rental market & construction activity

- Average sales prices increased 5.4% in the Helsinki Metropolitan Area, 9.2% in Turku and 5.8% in Tampere (y-o-y).
- During the last quarter, average rents increased by 0.6% in the capital city region, 1.4% in Turku and 1.3% in Tampere (y-o-y). There remains a large number of available rental apartments on the market, especially in the Helsinki Metropolitan Area, which may limit rental growth in the short-term.
- Construction activity continues to be high in the capital city region, but growing costs and supply and material problems slow down the construction and may further delay new development projects. Cost inflation has been surging in recent months, and the price increases have been high in both materials and services.

CONSTRUCTION ACTIVITY IN THE HELSINKI METROPOLITAN AREA



Source: CBRE Research, Statistics Finland.

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