Amalgamation of POP Banks' CAPITAL ADEQUACY REPORT 2018



PILLAR III CAPITAL ADEQUACY DISCLOSURES

The amalgamation of POP Banks is formed by the central institution (POP Bank Alliance Coop), the member credit institutions of the central institution, the companies included in the consolidation groups of the member credit institutions and those credit institutions, financial institutions and service companies in which entities included in the amalgamation jointly hold over 50% of the votes. More detailed information about the entities included in the consolidation group is presented in Note 39 of the POP Bank Group's consolidated financial statements.

Information pursuant to Part Eight of the EU's Capital Requirements Regulation No 575/2013 regarding capital adequacy of the amalgamation of POP Banks is presented in this report (Pillar III disclosures). The information is based on the capital adequacy of the amalgamation of POP Banks. Consequently, the information presented in this report is not directly comparable with the figures presented in the financial statements of the POP Bank Group. This report is unaudited.

Pillar III disclosure requirements regarding governance and management systems and risk and capital adequacy management are presented in Notes 3 and 4 of the POP Bank Group's consolidated financial statements, respectively. The remuneration disclosure requirements are in part pre-

sented in Note 3 on governance and management systems and Note 11 on personnel expenses of the Group's financial statements in addition to this report.

The amalgamation of POP Banks does not publish information regarding counterparty risk and countercyclical capital buffer requirements pursuant to articles 439 and 440 of the EU's Capital Requirements Regulation, respectively. The Board of Directors of the central institution has considered in its materiality assessment that information concerning counterparty risk and countercyclical capital buffer requirements is not material as their share of the risk-weighted assets is very small.

The capital requirement to credit risk of the amalgamation of POP Banks is calculated using the standardised approach and capital requirement to operational risk using the basic indicator approach. The capital requirement for market risk is calculated for the foreign exchange exposure using the basic indicator approach.

The amalgamation of POP Banks has decided to not apply the IFRS 9-related transitional arrangements laid down in article 473 a of the Capital Requirements Regulation. As a result, reported own funds, capital and leverage ratio all reflect the full, phased-in impact of IFRS 9.



TABLE OF CONTENTS

| Note 1 | Summary of capital adequacy |
|---------|--|
| Note 2 | Own funds by class |
| Note 3 | Capital instruments' main features |
| Note 4 | Minimum capital requirement and risk weighted assets |
| Note 5 | Average value of total exposures during the financial period by exposure class |
| Note 6 | Original exposure by risk weight |
| Note 7 | Distribution of maturities of total exposure by exposure class |
| Note 8 | Total exposure by exposure class and counterparty |
| Note 9 | Geographical breakdown of significant credit exposures |
| Note 10 | Total exposures by exposure class by collateral |
| Note 11 | Collateral used in capital adequacy |
| Note 12 | Degree of asset encumbrance |
| Note 13 | Operational risk statement |
| Note 14 | Leverage ratio |
| Note 15 | Shareholdings not included in the trading book |
| Note 16 | Remuneration of personnel |

Note 1 SUMMARY OF CAPITAL ADEQUACY

| (EUR 1.000) | 31/12/2018 | 31/12/2017 |
|--|------------|------------|
| Own funds | | |
| Common Equity Tier 1 capital before deductions | 512 130 | 509 965 |
| Deductions from Common Equity Tier 1 capital | -11 358 | -10 271 |
| Total Common Equity Tier 1 capital (CET1) | 500 772 | 499 694 |
| | | |
| Additional Tier 1 capital before deductions | 3 952 | 4 980 |
| Deductions from Additional Tier 1 capital | - | - |
| Additional Tier 1 capital (AT1) | 3 952 | 4 980 |
| | | |
| Tier 1 capital (T1 = CET1 + AT1) | 504 724 | 504 674 |
| • | | |
| Tier 2 capital before deductions | 2 371 | 2 490 |
| Deductions from Tier 2 capital | - | _ |
| Total Tier 2 capital (T2) | 2 371 | 2 490 |
| • • • | | |
| Total capital (TC = T1 + T2) | 507 096 | 507 164 |
| • | | |
| Total risk weighted assets | 2 443 632 | 2 395 591 |
| of which credit risk | 2 213 845 | 2 165 067 |
| of which credit valutaion adjustment risk (CVA) | 1 | 270 |
| of which market risk (foreign exchange risk) | 24 470 | 25 571 |
| of which operational risk | 205 315 | 204 682 |
| | | |
| Fixed capital conservation buffer according to Act on Credit institutions (2.5%) | 61 091 | 59 890 |
| Countercyclical capital buffer | 379 | 285 |
| | | |
| CET1 Capital ratio (CET1-%) | 20.5 % | 20.9 % |
| T1 Capital ratio (T1-%) | 20.7 % | 21.1 % |
| Total capital ratio (TC-%) | 20.8 % | 21.2 % |
| | | |
| Capital Requirement | | |
| Total capital | 507 096 | 507 164 |
| Capital requirement * | 256 960 | 251 822 |
| Capital buffer | 250 136 | 255 342 |
| | | |
| Leverage ratio | | |
| Tier 1 capital (T1) | 504 724 | 504 674 |
| | | |
| Leverage ratio exposure | 4 471 092 | 4 327 162 |

^{*} The capital requirement comprises the minimum requirement of 8.0 %, the capital conservation buffer of 2.5 % and the country-specific countercyclical capital requirements of foreign exposures. Thus, the cumulative capital requirement as of 31 December 2018 is 10.5 %.

During 2019 the total capital requirement will be affected by the Financial Supervisory Authority's decisions regarding a systemic risk buffer capital requirement and an additional Pillar 2 capital requirement (1.0 % effective on 1 July 2019 and 1.25 % effective on 30 September 2019, respectively). Consequently, the cumulative capital requirement will rise to 12.75 % by 30 September 2019.



Note 2 OWN FUNDS BY CLASS

| | OWN FUNDS DISCLOSURE TEMPLATE (EUR 1.000) | | Regulation (EU) n:o 575/2013 article reference |
|----|--|---------|---|
| | Common Equity Tier 1 (CET1) capital: instruments and reserves | | |
| 1 | Capital instruments and the related share premium accounts | 64 102 | 26 (1), 27, 28, 29 |
| | of which: cooperative capital | 9 082 | |
| | of which: POP Shares | 55 020 | |
| 2 | Retained earnings | 289 998 | 26 (1) (c) |
| 3 | Accumulated other comprehensive income (and other reserves) | 152 139 | 26 (1) |
| 3а | Funds for general banking risk | - | 26 (1) (f) |
| 4 | Amount of qualifying items referred to in Article 484 (3) and the related share premium accounts subject to phase out from CET1 | 6 587 | 486 (2) |
| 5 | Minority interests (amount allowed in consolidated CET1) | - | 84 |
| 5a | Independently reviewed interim profits net of any foreseeable charge or dividend | - | 26 (2) |
| 6 | Common Equity Tier 1 capital (CET1) before regulatory adjustments | 512 826 | |
| | Common Equity Tier 1 capital (CET1): statutory adjustments | | |
| 7 | Additional value adjustments (negative amount) | -696 | 34, 105 |
| 8 | Intangible assets (net of tax liability) (negative amount) | -5 026 | 36 (1) (b), 37 |
| 10 | Deferred tax assets that rely on future profitability, excluding those arising from temporary differences (net of related tax liability where the conditions of Article 38(3) are met) (negative amount) | - | 36 (1) (c), 38 |
| 11 | Fair value reserves related to gains or losses on cash flow hedges | - | 33 (1) (a) |
| 12 | Negative amounts resulting from the calculation of expected loss amounts | - | 36 (1) (d), 40, 159 |
| 13 | Any increase in equity that results from securitised assets (negative amount) | - | 32 (1) |
| 14 | Gains or losses on liabilities that are valued at fair value resulting from changes in own credit standing | - | 33 (1) (b) |
| 15 | Defined benefit pension fund assets (negative amount) | - | 36 (1) (e), 41 |
| 16 | Direct and indirect holdings by an institution of own CET1 instruments (negative amount) | - | 36 (1) (f), 42 |
| 17 | Direct, indirect and synthetic holdings of the CET1 instruments of financial sector entities where those entities have reciprocal cross holdings with the institution designed to inflate artificially the own funds of the institution (negative amount) | - | 36 (1) (g), 44 |
| 18 | Direct, indirect and synthetic holdings by the institution of the CET1 instruments of financial sector entities where the institution does not have a significant investment in those entities (amount above 10 % threshold and net of eligible short positions) (negative amount) | - | 36 (1) (h), 43, 45, 46, 49 (2) (3), 79 |
| 19 | Direct, indirect and synthetic holdings by the institution of the CET1 instruments of financial sector entities where the institution has a significant investment in those entities (amount above 10 % threshold and net of eligible short positions) (negative amount) | -6 331 | 36 (1) (i), 43, 45, 47, 48 (1) (b), 49 (1) to (3), 79 |
| 21 | Deferred tax assets arising from temporary differences (amount above 10 % threshold, net of related tax liability where the conditions in Article 38 (3) are met) (negative amount) | - | 36 (1) (c), 38, 48 (1) (a) |
| 22 | Amount exceeding the 15 % threshold (negative amount) | - | 48 (1) |
| 23 | of which: direct and indirect holdings by the institution of the CET1 instruments of financial sector entities where the institution has a significant investment in those entities | - | 36 (1) (i), 48 (1) (b) |
| 27 | Qualifying AT1 deductions that exceed the AT1 capital of the institution (negative amount) | - | 36 (1) (j) |
| 28 | Total regulatory adjustments to Common Equity Tier 1 (CET1) | -12 054 | |
| 29 | Common Equity Tier 1 (CET1) capital | 500 772 | |



Note 2 OWN FUNDS BY CLASS

| | Additional Tier 1 (AT1) capital: instruments | | |
|----|--|---------|------------------------|
| 30 | Capital instruments and the related share premium accounts | _ | 51, 52 |
| 31 | of which: classified as equity under applicable accounting standards | _ | |
| 32 | of which: classified as liabilities under applicable accounting standards | - | |
| 33 | Amount of qualified items referred to in Article 484 (4) and the related share premium accounts subject to phase out from AT1 | 3 952 | 486 (3) |
| 34 | Qualifying Tier 1 capital included in consolidated AT1 capital (including minority interests not included in row 5) issued by subsidiaries and held by third parties | - | 85, 86 |
| 35 | of which: instruments issued by subsidiaries subject to phase out | - | 486 (3) |
| 36 | Additional Tier 1 (AT1) capital before regulatory adjustments | 3 952 | |
| | Additional Tier 1 (AT1) capital: regulatory adjustments | | |
| 37 | Direct and indirect holdings by an institution of own AT1 instruments (negative amount) | - | 52 (1) (b), 56 (a), 57 |
| 38 | Direct, indirect and synthetic holdings of the AT1 instruments of financial sector entities where those entities have reciprocal cross holdings with the institution designed to inflate artificially the own funds of the institution (negative amount) | - | 56 (b), 58 |
| 39 | Direct, indirect and synthetic holdings of the AT1 instruments of financial sector entities where the institution does not have a significant investment in those entities (amount above 10 % threshold and net of eligible short positions) (negative amount) | - | 56 (c), 59, 60, 79 |
| 40 | Direct, indirect and synthetic holdings by the institution of the AT1 instruments of financial sector entities where the institution has a significant investment in those entities (net of eligible short positions) (negative amount) | - | 56 (d), 59, 60, 79 |
| 42 | Qualifying T2 deductions that exceed the T2 capital of the institution (negative amount) | - | 56 (e) |
| 43 | Total regulatory adjustments to Additional Tier 1 (AT1) capital | - | |
| 44 | Additional Tier 1 (AT1) capital | 3 952 | |
| 45 | Tier 1 capital (T1 = CET1 + AT1) | 504 724 | |
| | Tier 2 (T2) capital: instruments and provisions | | |
| 46 | Capital instruments and the related share premium accounts | - | 62, 63 |
| 47 | Amount of qualifying items referred to in Article 484 (5) and the related share premium accounts subject to phase out from T2 | 2 371 | 486 (4) |
| 48 | Qualifying own funds instruments included in consolidated T2 capital (including minority interests and AT1 instruments not included in rows 5 or 34) issued by subsidiaries and held by third parties | - | 87, 88 |
| 49 | of which: instruments issued by subsidiaries subject to phase out | - | 486 (4) |
| 50 | Credit risk adjustments | - | 62 (c) & (d) |
| 51 | Tier 2 (T2) capital before regulatory adjustments | 2 371 | |

Note 2 OWN FUNDS BY CLASS

| | Time (TO) and the language of | | |
|----|---|-----------|--|
| F2 | Tier 2 (T2) capital: regulatory adjustments | | 42 (L) (:) 44 (-) 47 |
| 52 | Direct and indirect holdings by an institution of own T2 instruments and subordinated loans (negative amount) | - | 63 (b) (i), 66 (a), 67 |
| 53 | Holdings of the T2 instruments and subordinated loans of financial sector entities where those entities have reciprocal cross holdings with the institution designed to inflate artificially the own funds of the institution (negative amount) | - | 66 (b), 68 |
| 54 | Direct and indirect holdings of the T2 instruments and subordinated loans of financial sector entities where the institution does not have a significant investment in those entities (amount above 10 % threshold and net of eligible positions) (negative amount) | - | 66 (c), 69, 70, 79 |
| 55 | Direct and indirect holdings by the institution of the T2 instruments and subordinated loans of financial sector entities where the institution has a significant investment in those entities (net of eligible short positions) (negative amount) | - | 66 (d), 69, 79 |
| 57 | Total regulatory adjustments to Tier 2 (T2) capital | - | |
| 58 | Tier 2 (T2) capital | 2 371 | |
| 59 | Total Capital (TC = T1 + T2) | 507 096 | |
| 60 | Total risk weighted assets | 2 443 632 | |
| | Capital ratios and buffers | | |
| 61 | Common Equity Tier 1 (as a percentage of the total risk exposure amount) | 20.5 % | 92 (2) (a) |
| 62 | Tier 1 (as a percentage of the total risk exposure amount) | 20.7 % | 92 (2) (b) |
| 63 | Total Capital (as a percentage of the total risk exposure amount) | 20.8 % | 92 (2) (c) |
| | Amounts below the thresholds for deduction (before risk weighting) | | |
| 72 | Direct and indirect holdings of the capital of financial sector entities where the institution does not have a significant investment in those entities (amount below 10 % threshold and net of eligible short positions) | 1762 | 36 (1) (h), 45, 46, 56 (c), 59, 60, 66 (c), 69, 70 |
| 73 | Direct and indirect holdings by the institution of the CET1 instruments of financial sector entities where the institution has a significant investment in those entities (amount below 10 % threshold and net of eligible short positions) | 50 710 | 36 (1) (i), 45, 48 |
| | Applicable caps on the inclusion of provisions in Tier 2 | | |
| 76 | Credit risk adjustments included in T2 in respect of exposures subject to standardised approach (prior to the application of the cap) | - | 62 |
| 77 | Cap on inclusion of credit risk adjustments in T2 under standardised approach | - | 62 |
| | Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2013 and 1 Jan 2022) | | |
| 80 | - Current cap on CET1 instruments subject to phase out arrangements | 16 468 | 484 (3), 486 (2) & (5) |
| 81 | - Amount excluded from CET1 due to cap (excess over cap after redemptions and maturities) | 9 881 | 484 (3), 486 (2) & (5) |
| 82 | - Current cap on AT1 instruments subject to phase out arrangements | 9 881 | 484 (4), 486 (3) & (5) |
| 83 | - Amount excluded from AT1 due to cap (excess over cap after redemptions and maturities) | 5 928 | 484 (4), 486 (3) & (5) |
| 84 | - Current cap on T2 instruments subject to phase out arrangements | 5 928 | 484 (5), 486 (4) & (5) |
| 85 | - Amount excluded from T2 due to cap (excess over cap after redemptions and maturities) | 3 557 | 484 (5), 486 (4) & (5) |

Note 3 CAPITAL INSTRUMENTS' MAIN FEATURES

Commission implementing regulation (EU) No 1423/2013

| | | Supplementary cooperative capital | Cooperative capital | POP Shares |
|----|--|---|---|---|
| 1 | Issuer | Member cooperative banks | Member cooperative banks | Member cooperative banks |
| 2 | Unique identifier | Not applicable | Not applicable | Not applicable |
| 3 | Governing law(s) of the instrument | Finnish legislation | Finnish legislation | Finnish legislation |
| 4 | Transitional CRR rules | Common Equity Tier 1 capital (CET1), Additional Tier 1 capital tal (AT1), Tier 2 capital (T2) | Common Equity Tier 1 capital (CET1) | Common Equity Tier 1 capital (CET1) |
| 5 | Post-transitional CRR rules | Not applicable | Common Equity Tier 1 capital (CET1) | Common Equity Tier 1 capital (CET1) |
| 6 | Eligible at solo/(sub-)consol- idated/solo &(sub-) consol- idated | Solo & Consolidated | Solo & Consolidated | Solo & Consolidated |
| 7 | Instrument type | Regulation (EU) No 575/2013 article 484 | Regulation (EU) No 575/2013 article 29 | Regulation (EU) No 575/2013 article 29 |
| 8 | Amount recognised in reg- ulatory capital (currency in millions on the latest report- ing date) | 12.9 | 9.1 | 55.0 |
| 9 | Nominal amount of the instrument (currency in millions) | 21.4 | 9.3 | 55.3 |
| 9a | Issue price | 100 % | 100 % | 100 % |
| 9b | Redemption price | 100 % | 100 % | 100 % |
| 10 | Accounting classification | Cooperative's share | Cooperative's share | Cooperative's share |
| 11 | Original date of issuance | Continuous | Continuous | Bank specific |
| 12 | Perpetual or dated | Perpetual | Perpetual | Perpetual |
| 13 | Original maturity date | No maturity | No maturity | No maturity |
| 14 | Issuer call subject to prior supervisory approval | Yes | Yes | Yes |



Note 3 CAPITAL INSTRUMENTS' MAIN FEATURES

| 15 | Optional call date, contingent call dates and redemption amount | Cooperative banks refund unit holders their supplementary cooperative contributions upon termination of membership or when the unit holder has resigned the contribution. The supplementary contribution is refunded within six 6 months of the end of the financial year based on which the refund can be for the first time. If the refund cannot be made in full, the refund may take place subsequently if it is possible based on the next three financial statements. | The member contribution is refunded after the expiry of membership in accordance with the Co-operatives Act and the Act on Co-operative Banks and Other Credit Institutions in the Form of a Co-operative on conditions laid down in the abovementioned Acts. However, the cooperative bank has the right to refuse to refund the contributions while the bank is operating. If a cooperative bank has not refused to refund the contribution, this may take place within 12 months after the end of the financial year when membership terminated. If the refund cannot be made in full in any given year, the balance will be refunded from disposable cooperative capital based on subsequent financial statements. However, this entitlement to the refund for the balance will terminate after the fifth financial statements. No interest is paid on the unpaid portion. | The cooperative bank refunds POP Share subscription price upon termination of membership or when the when the unit holder has resigned the POP Share. However, the cooperative bank has the right to refuse to refund payments made for POP Shares while the bank is operating. If a cooperative bank has not refused to refund POP Share, this may take place within 12 months after the end of the financial year when the holder of the POP Share resigned the contribution. The payments made for POP Shares are refunded on the conditions laid down in the Cooperatives Act and the Act on Cooperative Banks and Other Credit Institutions in the Form of a Cooperative and these rules. If the refund cannot be made in full in any given year, the balance will be refunded from disposable cooperative capital based on subsequent financial statements. However, this entitlement to the refund for the balance will terminate after the fifth financial statements. No interest is paid on the unpaid portion. |
|-----|--|---|--|---|
| 16 | Any subsequent redemption dates | See item 15 | See item 15 | See item 15 |
| 17 | Fixed or variable dividend/ coupon | Variable | Variable | Variable |
| 18 | Coupon interest rate and the related indices | Decision by the cooperative | Decision by the cooperative | Decision by the cooperative |
| 19 | Existence of a dividend stop- per clause | No | No | No |
| 20a | Fully discretionary, partially discretionary or mandatory (in terms of timing) | Fully discretionary | Fully discretionary | Fully discretionary |
| 20b | Fully discretionary, partly discretionary or mandatory (with regard to amount) | Fully discretionary | Fully discretionary | Fully discretionary |
| 21 | Existence of a step-up condition or other redemption incentive | No | No | No |
| 22 | Non-cumulative or cumula- tive | Non-cumulative | Non-cumulative | Non-cumulative |
| 23 | Negotiable or restricted | Restricted | Restricted | Restricted |
| 24 | If the instrument is negotiable, which factors affect the condition? | Not applicable | Not applicable | Not applicable |
| 25 | If the instrument is negotiable, is it negotiable in its entirety or partly? | Not applicable | Not applicable | Not applicable |

Note 3 CAPITAL INSTRUMENTS' MAIN FEATURES

| 26 | If the instrument is negotiable, what is the exchange rate? | Not applicable | Not applicable | Not applicable |
|----|---|--|---|---|
| 27 | If the instrument is negotiable, is the exchange mandatory or optional? | Not applicable | Not applicable | Not applicable |
| 28 | If the instrument is negotiable, specify which kind of an instrument it can be exchanged for. | Not applicable | Not applicable | Not applicable |
| 29 | If the instrument is negotiable, specify which issuer's instrument it can be exchanged for. | Not applicable | Not applicable | Not applicable |
| 30 | Properties of a write-down of book value | Yes | Yes | Yes |
| 31 | If it is possible to write down the book value, which factors trigger it? | Accrual of losses | Accrual of losses | Accrual of losses |
| 32 | If it is possible to write down the book value, is it performed completely or partly? | Completely or partly | Completely or partly | Completely or partly |
| 33 | If it is possible to write down the book value, is it permanent or temporary? | Temporary | Temporary | Temporary |
| 34 | If the write down of the book value is temporary, describe the mechanism of an increase in book value. | Through increase in cooperative capital | Through increase in cooperative capital | Through increase in cooperative capital |
| 35 | Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument) | If a cooperative bank is dissolved either through liquidation or bankruptcy, any supplementary cooperative capital is refunded other cooperative capital or, if the funds are insufficient, that part of supplementary cooperative capital that is proportional to the supplementary cooperative capital paid. | If a cooperative bank is dissolved, supplementary cooperative capital is first refunded and thereafter member cooperative capital and payments made for POP Shares with equal priority. | If a cooperative bank is dissolved, supplementary cooperative capital is first refunded and thereafter member cooperative capital and payments made for POP Shares with equal priority. |
| 36 | Non-compliant properties | No | No | No |
| 37 | Specify any non-compliant properties | Not applicable | Not applicable | Not applicable |



Note 4 MINIMUM CAPITAL REQUIREMENT AND RISK WEIGHTED ASSETS

| Capital requirement | | | Risk w | eighted assets |
|---|---------|---------|-----------|----------------|
| (EUR 1.000) | 2018 | 2017 | 2018 | 2017 |
| Credit and counterparty risk by exposure class | | | | |
| Exposures to central governments or central banks | 379 | 368 | 4 737 | 4 600 |
| Exposures to regional governments or local authorities | 63 | 61 | 783 | 758 |
| Exposures to public sector entities | 13 | 13 | 160 | 162 |
| Exposures to institutions | 1 547 | 1 216 | 19 336 | 15 202 |
| Exposures to corporates | 48 598 | 47 241 | 607 481 | 590 516 |
| Retail exposures | 24 602 | 25 136 | 307 525 | 314 194 |
| Exposures secured by mortgages on immovable property | 66 383 | 63 004 | 829 784 | 787 549 |
| Exposures in default | 2 982 | 2 981 | 37 273 | 37 265 |
| Exposures associated with particularly high risk | 444 | 399 | 5 553 | 4 989 |
| Exposures in the form of covered bonds | 225 | 217 | 2 817 | 2 711 |
| Exposures in the form of units or shares in collective investment undertakings (CIUs) | 14 765 | 15 355 | 184 567 | 191 932 |
| Equity exposures | 10 965 | 10 997 | 137 061 | 137 457 |
| Other items | 6 141 | 6 219 | 76 768 | 77 733 |
| Total credit risk exposures | 177 108 | 173 205 | 2 213 845 | 2 165 067 |
| Credit valuation adjustment risk (CVA) | 0 | 22 | 1 | 270 |
| | 1.050 | 2011 | 04.470 | 05 571 |
| Market risk (exchange rate risk) | 1 958 | 2 046 | 24 470 | 25 571 |
| Operational risk | 16 425 | 16 375 | 205 315 | 204 682 |
| Total | 195 491 | 191 647 | 2 443 632 | 2 395 591 |

Note 5 AVERAGE VALUE OF TOTAL EXPOSURES DURING THE FINANCIAL PERIOD BY EXPOSURE CLASS

Credit and counterparty risk

| Exposure class (EUR 1.000) | 2018 | 2017 |
|---|-----------|-----------|
| Exposures to central governments or central banks | 110 169 | 116 180 |
| Exposures to regional governments or local authorities | 222 166 | 203 365 |
| Exposures to public sector entities | - | - |
| Exposures to multilateral development banks | 597 | 598 |
| Exposures to institutions | 72 456 | 88 259 |
| Exposures to corporates | 702 909 | 692 725 |
| Retail exposures | 689 010 | 660 737 |
| Exposures secured by mortgages on immovable property | 2 382 016 | 2 268 083 |
| Exposures in default | 46 162 | 47 100 |
| Exposures associated with particularly high risk | 3 614 | 3 402 |
| Exposures in the form of covered bonds | 15 515 | 16 515 |
| Exposures in the form of units or shares in collective investment undertakings (CIUs) | 203 682 | 276 808 |
| Equity exposures | 62 258 | 56 777 |
| Other items | 94 391 | 99 324 |
| Total | 4 604 945 | 4 529 873 |

Note 6 ORIGINAL EXPOSURE BY RISK WEIGHT

Credit and counterparty risk

| Risk weight (%) (EUR 1,000) | 2018 | 2017 |
|-----------------------------|-----------|-----------|
| 0 | 349 569 | 381 963 |
| 10 | 24 825 | 14 263 |
| 20 | 102 446 | 82 176 |
| 35 | 2 394 579 | 2 289 366 |
| 50 | 39 906 | 28 972 |
| 75 | 696 118 | 662 712 |
| 100 | 977 822 | 972 645 |
| 150 | 31 657 | 32 844 |
| 250 | 52 535 | 52 452 |
| 350 | - | - |
| Total | 4 669 456 | 4 517 394 |

Note 7 DISTRIBUTION OF MATURITIES OF TOTAL EXPOSURE BY EXPOSURE CLASS

| Exposure class (EUR 1.000) | Total | less than 3 months | 3-12 months |
|---|-----------|-----------------------|-------------|
| Exposures to central governments or central banks | 117 386 | 72 130 | 5 462 |
| Exposures to regional governments or local authorities | 220 648 | 1500 | 119 511 |
| Exposures to public sector entities | - | - | - |
| Exposures to multilateral development banks | 603 | - | - |
| Exposures to institutions | 90 356 | 1 423 | 15 562 |
| Exposures to corporates | 698 301 | 26 098 | 35 242 |
| Retail exposures | 696 118 | 10 195 | 26 399 |
| Exposures secured by mortgages on immovable property | 2 425 028 | 19 460 | 28 438 |
| Exposures in default | 43 599 | 21 219 | 665 |
| Exposures associated with particularly high risk | 3 702 | - | - |
| Exposures in the form of covered bonds | 23 689 | - | - |
| Exposures in the form of units or shares in collective investment undertakings (CIUs) | 197750 | - | - |
| Equity exposures | 60 995 | - | - |
| Other items | 91 281 | 22 570 | - |
| Total | 4 669 456 | 174 596 | 231 279 |

| Exposure class (EUR 1.000) | 1-5 years | 5-10 years | over 10 years |
|---|-----------|------------|---------------|
| Exposures to central governments or central banks | 17 013 | 22 781 | - |
| Exposures to regional governments or local authorities | 99 567 | 70 | - |
| Exposures to public sector entities | - | - | - |
| Exposures to multilateral development banks | - | 603 | - |
| Exposures to institutions | 16 830 | - | 56 541 |
| Exposures to corporates | 144 916 | 147 987 | 344 059 |
| Retail exposures | 90 902 | 116 087 | 452 535 |
| Exposures secured by mortgages on immovable property | 212 994 | 427 380 | 1 736 756 |
| Exposures in default | 6 201 | 5 043 | 10 470 |
| Exposures associated with particularly high risk | - | - | 3 702 |
| Exposures in the form of covered bonds | 8 147 | 15 542 | - |
| Exposures in the form of units or shares in collective investment undertakings (CIUs) | - | - | 197750 |
| Equity exposures | - | - | 60 995 |
| Other items | 236 | - | 68 475 |
| Total | 596 807 | 735 493 | 2 931 282 |

Note 7 DISTRIBUTION OF MATURITIES OF TOTAL EXPOSURE BY EXPOSURE CLASS

| Exposure class (EUR 1.000) | Total | less than 3 months | 3-12 months |
|---|-----------|-----------------------|-------------|
| Exposures to central governments or central banks | 108 199 | 78 173 | 1 016 |
| Exposures to regional governments or local authorities | 261 968 | 800 | 3 507 |
| Exposures to public sector entities | _ | - | - |
| Exposures to multilateral development banks | 601 | - | - |
| Exposures to institutions | 68 742 | 2 253 | 117 |
| Exposures to corporates | 682 239 | 27 976 | 35 905 |
| Retail exposures | 662 712 | 10 660 | 23 954 |
| Exposures secured by mortgages on immovable property | 2 303 933 | 21 939 | 28 947 |
| Exposures in default | 47 966 | 19 846 | 869 |
| Exposures associated with particularly high risk | 3 326 | - | - |
| Exposures in the form of covered bonds | 12 996 | - | - |
| Exposures in the form of units or shares in collective investment undertakings (CIUs) | 211 207 | - | - |
| Equity exposures | 61 539 | - | - |
| Other items | 91 967 | 21 682 | - |
| Total | 4 517 394 | 183 329 | 94 316 |

| Exposure class (EUR 1.000) | 1-5 years | 5-10 years | over 10 years |
|---|-----------|------------|---------------|
| Exposures to central governments or central banks | 16 047 | 12 963 | - |
| Exposures to regional governments or local authorities | 18 654 | - | 239 007 |
| Exposures to public sector entities | - | - | - |
| Exposures to multilateral development banks | - | 601 | - |
| Exposures to institutions | 12 585 | 23 171 | 30 617 |
| Exposures to corporates | 147 418 | 145 929 | 325 012 |
| Retail exposures | 96 321 | 112 749 | 419 028 |
| Exposures secured by mortgages on immovable property | 212 519 | 410 989 | 1 629 539 |
| Exposures in default | 5 019 | 9 541 | 12 690 |
| Exposures associated with particularly high risk | - | - | 3 326 |
| Exposures in the form of covered bonds | 12 596 | 401 | - |
| Exposures in the form of units or shares in collective investment undertakings (CIUs) | - | - | 211 207 |
| Equity exposures | - | - | 61 539 |
| Other items | 129 | - | 70 156 |
| Total | 521 285 | 716 343 | 3 002 121 |

Note 8 TOTAL EXPOSURE BY EXPOSURE CLASS AND COUNTERPARTY

| Exposure class (EUR 1.000) | Total | Private | Corporate | - of which SME exposures |
|---|-----------|-----------|-----------|--------------------------|
| Exposures to central governments or central banks | 117 386 | 57 459 | 5 872 | - |
| Exposures to regional governments or local authorities | 220 648 | - | 1 824 | - |
| Exposures to public sector entities | - | - | - | - |
| Exposures to multilateral development banks | 603 | - | - | - |
| Exposures to institutions | 90 356 | 331 | 199 | - |
| Exposures to corporates | 698 301 | 84 751 | 275 045 | 120 170 |
| Retail exposures | 696 118 | 440 633 | 110 048 | 83 842 |
| Exposures secured by mortgages on immovable property | 2 425 028 | 1 949 710 | 250 176 | 119 386 |
| Exposures in default | 43 599 | 14 168 | 13 792 | - |
| Exposures associated with particularly high risk | 3 702 | - | - | - |
| Exposures in the form of covered bonds | 23 689 | - | - | - |
| Exposures in the form of units or shares in collective investment undertakings (CIUs) | 197 750 | - | - | - |
| Equity exposures | 60 995 | - | 12 687 | - |
| Other items | 91 281 | - | - | - |
| Total | 4 669 456 | 2 547 053 | 669 644 | 323 397 |

| Exposure class (EUR 1.000) | Agriculture | Other |
|---|-------------|---------|
| Exposures to central governments or central banks | 7 524 | 46 532 |
| Exposures to regional governments or local authorities | 149 | 218 675 |
| Exposures to public sector entities | - | - |
| Exposures to multilateral development banks | - | 603 |
| Exposures to institutions | 138 | 89 688 |
| Exposures to corporates | 265 839 | 72 666 |
| Retail exposures | 120 507 | 24 930 |
| Exposures secured by mortgages on immovable property | 183 996 | 41 145 |
| Exposures in default | 4 588 | 11 051 |
| Exposures associated with particularly high risk | - | 3 702 |
| Exposures in the form of covered bonds | - | 23 689 |
| Exposures in the form of units or shares in collective investment undertakings (CIUs) | - | 197750 |
| Equity exposures | 39 | 48 269 |
| Other items | - | 91 281 |
| Total | 582 779 | 869 981 |

Note 8 TOTAL EXPOSURE BY EXPOSURE CLASS AND COUNTERPARTY

| Exposure class (EUR 1,000) | Total | Private | Corporate | - of which SME exposures |
|---|-----------|-----------|-----------|-----------------------------|
| Exposures to central governments or central banks | 108 199 | 50 056 | 4 572 | - |
| Exposures to regional governments or local authorities | 261 968 | - | 1 215 | - |
| Exposures to public sector entities | - | - | - | - |
| Exposures to multilateral development banks | 601 | - | - | - |
| Exposures to institutions | 68 742 | 423 | 172 | - |
| Exposures to corporates | 682 239 | 63 434 | 287 833 | 120 367 |
| Retail exposures | 662 712 | 373 607 | 129 155 | 86 165 |
| Exposures secured by mortgages on immovable property | 2 303 933 | 1 856 883 | 218 004 | 101 663 |
| Exposures in default | 47 966 | 17 665 | 23 628 | - |
| Exposures associated with particularly high risk | 3 326 | - | - | - |
| Exposures in the form of covered bonds | 12 996 | - | 1 568 | - |
| Exposures in the form of units or shares in collective investment undertakings (CIUs) | 211 207 | - | - | - |
| Equity exposures | 61 539 | - | 12 956 | - |
| Other items | 91 967 | - | - | - |
| Total | 4 517 394 | 2 362 067 | 679 103 | 308 194 |

| Exposure class (EUR 1,000) | Agriculture | Other |
|---|-------------|---------|
| Exposures to central governments or central banks | 3 851 | 49 721 |
| Exposures to regional governments or local authorities | 173 | 260 580 |
| Exposures to public sector entities | - | - |
| Exposures to multilateral development banks | - | 601 |
| Exposures to institutions | - | 68 147 |
| Exposures to corporates | 273 087 | 57 885 |
| Retail exposures | 147733 | 12 216 |
| Exposures secured by mortgages on immovable property | 192 109 | 36 937 |
| Exposures in default | 5 760 | 913 |
| Exposures associated with particularly high risk | - | 3 326 |
| Exposures in the form of covered bonds | - | 11 428 |
| Exposures in the form of units or shares in collective investment undertakings (CIUs) | - | 211 207 |
| Equity exposures | 39 | 48 544 |
| Other items | - | 91 967 |
| Total | 622 752 | 853 471 |

Note 9 GEOGRAPHICAL BREAKDOWN OF SIGNIFICANT CREDIT EXPOSURES

Credit and counterparty risk 31 December 2018

| Exposure class (EUR 1.000) | Total | Finland | Other |
|---|-----------|-----------|---------|
| Exposures to central governments or central banks | 117 386 | 75 900 | 41 486 |
| Exposures to regional governments or local authorities | 220 648 | 220 648 | - |
| Exposures to public sector entities | - | - | - |
| Exposures to multilateral development banks | 603 | - | 603 |
| Exposures to institutions | 90 356 | 84 280 | 6 076 |
| Exposures to corporates | 698 301 | 670 903 | 27 399 |
| Retail exposures | 696 118 | 693 451 | 2 668 |
| Exposures secured by mortgages on immovable property | 2 425 028 | 2 421 372 | 3 656 |
| Exposures in default | 43 599 | 43 590 | 9 |
| Exposures associated with particularly high risk | 3 702 | 3 702 | - |
| Exposures in the form of covered bonds | 23 689 | 2 016 | 21 672 |
| Exposures in the form of units or shares in collective investment undertakings (CIUs) | 197 750 | 185 868 | 11 881 |
| Equity exposures | 60 995 | 55 751 | 5 244 |
| Other items | 91 281 | 91 281 | - |
| Total | 4 669 456 | 4 548 762 | 120 695 |

| Exposure class (EUR 1.000) | Total | Finland | Other |
|---|-----------|-----------|---------|
| Exposures to central governments or central banks | 108 199 | 77 025 | 31 175 |
| Exposures to regional governments or local authorities | 261 968 | 261 912 | 56 |
| Exposures to public sector entities | - | - | - |
| Exposures to multilateral development banks | 601 | - | 601 |
| Exposures to institutions | 68 742 | 51 136 | 17 606 |
| Exposures to corporates | 682 239 | 660 144 | 22 095 |
| Retail exposures | 662 712 | 660 726 | 1 986 |
| Exposures secured by mortgages on immovable property | 2 303 933 | 2 300 176 | 3 757 |
| Exposures in default | 47 966 | 47 923 | 42 |
| Exposures associated with particularly high risk | 3 326 | 3 326 | - |
| Exposures in the form of covered bonds | 12 996 | 1568 | 11 428 |
| Exposures in the form of units or shares in collective investment undertakings (CIUs) | 211 207 | 193 990 | 17 217 |
| Equity exposures | 61 539 | 56 256 | 5 283 |
| Other items | 91 967 | 91 967 | - |
| Total | 4 517 394 | 4 406 148 | 111 246 |

Note 10 TOTAL EXPOSURES BY EXPOSURE CLASS BY COLLATERAL

Credit and counterparty risk 31 December 2018

| Exposure class (EUR 1,000) | Total | Financial collateral | Secured by real estate | Guarantees | Other |
|---|-----------|----------------------|------------------------|------------|-------|
| Exposures to central governments or central banks | 117 386 | - | - | - | - |
| Exposures to regional governments or local authorities | 220 648 | - | - | - | - |
| Exposures to public sector entities | - | - | - | - | - |
| Exposures to multilateral development banks | 603 | - | - | - | - |
| Exposures to institutions | 90 356 | - | - | - | - |
| Exposures to corporates | 698 301 | 4 000 | - | 24 436 | 131 |
| Retail exposures | 696 118 | 8 726 | - | 132 321 | 586 |
| Exposures secured by mortgages on immovable property | 2 425 028 | - | 2 425 028 | - | - |
| Exposures in default | 43 599 | 202 | 21 341 | 1 236 | 10 |
| Exposures associated with particularly high risk | 3 702 | - | - | - | - |
| Exposures in the form of covered bonds | 23 689 | - | - | - | - |
| Exposures in the form of units or shares in collective investment undertakings (CIUs) | 197 750 | - | - | - | - |
| Equity exposures | 60 995 | - | - | - | - |
| Other items | 91 281 | - | - | - | - |
| Total | 4 669 456 | 12 928 | 2 446 370 | 157 993 | 728 |

| Exposure class (EUR 1,000) | Total | Financial collateral | Secured by real estate | Guarantees | Other |
|---|-----------|----------------------|------------------------|------------|-------|
| Exposures to central governments or central banks | 108 199 | - | - | - | - |
| Exposures to regional governments or local authorities | 261 968 | - | - | - | - |
| Exposures to public sector entities | - | - | - | - | - |
| Exposures to multilateral development banks | 601 | - | - | - | - |
| Exposures to institutions | 68 742 | - | - | - | - |
| Exposures to corporates | 682 239 | 4 362 | - | 22 095 | 181 |
| Retail exposures | 662 712 | 8 473 | - | 108 897 | 450 |
| Exposures secured by mortgages on immovable property | 2 303 933 | - | 2 303 933 | - | - |
| Exposures in default | 47 966 | 4 | 25 354 | 1 054 | - |
| Exposures associated with particularly high risk | 3 326 | - | - | - | - |
| Exposures in the form of covered bonds | 12 996 | - | - | - | - |
| Exposures in the form of units or shares in collective investment undertakings (CIUs) | 211 207 | - | - | - | - |
| Equity exposures | 61 539 | - | - | - | - |
| Other items | 91 967 | - | - | - | - |
| Total | 4 517 394 | 12 838 | 2 329 287 | 132 046 | 631 |

Note 11 COLLATERAL USED IN CAPITAL ADEQUACY

The following collateral specified in the EU Capital Requirements Regulation No 575/2013 are utilised in capital adequacy calculations: residential real estates and shares entitling their holders to the possession of an apartment, deposits and securities. Deposits and securities are financial collateral, as referred to in the regulatory framework. Financial collateral is treated applying the comprehensive method and volatility adjustments specified by the supervisor.

In addition, approved guarantors specified in the EU's Capital Requirements Regulation are used in the standardised approach for credit risk. The Finnish State is the most significant individual guarantor. Credit derivatives have not been used in the calculation. Offsetting balance-sheet or off-balance-sheet items has not been applied in capital adequacy measurement.

Note 12 DEGREE OF ASSET ENCUMBRANCE

Assets 31 Dec 2018

| (EUR 1.000) | Carrying amount of encumbered assets | Fair value of en- cumbered assets | Carrying amount of unencumbered assets | |
|---------------------------|--------------------------------------|--------------------------------------|--|---------|
| Assets of the institution | 19 392 | | 4 391 950 | |
| Equity instruments | - | - | 66 825 | 66 845 |
| Debt securities | 19 392 | 19 392 | 609 415 | 609 696 |
| Other assets | - | | 3 715 710 | |

Collateral received 31 Dec 2018

The bank did not have encumbered collateral received or own debt securities issued as of December 31 2018. The bank did neither have collateral received or own securities issued that would have been available for encumbrance.

Encumbered assets/collateral received and debts relating to them 31 Dec 2018

| (EUR 1.000) | Financing obtained against encumbered asset items (liabilities), contingent liabilities or borrowed securities | |
|---|--|--------|
| Carrying amount of selected financial liabilities | - | 19 392 |

Information about the importance of asset encumbrance

The Bank has used collateral of securities in the balance with a carrying amount of EUR 19 392 thousand. Information is as of 31 December 2018.

Assets 31 Dec 2017

| (EUR 1.000) | Carrying amount of encumbered assets | | Carrying amount of unencumbered assets | |
|---------------------------|--------------------------------------|--------|--|---------|
| Assets of the institution | 18 524 | | 4 258 687 | |
| Equity instruments | - | - | 282 165 | 282 235 |
| Debt securities | 18 524 | 18 524 | 439 484 | 439 484 |
| Other assets | _ | | 3 537 038 | |

Collateral received 31 Dec 2017

The bank did not have encumbered collateral received or own debt securities issued as of December 31 2017. The bank did neither have collateral received or own securities issued that would have been available for encumbrance.

Encumbered assets/collateral received and debts relating to them 31 Dec 2017

| (EUR 1.000) | Financing obtained against encumbered asset items (liabilities), contingent liabilities or borrowed securities | |
|---|--|--------|
| Carrying amount of selected financial liabilities | - | 18 524 |

Information about the importance of asset encumbrance

The Bank has used collateral of securities in the balance with a carrying amount of EUR 18 524 thousand. Information is as of 31 December 2017.



Note 13 OPERATIONAL RISK STATEMENT

Operational risk capital requirement 31 Dec 2018

| (EUR 1.000) | 2018 | 2017 | 2016 | Capital require- ment |
|--------------------|---------|---------|---------|--------------------------|
| Gross income total | 101 834 | 109 046 | 117 625 | |
| Profit indicator | 15 275 | 16 357 | 17 644 | 16 425 |

Operational risk capital requirement 31 Dec 2017

| (EUR 1.000) | 2017 | 2016 | 2015 | Capital require- ment |
|--------------------|---------|---------|---------|--------------------------|
| Gross income total | 109 046 | 117 625 | 100 821 | |
| Profit indicator | 16 357 | 17 644 | 15 123 | 16 375 |

Profit indicator is calculated according to the basic indicator approach described in the EU:s Capital Requirements Regulation No 575/2013.

Minimum capital requirement = sum of yearly positive profit indicators / sum of the years the profit indicator has been positive.

Operational risks refer to the risk of loss that banks may incur as a result of inadequate or incomplete internal processes, personnel, systems or external factors.

Note 14 LEVERAGE RATIO

31 Dec 2018

| Reconciliation of leverage ratio and balance sheet | | (EUR 1.000) |
|--|--|-------------|
| 1 | Total assets as per published financial statements | 4 411 342 |
| 4 | Adjustments for derivative financial instruments | - |
| 6 | Adjustment for off-balance sheet items | 83 372 |
| 7 | Other adjustments | -23 622 |
| 8 | Total leverage ratio exposures | 4 471 092 |

| Disclosure of leverage ratio | | | | |
|------------------------------|--|------------------------------|--|--|
| | | CRR leverage ratio exposures | | |
| Balance sheet exposi | ures (excluding derivative contracts, SFTs) | | | |
| 1 | On-balance sheet items (excluding derivative contracts, SFTs and fiduciary assets, but including collateral) | 4 399 353 | | |
| 3 | Total on-balance sheet exposures (excluding derivative contracts, SFTs and fiduciary assets) | 4 399 353 | | |
| Derivative contracts | | | | |
| 4 | Derivative contracts: market value | 420 | | |
| 5 | Derivative contracts: mark-to-market method | - | | |
| 11 | Total derivative contracts | 420 | | |
| Other off-balance-sl | Other off-balance-sheet exposures | | | |
| 17 | Off-balance sheet exposures at gross notional amount | 238 884 | | |
| 18 | (Adjustments for conversion to credit equivalent amounts) | -155 512 | | |
| 19 | Other off-balance-sheet exposures | 83 372 | | |
| Capital and total exp | osures | | | |
| 20 | Tier 1 capital | 504 724 | | |
| 21 | Total leverage ratio exposures | 4 471 092 | | |
| Leverage ratio | Leverage ratio | | | |
| 22 | Leverage ratio | 11.3 % | | |
| Choice on transition | al arrangements and amount of derecognised fiduciary items | | | |
| EU-23 | Choice on transitional arrangements for the definition of the capital measure | 10 539 | | |

| Balance sheet expos | Balance sheet exposures total (excluding derivative contracts, SFTs and exempted exposures) | | | |
|---------------------|---|------------------------------|--|--|
| | | CRR leverage ratio exposures | | |
| EU-1 | Total on-balance sheet exposures (excluding derivative contracts, SFTs and exempted exposures), of which: | 4 399 353 | | |
| EU-3 | Banking book exposures, of which: | 4 399 353 | | |
| EU-4 | Covered bonds | 23 689 | | |
| EU-5 | Exposures treated as sovereigns | 468 483 | | |
| EU-6 | Exposures to regional governments, MDB, international organisations and PSE NOT treated as sovereigns | 4 717 | | |
| EU-7 | Institutions | 90 325 | | |
| EU-8 | Secured by mortgages of immovable properties | 2 370 286 | | |
| EU-9 | Retail exposures | 425 476 | | |
| EU-10 | Exposures to corporates | 630 515 | | |
| EU-11 | Exposures in default | 32 135 | | |
| EU-12 | Other exposures (e.g. equity, securitisations, and other non-credit obligation assets) | 353 727 | | |



Note 14 LEVERAGE RATIO

31 Dec 2017

| Reconciliation of leve | Reconciliation of leverage ratio and balance sheet | |
|------------------------|--|-----------|
| 1 | Total assets as per published financial statements | 4 277 210 |
| 4 | Adjustments for derivative financial instruments | 75 |
| 6 | Adjustment for off-balance sheet items | 70 816 |
| 7 | Other adjustments | -20 940 |
| 8 | Total leverage ratio exposures | 4 327 162 |

| Disclosure of leverage ratio | | | | |
|------------------------------|--|------------------------------|--|--|
| | | CRR leverage ratio exposures | | |
| Balance sheet expos | sures (excluding derivative contracts, SFTs) | | | |
| 1 | On-balance sheet items (excluding derivative contracts, SFTs and fiduciary assets, but including collateral) | 4 264 897 | | |
| 3 | Total on-balance sheet exposures (excluding derivative contracts, SFTs and fiduciary assets) | 4 264 897 | | |
| Derivative contracts | | | | |
| 4 | Derivative contracts: market value | 1 644 | | |
| 5 | Derivative contracts: mark-to-market method | 75 | | |
| 11 | Total derivative contracts | 1 719 | | |
| Other off-balance-s | Other off-balance-sheet exposures | | | |
| 17 | Off-balance sheet exposures at gross notional amount | 227 468 | | |
| 18 | (Adjustments for conversion to credit equivalent amounts) | -156 652 | | |
| 19 | Other off-balance-sheet exposures | 70 816 | | |
| Capital and total ex | posures | | | |
| 20 | Tier 1 capital | 504 674 | | |
| 21 | Total leverage ratio exposures | 4 327 162 | | |
| Leverage ratio | | | | |
| 22 | Leverage ratio | 11.7 % | | |
| Choice on transition | al arrangements and amount of derecognised fiduciary items | | | |
| EU-23 | Choice on transitional arrangements for the definition of the capital measure | 14 941 | | |

| Balance sheet exposures total (excluding derivative contracts, SFTs and exempted exposures) | | |
|---|---|--------------------|
| | | CRR leverage ratio |
| EU-1 | Total on-balance sheet exposures (excluding derivative contracts, SFTs and exempted exposures), of which: | 4 264 897 |
| EU-3 | Banking book exposures, of which: | 4 264 897 |
| EU-4 | Covered bonds | 12 996 |
| EU-5 | Exposures treated as sovereigns | 488 794 |
| EU-6 | Exposures to regional governments, MDB, international organisations and PSE NOT treated as sovereigns | 4 158 |
| EU-7 | Institutions | 67 363 |
| EU-8 | Secured by mortgages of immovable properties | 2 253 234 |
| EU-9 | Retail exposures | 433 971 |
| EU-10 | Exposures to corporates | 604 355 |
| EU-11 | Exposures in default | 33 194 |
| EU-12 | Other exposures (e.g. equity, securitisations, and other non-credit obligation assets) | 366 832 |



Note 14 LEVERAGE RATIO

| Disclo | Disclosure of qualitative aspects of leverage ratio | | |
|--------|--|--|--|
| 1 | Description of the processes used to manage the risk of excessive leverage | The risk of excessive leverage of the amalgamation is assessed by frequent monitoring of the leverage ratio. No target level has been set for the leverage ratio in the amalgamation. | |
| 2 | Description of the factors that had an impact on the leverage ratio during the period to which the disclosed leverage ratio refers | The leverage ratio decreased by 0.4 percentage points compared to the previous financial period. The decrease was driven by growth of the amalgamation's total exposures, primarily due to growth of exposures secured by immovable real estate and corporate exposures. | |

Note 15 SHAREHOLDINGS NOT INCLUDED IN THE TRADING BOOK

31/12/2018

| Share breakdown (EUR 1,000) | Market value | Balance sheet value |
|-----------------------------|--------------|---------------------|
| Listed shares | 3 872 | 3 872 |
| Unlisted shares | 60 693 | 60 673 |
| Total | 64 565 | 64 545 |

| Diversified distribution of shares (EUR 1,000) | |
|---|--------|
| Listed shares | 3 872 |
| Necessary for operations | 57 843 |
| Shares in subsidiaries and participating interest | 335 |
| Other unlisted shares | 2 495 |
| Total | 64 545 |

| Capital gains and losses (EUR 1,000) | Gains | Losses | Total |
|--------------------------------------|-------|--------|-------|
| Share/cooperative capital | 235 | -462 | -227 |

| Fair value reserve (EUR 1,000) | EUR | EUR |
|--|------|--------|
| Fair value reserve balance on 1 January 2018 (gross) | | 8 242 |
| IFRS 9 related transitional effects on 1 January 2018 (net) | | -8 028 |
| Adjusted fair value reserve balance on 1 January 2018 (gross) | | 214 |
| Fair value increases | 384 | |
| Fair value decreases | -253 | |
| Transferred from fair value reserve to the income statement | - | |
| Total changes in fair value reserve 1 January - 31 December 2018 | | 131 |
| Fair value reserve balance on 31 December 2018 (gross) | | 345 |

31/12/2017

| Share breakdown (EUR 1,000) | Market value | Balance sheet value |
|-----------------------------|--------------|---------------------|
| Listed shares | 3 926 | 3 926 |
| Unlisted shares | 60 452 | 60 431 |
| Total | 64 378 | 64 357 |

| Diversified distribution of shares (EUR 1,000) | |
|---|--------|
| Listed shares | 3 926 |
| Necessary for operations | 56 811 |
| Shares in subsidiaries and participating interest | 335 |
| Other unlisted shares | 3 285 |
| Total | 64 357 |

| Capital gains and losses (EUR 1,000) | Gains | Losses | Total |
|--------------------------------------|--------|--------|-------|
| Share/cooperative capital | 10 294 | -499 | 9 794 |

| Fair value reserve (EUR 1,000) | EUR | EUR | |
|--|--------|-------|--|
| Fair value reserve balance on 1 January 2017 (gross) | | 9 129 | |
| Fair value increases | 15 218 | 0 | |
| Fair value decreases | -6 786 | 0 | |
| Transferred from fair value reserve to the income statement | -9 319 | 0 | |
| Total changes in fair value reserve 1 January - 31 December 2017 | | -887 | |
| Fair value reserve balance on 31 December 2017 (gross) | | 8 242 | |



Note 16 REMUNERATION OF PERSONNEL

31/12/2018

Fixed and variable remuneration (EUR 1.000)

| Employee group | Number of personnel | | Fixed wages and salaries | | Variable remuneration | |
|-----------------|---------------------|------|--------------------------|--------|-----------------------|-------|
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 |
| Management | 7 | 6 | 912 | 778 | 0 | 0 |
| Risk-takers | 94 | 102 | 9 958 | 8 273 | 364 | 174 |
| Other personnel | 625 | 610 | 21 622 | 22 095 | 1 085 | 970 |
| Total | 726 | 718 | 32 493 | 31 147 | 1 449 | 1 144 |

The amalgamation of POP Banks did not pay signing bonuses to risk-takers in 2018. Redundancy payments totaling EUR 151 thousand were paid to three risk-takers in 2018. Redundancy payments were defined to five risk-takers. The amalgamation of POP Banks has not paid compensation of over EUR 1 million in 2018 or such variable remunerations that should be delayed.

Other information regarding remuneration and remuneration to related parties is presented in Notes 3 and 40 of the consolidated financial statements.

