ACCELERATE THE EUROPEAN ENERGY TRANSITION WITH INNOVATIVE HYDROGEN SOLUTIONS

Reach European climate goals with ambitious service providers!





European Hydrogen Strategy European Clean Hydrogen Alliance

Christian WEINBERGER, Senior Adviser – Advanced Industrial Technologies European Commission DG Internal Market, Industry, Entrepreneurship & SMEs



EU and Hydrogen – helicopter view

EU Green Deal

- achiving climate neutrality in 2050
- Around 50% reduction by 2030

Hydrogen Strategy for a climate neutral Europe

 exploring the potential of clean hydrogen to help the process of decarbonising the EU economy in a cost-effective way

Industrial Strategy for Europe

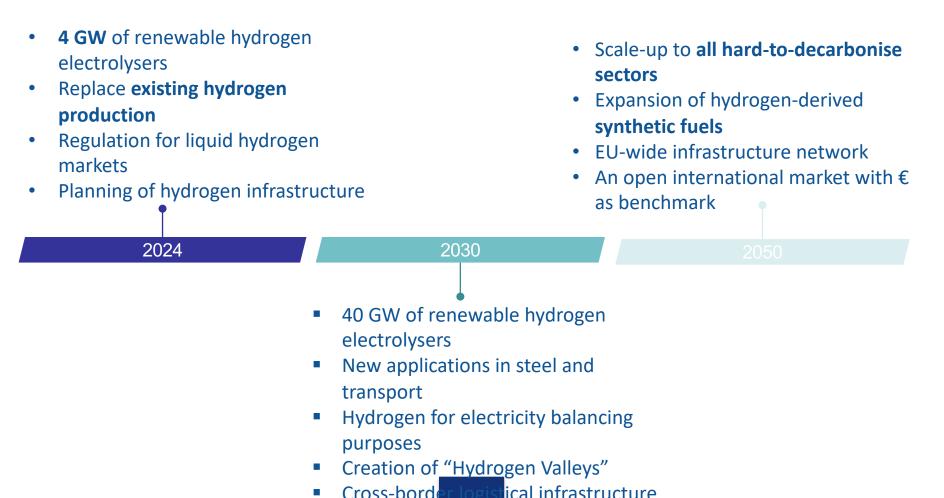
- making Europe's industry climateneutral by 2050
- maintaining our global competitiveness and a level playing field, while enhancing Europe's industrial and open strategic autonomy
- shaping Europe's digital future

European Clean Hydrogen Alliance

- co-operation platform for European Hydrogen industry
- development of a significant project pipeline
- delivering investments across MS boarders



Hydrogen Strategy – 3 phases





Scaling up renewable hydrogen production

and in a transitional period low-carbon hydrogen, through:

- Supporting producers through support mechanisms
- Carbon Contract for Differences
- Develop a EU-wide hydrogen infrastructure
- Revision of TYNDPs to ensure full integration of hydrogen infrastruct.

Fostering Renewable hydrogen demand

and in a transition al period low-carbon for

- Supporting final customers
- Green fertilisers and green <u>steel</u>
- Heavy duty road vehicles
- Creating Markets for clean hydrogen
- Certification of renewable and low-carbon hydrogen



European Clean Hydrogen Alliance



- Launch on 8 July
- Involving all active stakeholders in the clean hydrogen ecosystem, bringing together supply and demand as well as society/NGOs
- >900 members to date more in the pipeline

Sign European Clean Hydrogen Alliance Declaration at :

https://ec.europa.eu/growth/industry/policy/european-cleanhydrogen-alliance



European Clean Hydrogen Alliance

Kick-starting the EU Hydrogen Industry to achieve the EU climate goals

Mission

- build up a robust pipeline of projects
- establish an investment agenda
- Integrate the hydrogen value chain across Europe
- implement the new European hydrogen strategy
- Massively scale up production and demand for clean hydrogen

The blueprint estimates investments of €430 billion by 2030



The Alliance Round Tables

- Put the focus on the specific issues of the pillar & industrial subsectors
- Chaired by CEOs
- Including all stakeholder groups
- Entrusted with building up the project pipeline / possible IPCEIs
- Identifying regulatory bottlenecks hindering implementation
- Defining dependencies on other RTs

Hydrogen Production Transmission & Distribution Mobility Applications Industrial Applications Energy Applications Residential Applications



The European Hydrogen Forum

- Broad conference taking place on 26/27 November in the context of the EU Hydrogen Week
- Thursday = political level debates
- Friday = project day
- □ Virtual event with 50 match-making tables
- □ Investor pitching and company presentations



Further information

European Clean Hydrogne Alliance declaration :

https://ec.europa.eu/growth/industry/policy/european-cleanhydrogen-alliance

European Clean Hydrogen Alliance web-site :

https://www.ech2a.eu

European Hydrogen Forum :

https://www.fch.europa.eu/european-hydrogen-week

Hydrogen Valley information :

http://s3platform.jrc.ec.europa.eu/hydrogen-valleys



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Engineering innovation A sustainable energy future for Europe

Webinar DC Brain – Hydrogen 24.11.2020

noveragy nowledge Innocenergy is supported by the EIT a body of the European Union

Making connections: the power of the network

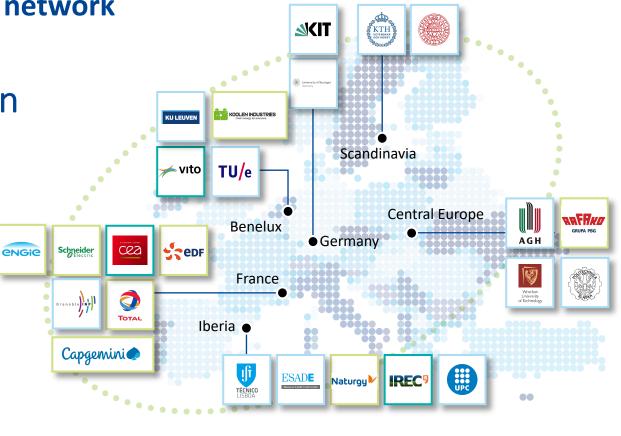
6 regional offices Activities in 17 EU countries + in Boston Direct presence in Brussels

24 shareholders

500+ additional partners in Europe

480+ innovative solutions supported

560 MEUR EIT InnoEnergy investment 2,5 BEUR invested in our solutions





InnoEnergy Knowledge Innovation Community

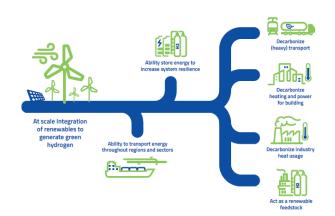
European Green Hydrogen Acceleration Center. By 2025:

1200TWh (10%)

500.000 Extra Jobs

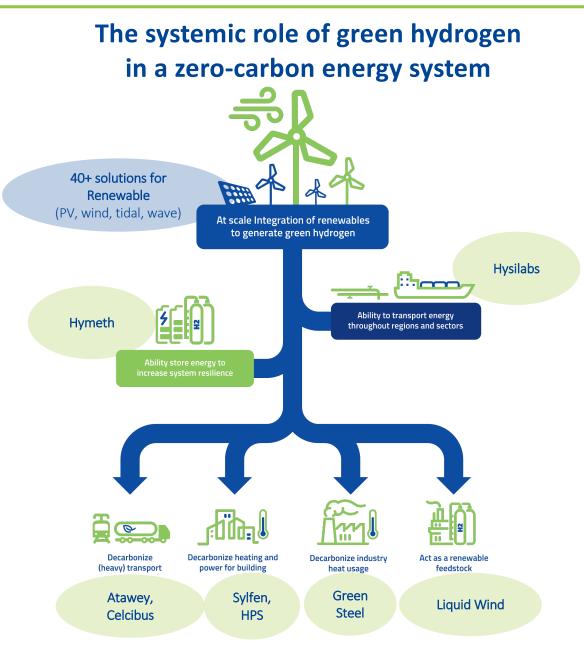
Realised Investments: **€100 billion**

The systemic role of green hydrogen In a zero-carbon energy system





Knowledge Innovation Community



InnoEnergy has invested in 20+ H2 related innovations across the value chain in recent years, in different stages of maturity. A sample, with their operation/ commercialization (industrial scale) date, are:

Hymeth: Electromagnetic electrolysis (2022)

Celcibus: Membranes for fuel cells (2022)

Hysilabs: Transport dissolved in liquid (2025)

DC Brain – AI for gas and physical flows optimisation (2016)

Flexidao : Real time renewable tracking based on blockchain (2018)

Atawey: H2 infrastructure for mobility (2017)

Sylfen: Long term storage off-grid (2018)

HPS: Home Heat & Power for premium segment (2018)Liquid Wind: Decarbonizing industry & maritime transport (NH4) (2023)

Green Steel : Green steel production with green hydrogen (2025)

Please refer to InnoEnergy.com for details on the assets

3

HYSILABS

DCbrain

ST FLEXIDAO

Sylfen

atawey

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www.InnoEnergy.com





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Join us for our next webinars 26.11 – Benelux – in English & Dutch 12.01 – France – in French

And meet InnoEnergy innovations in person at TBB Berlin – 3-4 Nov. 2021



HYDROGEN CARRIER

Hydrogen is a key element in the energy transition ...

By 2030, hydrogen could fuel ...





~1.0-1.5 m autonomous taxis



~3.0-4.0 m delivery trucks and vans



~4-8k vertical take-off and landing taxis (VTOL)



~1 TWh of backup power in data centers

... amounting up to ...

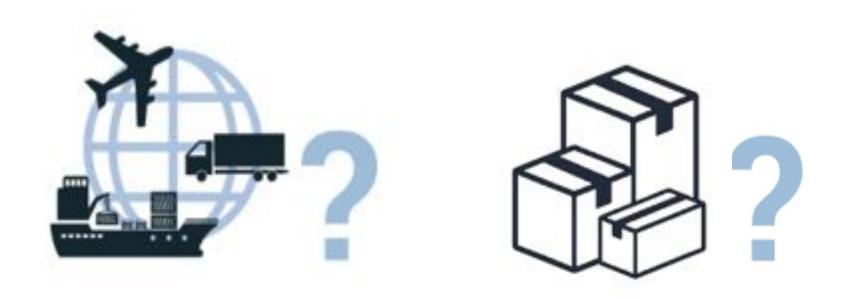




~5-7 m tons of annual hydrogen demand ~5.5-6.5 m fuel cells in use



.... but technical constraints remain for its uptake:









Liquid

8,7%

7x More

7 times more H₂ capacity compared to conventionnel compressed gaz

Liquid at Standard conditions

H₂ storage capacity

Storage capacity (KgH₂/m³)

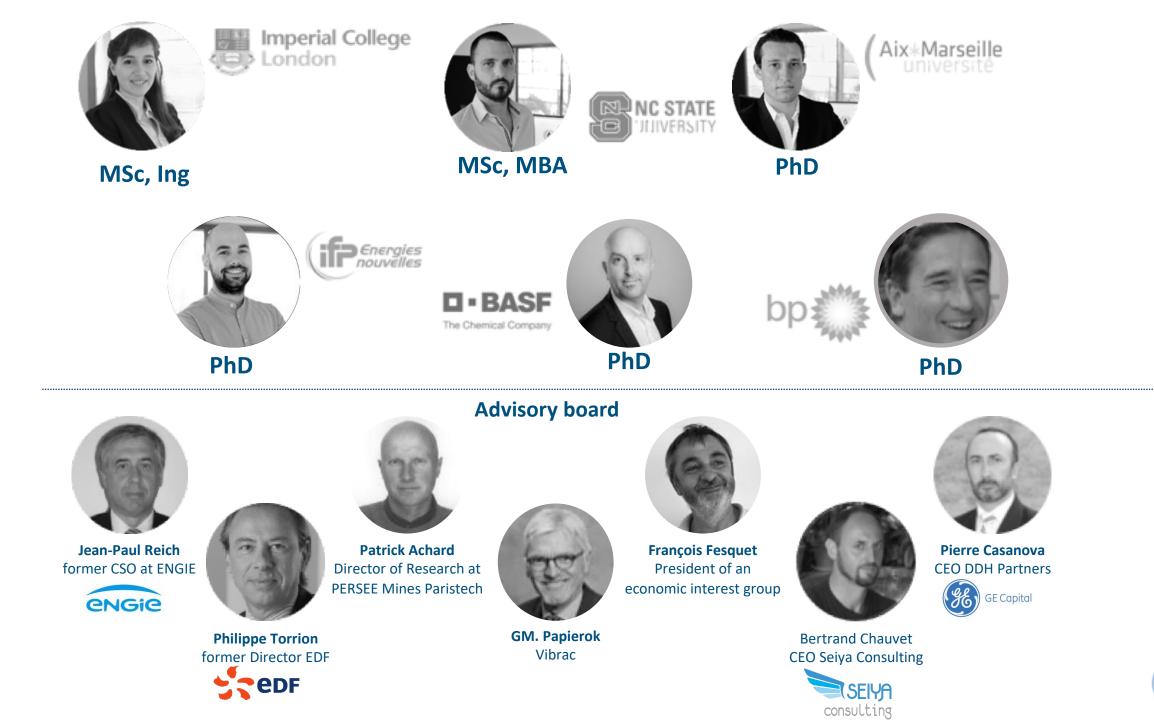




Value Chain

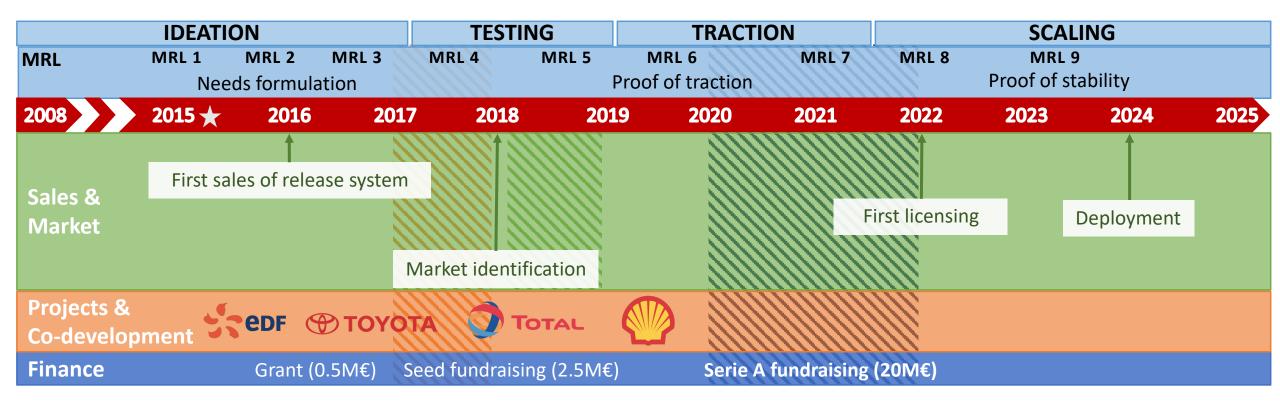


Industrial Processes to charge HydroSil with hydrogen and energy are plugged into hydrogen production sites. HydroSil is stable and non-toxic and uses the same logistic as conventional liquid fuels. Hydrogen is released on demand and without energy input from Hydrosil to industrial or for the H₂ mobility sector.



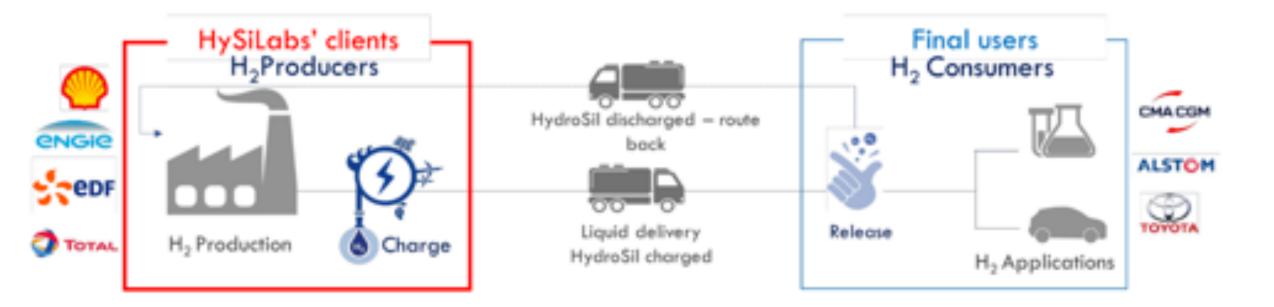


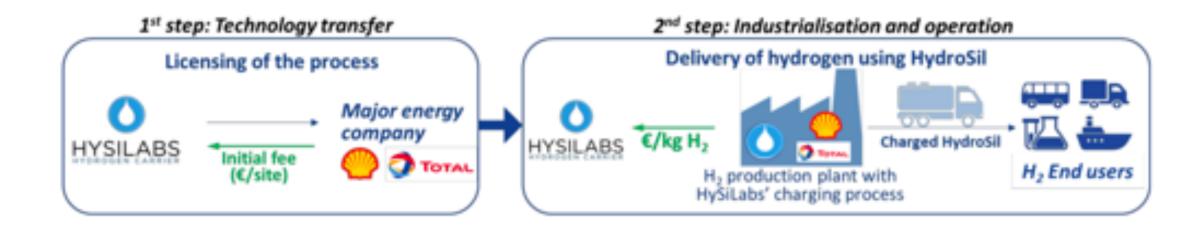
Timeline



On-Going Projects













Accelerated by **AIRBUS**

BizLab The Aerospace Accelerator











We make hydrogen easy to deliver HYSILABS

Pierre Emmanuel Casanova pecasanova@hysilabs.com



ENERGY 12 RESPONSIBLE CONSUMPTION AND PRODUCTION





SMARTER NETWORKS WITH INES

The AI powered Smart Gas Management suite that understands and optimizes your gas networks



Summary

1.The new challenges of the gas industry

2. A few words about Hybrid AI

3. Use cases

PAGE 2



Your Challenges as a Gas Operator

Your day-to-day operations are changing drastically :



New rules to comply with

-40% Carbon emissions by 2030 Carbon-Neutral by 2050



New injections = Trickier to manage

More flexibility & dispatching Gas quality data is crucial to operate



Regulators demand a high QoS Penalties & Bonus : -3% / +2% Millions of € paid each year



Network integrity & developments Maintain assets & monitor 24/7 Plan evolutions

Decarbonization is there, and you must get ready quickly

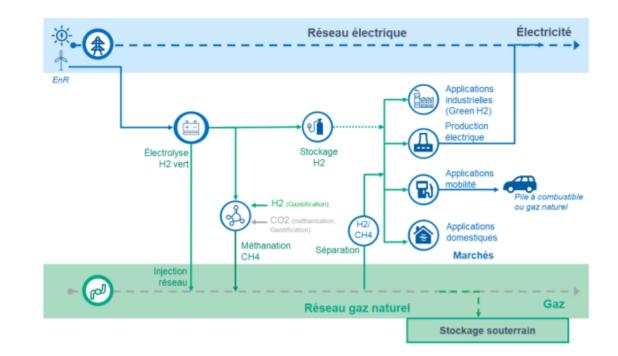
Injecting H2 into existing networks : interesting but challenging option...

Interesting option :

- To store and transport « green electricity » through PowertoGaz assets
- Help the balancing of Power Network
- With limited investment on existing assets

But Challenging :

- Not the same chemical composition as classical methane > Impact on asset integrity
- Not the same gas quality > impact on network balancing , invoicing, Quality of service





Source :http://www.grtgaz.com/fileadmin/plaquettes/fr/2019/Conditions-techniques-economiques-injection-hydrogene-reseaux-gaz-rapport-2019.pdf



Summary

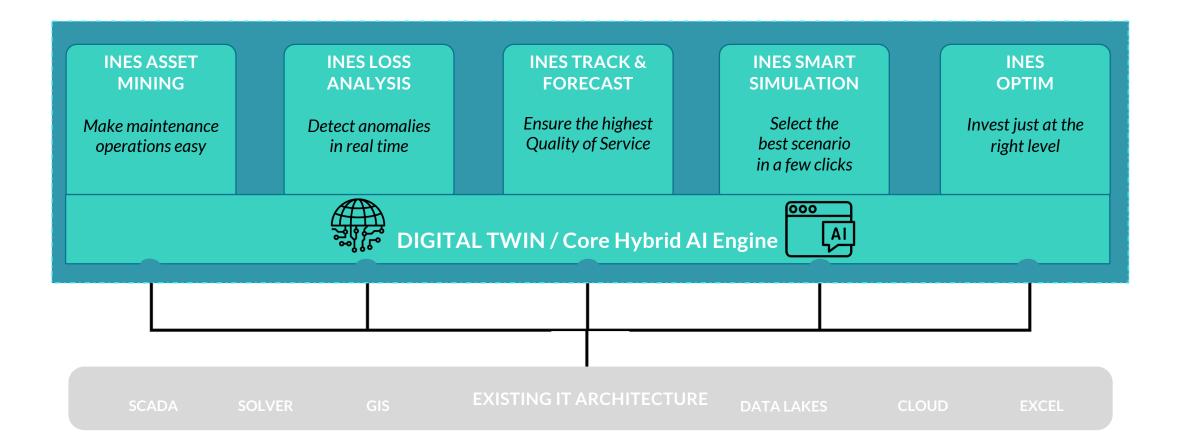
1. The new challenges of the gas industry

2. A few words about Hybrid AI

3. Use cases

PAGE 5

That's why DCbrain created the most simple & reliable Smart Gas Management suite





Focus on the track and forecast module

Reliable forecasting and tracking capacities

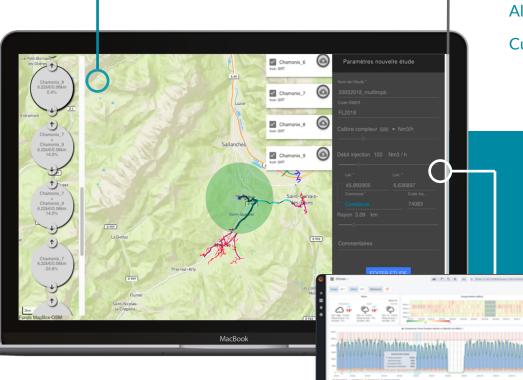
Learning network behaviour through data Complete datasets with physical models

Automatic fine-tuning of propagation modelisation (gas quality tracking)

Automatic modelisation of consumption forecast per point

Data integration (CSV or API) with billing / monitoring tools

Automatic data cleaning (Error log)



2 — Real time Anomaly detection

Static anomaly detection Dynamic anomaly detection Alerting through emails Customer profiling

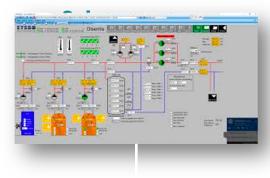
3 — Share informations with teams

Create your own reports Share your reports through PDF, URL, API

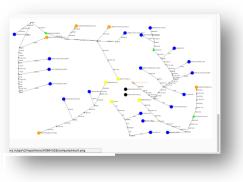


Classical Solvers VS AI VS Hybrid AI ? Why it is important to clarify ?

Classical





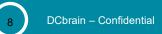


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Hybrid Al

- Use Artificial Intelligence to enhance the physical models
- Automatic learning and/or configuration by experts
- Few parameters models
- Easy to understand
- Extrapolable
- Efficient models for optimisation





Summary

1. The new challenges of the gas industry

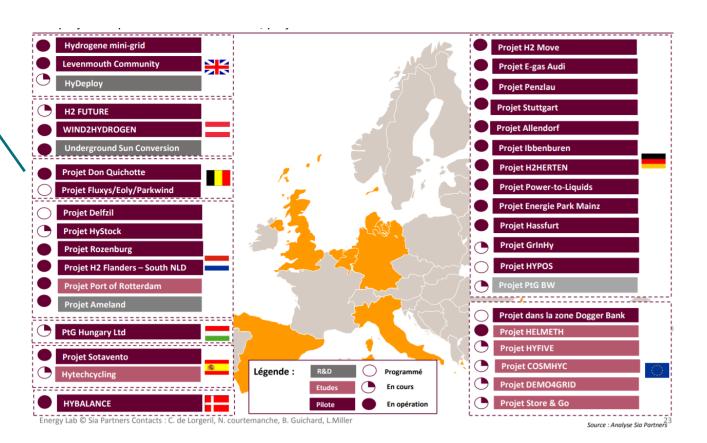
2. A few words about Hybrid AI

3.Use cases

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Client Reference : FLUXYS







Project (on going) : Track H2 propagation in the network

The project:

- Define the propagation zone of the H2 depending on
- H2 volume injection
- Gaz consumption per consumer
- Other gas injection

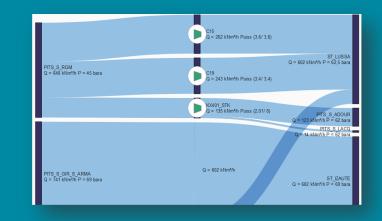
Our intervention:

- Integration of multiple data sources (Including GIS) to learn from the topology of the network and the engaged volume
- Creation of a digital twin to visualise the gas measures and the propagation on the graph
- Fine tuning of propagation algorythm



The result:

- Gaz quality figure for each node
- Reports and comparative overviews
- Network visualisation







Thank you!

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Green Hydrogen certification on blockchain





Context – The European Union has set new ambitious targets for renewable energy and other energy vectors to replace fossil fuels

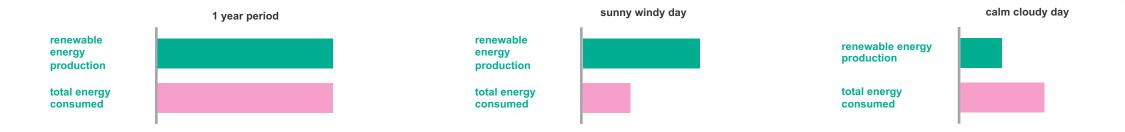
Hydrogen is expected to be one of the main energy vectors of the future

The RED II defines time and location between RE production and electrolysis consumption as a critical point to certify green hydrogen.*

* Renewable Energy Directive 2018/2001/EU & Energinet PtX Strategic Action Plan

Problem 1 - Time of production is necessary to prove the hydrogen is green: no existing certification mechanism can do it





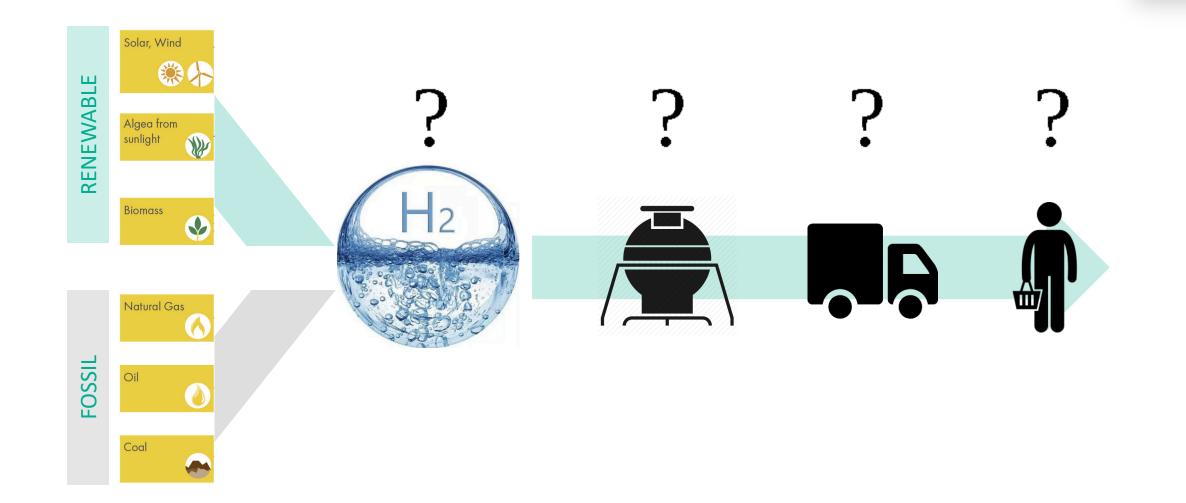
Guarantees of Origin are based on annual accounting and balancing principles, thus ignoring time of production. This flaw leads to 3 critical issues:

INABILITY to prove that the hydrogen stock is green for real

INACCURATE ASSESMENTS OF ENVIRONMENTAL TRANSPARENCY due to the inability of accounting for timevariations in grid carbon

MISPRICING issues due to the price of electricity and the true value of the hydrogen generated

Problem 2 – No transparency and visibility across the supply chain

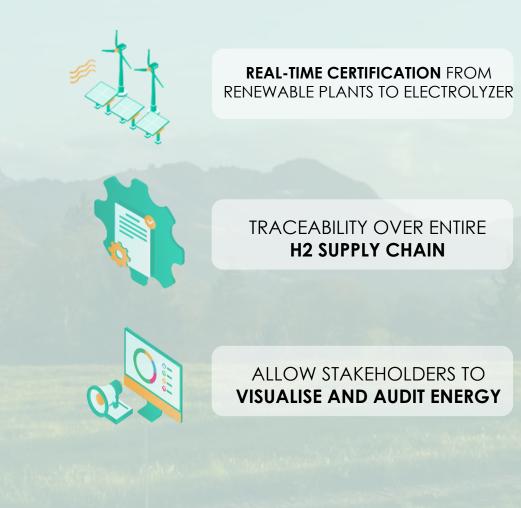


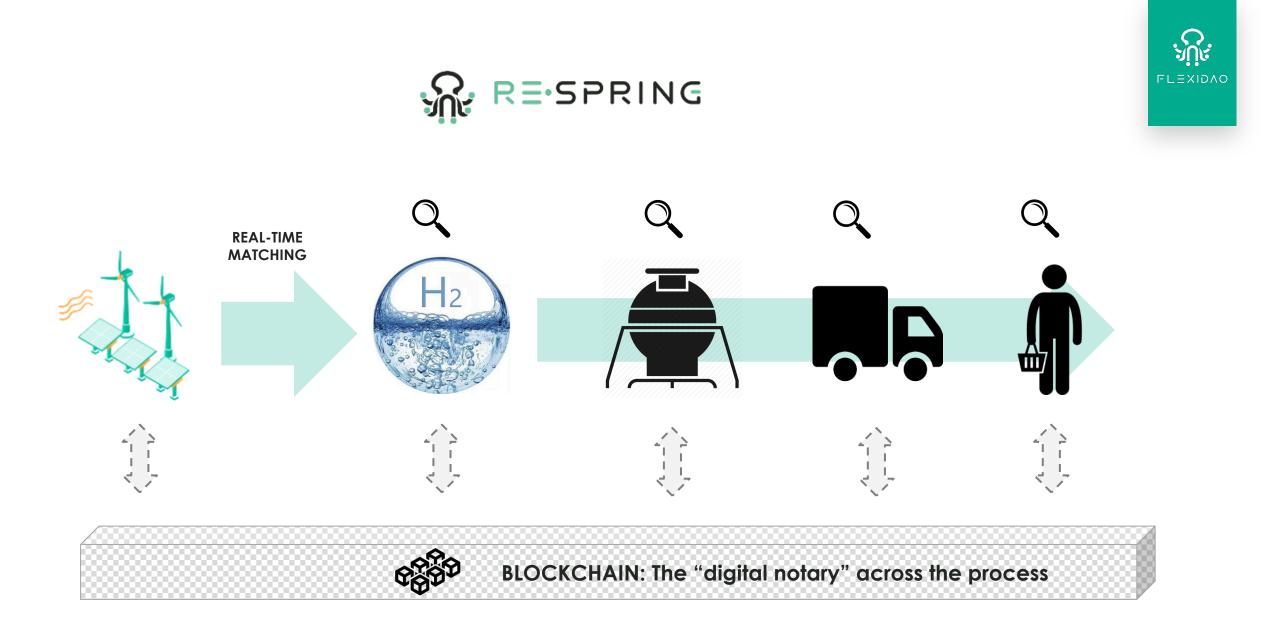




Certifies green hydrogen production and distribution across the entire supply chain through blockchain technology

SYSTEM OVERVIEW DASHDOARD	SPRING UPLEX 240				
ELECTRICITY GENERAL DA	LALCING P3 5	TRAYLEHOMT	consumption		
Solar PV Park I	Electrolyzer two is a		Contampton Contampton 24 tornes poline torde Park Units	98%	
	123 stores Tester in tester Image: Internet In		-t -t 32iones Justry but feb cent	90%	
<u></u>			Consumption 32100000 Consumption		
Solar PV Park I Decritivy/reduced 6.54 um	Contraction Contra	Inter Press B. That	Senserptor 9 12 tornes JPS torne for constraint	100 fb at (75%)	
			Consumption Diamon shillify Lease free const	100%	
	_	_			







Q www.flexidao.com

A new commodity is needed in the energy market for truly, zero-carbon electricity consumption



"We need to add an hourly timestamp to GOs to increase the granularity – a monthly timestamp just isn't enough." Lucy Hunt of **World Business Council for Sustainable Development**

"100% renewable does not mean zero-carbon" Why 100% renewable energy is not enough, Stanford 2019



Hourly RE credits are the only possible mechanism to support Power-to-Gas, Demand response, 24/7 procurement, etc.



FlexiDAO is among the founding members of EnergyTag – the first global standard for high kWh and time granularity RECs

Started in June '20. **Supported by +60 players in energy sector**, incl. Google, Microsoft, Air Liquide, 6 European TSOs and many others

Let's work together on the Future of Hydrogen!





www.flexidao.com

s.accornero@flexidao.com



+34 681 615 628

 \mathbf{Q}

Jordi Girona,29 08034 Barcelona, Spain





- ✓ Founded in Grenoble in 2015
- ✓ Staff: 18
- ✓ Turnover 2019: 457 k€
- ✓ Manufacturing (450m²) +
- ✓ Offices (250m²)
 Le Cheylas, Isère (30 mn Grenoble or Chambéry, 1h30 Lyon or Genève)





- ✓ 3 signed pilot units
- ✓ 2 signed sales

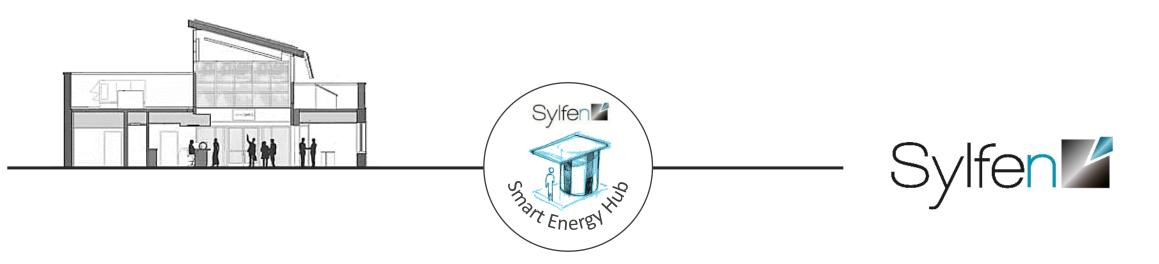
First product launches on the European market





Turning local intermittent energy supply into a reliable, flexible and competitive solution

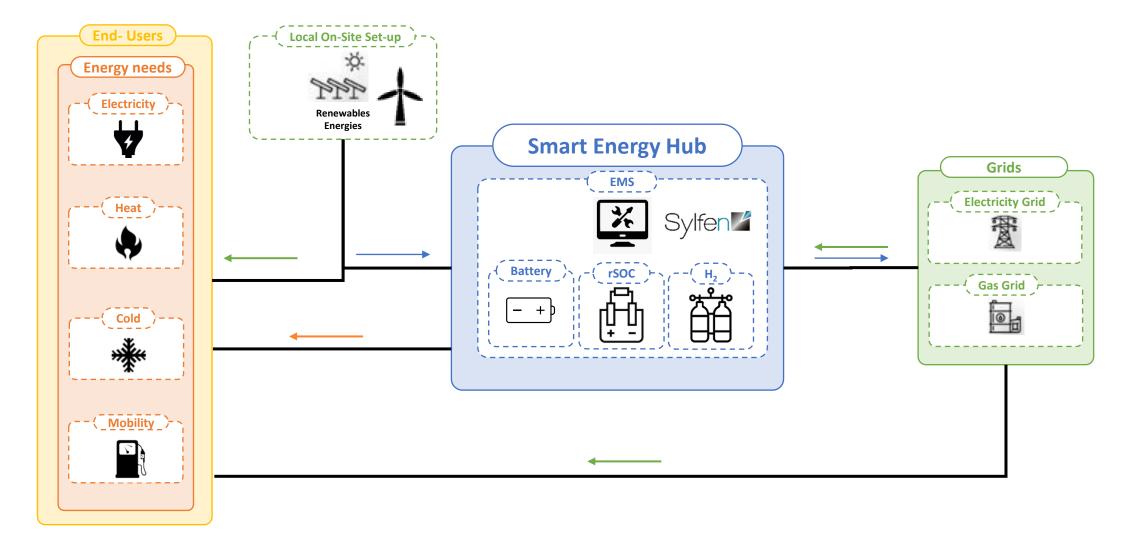
Down to 60 % reduction of energy bills and CO₂ emissions compared to actual grid-based energy



The Smart Energy Hub: a turnkey storage and cogeneration solution for buildings

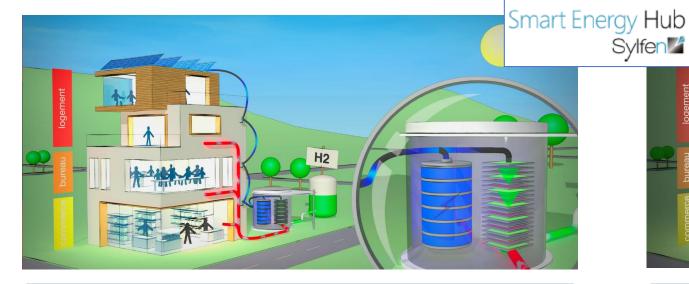


The Smart Energy Hub: a turnkey solution for buildings





An hybrid system to store and supply back power and heat



Energy Storage Mode

- Charging batteries
- Producing hydrogen (and heat) through reversible Solid Oxide Electrolysis



Energy Supply Mode

- Discharging batteries
- Producing power (and heat) through reversible Solid Oxide Fuel Cell from:
 - On-site stored 100% renewable hydrogen
 - and/or
 - Natural gas, biomethane, other decarbonated gas...



Sylfen's proprietary Energy Management Software : piloting smart multi-energy (power and heat) and multi-technology (battery & rSOC) software from usages and renewable production forecasts.



Sylfen go to market strategy

End of 2020 Begg	ining of 2021 End	of 2021 M	id 2022	202
Stage 1 : Building a partners' netwo	k Stage 2 : Projection study phase	Stage 3 : Market POC	Stage 4 : Scale ramp-up	ŕ
 Create and develop the deal flow through a global network of partners in the building's value chain Develop on the local market joint offers with privileged partners (including joint venture options) for studies and/or the Smart Energy Hub delivery and integration 	 Demonstrate customer's value through first contracted studies and focus the market development on most promising local segments. Share the turnover generated by the studies business with privileged partners taking responsibility for part of the service 	 Deliver first demo products units to qualify local integration process and partners adapting to local regulations and market conditions (taxes, permitting,) Create high visibility units to attract more customers 		

We are looking for local partners who can provide access to local customers and knowledge of local energy markets and specific regulations





Monaco

ΡV





Residential building R+9





Smart Energy Hub (rSOC energy processor: 40 kW)



Principality of Monaco



Improvement of environmental performance and demonstration of innovation for Monaco's energy transition policy E3 label from the E+/C- experimentation





Introduction to SYLFEN I Hydrogen energy storage for buildings I 2020







Academic building: Environment Park



▋

PV + hydropower



Smart Energy Hub (rSOC energy processor: 100+ kW)



Financement granted: FCH2-JU programm (Europe)













Procida, Italia

City hall



開開

ΠΤ

PV



Smart Energy Hub (rSOC energy processor: 40 kW)



Financement granted: H2020 programm (Europe)







Introduction to SYLFEN I Hydrogen energy storage for buildings I 2020

\checkmark Projects that did not work

<u>Hydrogen for smart grid flexibility in Belgium</u> Partner : ORES (grid operator in Belgium) Target call for financing : ERAnet Pb : no funding possible for French company

→ ADEME was the funding window for French companies but refused the project

Low carbon retail center thanks to H2 in Hungary Partner : Bee Family office (owner of several retail centers in Hungary)

No funding was found to fund the project Several reasons possible: Hungary did not have clear targets for energy transition at that time and therefore few call for fundings on these topics, difficult funding of abroad companies





liten

Ceatech







Reliable is now reliable !

ESTISSE

AVEN





Sylfen





November 24th 2020 // WEBINAR DCBRAIN-INNOENERGY

Hydrogen Refueling Stations

Geoffroy VILLE – <u>g.ville@atawey.com</u> – +33 (0)6 77 76 96 63

Atawey, a leading company in H2 refueling stations

2012	2014	2016	2017	2018	2	2019	2020
Company creation by JM Amaré & PJ Bonnefond	Energy storage solutions for off- grid application (telecom, islands)	Development of H2 refueling stations (HRS) for H2 BIKES	Development of H2 stations (HRS) for C/ H2 mobility project cars)	ARS to initiate	Development of stations (HRS) f network of state territories	for CARS to create	Development of H2 refueling stations (HRS) for LIGHT and HEAVY duty, SCALABLE solutions
Products	Standalone energy system coupling batteries and H2 chain	HRS with/without onsite H2 production (water electrolysis), distribution at 200b, 500 gr/day	HRS with/without or production, distribut 350/700b, 2 kg/day		HRS with/withd production, dis 350/700b, up t HRS		Scalable HRS, from 100 to 200 kg/day Scalable solutions
Staff: Fund raising: Turnover: Product installed: Key projects:	4 500 K€ - -	8 - 400 k€ 4 BHYKE, CARGHO	15 1,3 M€ 700 k€ 6 MORBIHAN ENERGIES	18 - 1,2 N 10 F1 C/ CIRC	M€ ASTELLET	25 - 2,5 M€ 18 LAST MILE (>15 HRS)	30 1 M€ 4 M€ (forecast) 25+ ZERO EMISSION VALLEY (20 HRS)



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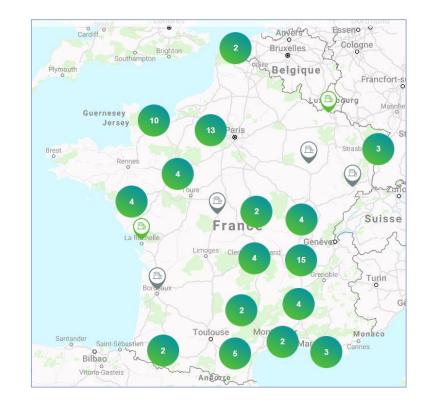
ANYTIME, ANYWHERE, ENERG

Market challenge (1/2)

Limited number of hydrogen vehicles available for sales and on the road



Hydrogen refueling stations in France September 2020 : ~40 stations open / ~45 in project



Hydrogen vehicles on the road September 2020 : ~450 cars / 10-20 buses



Market challenge (2/2)

Limited number of hydrogen vehicles available for sales and on the road

- » 40 stations for 450 vehicles in France (not much better for other European countries)
- » Region Ile de France (Paris) : 5 stations for ~300 vehicles, 60 vehicles/station
- » Other parts of France : 35 stations for ~150 vehicles, ~5 cars/station
- » Current need is for small size hydrogen refueling stations
- » Mid term H2 mobility market 2023-2025 : 5 000 light duty vehicles and 200 heavy duty vehicles.
- » H2 refueling station objectives : 100 stations H2, ~2 heavy duty vehicles/station et 50 light vehicles/station
- » Mid term need will be for medium size hydrogen refueling stations



Atawey's positioning to answer today HRS market

Small and medium size hydrogen refueling stations

Pioneering projects to initiate hydrogen mobility at a reasonable cost (1 to 5 cars)

Smooth H2 infrastructure network development, dense coverage, at a well adjusted investment expenditure







Development of new H2 ecosystems (bikes, cargo bike, material handling equipment)

Refueling stations to initiate H2 mobility projects Fleet of 1 to 5 cars







CONFIDENTIAL – Atawey property

Refueling stations to initiate H2 mobility projects







CONFIDENTIAL – Atawey property

Refueling stations to create network across territories

Refuel fleet of 100+ light vehicles and few heavy duty vehicles



CONFIDENTIAL – Atawey property

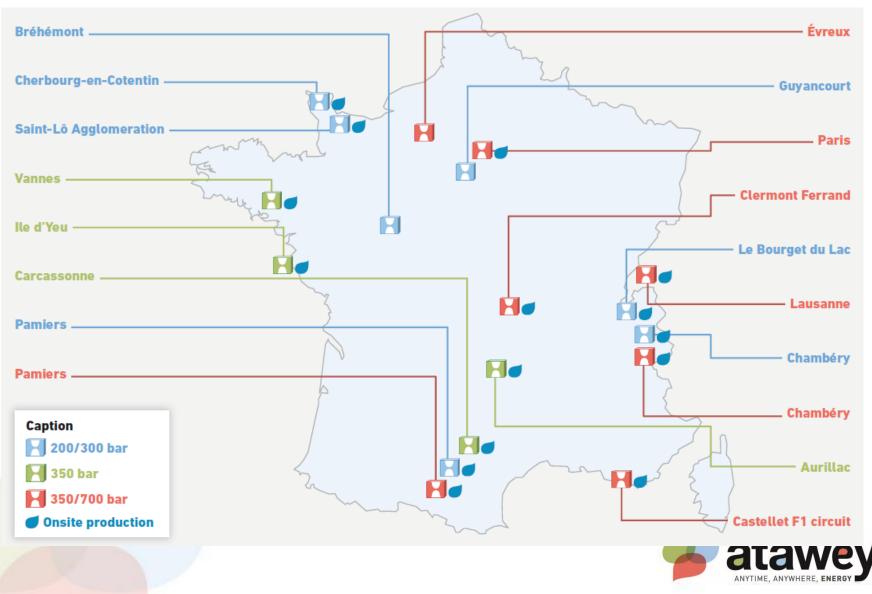
Refueling stations to create network across territories

Refuel fleet of 100+ light vehicles and few heavy duty vehicles



CONFIDENTIAL - Atawey property

25 H2 stations sold, 18 in operation



CONFIDENTIAL – Atawey property

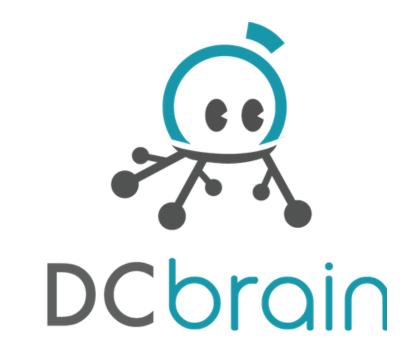


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Join us for our next webinars:

26.11 – Benelux (In dutch & English)
https://itanks.eu/event/itanks-waterstof-update/
12.01 – France

And meet InnoEnergy innovations in person at TBB Berlin – **3-4 Nov. 2021** https://tbb.innoenergy.com/about/



Join DCbrain for our next webinar:

08.12- How European cooperation will pave the way for an easier Hydrogen implementation? https://app.livestorm.co/dcbrain/howeuropean-cooperation-will-pave-the-way-foran-easier-hydrogen-implementation