

EXPERT-LED PUBLIC CLOUD SERVICES

At Cloudsoft, we know the journey to the cloud has no clear path and one size doesn't fit all. Our tech experts are here to guide you; around cloud migration, modernisation, management and much more.

Our difference is that we don't just do it; we always do it really well. We 'wow' our customers; in fact this is one of our core values. You'll quickly recognise the difference when you talk to our experts who'll be there for you every step of the way.

We start by listening and always put your goals and objectives first - ensuring you get the results you want and fast. We're experts in helping you **MIGRATE, MODERNISE, MANAGE** and more.

01. MIGRATE

Wherever you are in your cloud journey, rest assured we've seen and done it all before. Our goal is to take away any challenges you face and make sure you migrate really well.

Our migrate services cover everything you could need; from strategy to planning, design to implementation and more; and we take pride that our expert-led approach leads to successful outcomes; every time.

WELL ADOPTED

Don't know where to start? Don't panic. We'll get your strategy and adoption on track with our expert advice & services. All sense and no nonsense guaranteed. Our Well Adopted services include;

- Cloud Strategy - helping you to make the right cloud decisions and maximise the opportunities that cloud presents.
- Cloud Readiness - ensuring you're ready; not only from a technical perspective but culture and process as well.
- Immersion Days - facilitated, full-day workshops which will help you understand in detail how best to use AWS to unlock your business potential.
- General Consulting - cloud consulting services to help you visualise and put a plan around how cloud can and will have a transformative impact on your business.

WELL MIGRATED

Migrating to the cloud can be complex, but it doesn't have to be. Successfully migrate your applications to the cloud with our Well Migrated service. We'll guide you through your options, and help you plan and choose the right solution tailored to your needs. Be confident in your migration and let us do the heavy lifting for you - ensuring mission-critical applications are fit for purpose and able to support your needs, now and in the future.

"Cloudsoft brought expertise in cloud strategy and implementation. They helped navigate a complex technology landscape. Cloudsoft's insight and advice were invaluable - I'd strongly recommend Cloudsoft!"

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02. MODERNISE

WELL MODERNISED

We start with your applications because that's where your business value lies. We help you modernise your environment to benefit from the scalability, automation and cost savings you get with AWS. Our modernisation services include database modernisation, operations improvements, security improvements and much more; which will slash risk, improve reliability and deliver the value you're looking for.

WELL ARCHITECTED+

You've heard of AWS Well-Architected Reviews. But we'd rather you were 'Really Well Architected'. That's why we go above and beyond the basic reviews offered by most cloud service providers, looking at your applications in context to ensure your cloud environment is running optimally and investigate why you might not be getting the results you'd hoped for from cloud. You'll get personalised recommendations for improvements, with the cost of any remediation typically offset with AWS credits.

"We wanted Cloudsoft to coach and guide us to adopt the cloud in the best way possible, to help us better manage our cloud spend. We've received a lot of value from our Cloudsoft Well Architected Review"

03. MANAGE

WELL MANAGED

Cloud can be complicated, and managing cloud environments can be a challenge. You need to know your cloud, and your data, is in safe hands whilst allowing your teams to benefit from AWS and the agility of cloud.

We tailor our Well Managed service to meet your needs - all backed by SLAs. 24x7x365 next gen services to ensure your cloud is performant, resilient and secure. And if you want help skilling up, we can do that too. Result.

WELL OPTIMISED

Worried you're overspending on cloud? Let our experts help get your costs under control. We call this cloud economics; and as a FinOps Certified Service Provider we'll improve your cloud cost maturity, fast.

Alongside Cost optimisation, we also offer support with FinOps adoption and FinOps maturity. Put simply, this means ensuring everyone from Finance to Developers understands the cloud cost model and how to drive real value from it.

AND MORE...

MICROSOFT ON AWS



AWS runs almost twice as many Windows applications than Microsoft Azure does. Surprised? We're not. Because we know AWS is the best choice for Windows workloads, enabling you to take advantage of the flexibility, cost savings, reliability, maturity of AWS. We're one of the few Advanced AWS Consulting Partners in Scotland certified in Microsoft Workloads, a badge we wear with pride.

ASP Events saved 65% on their database costs and significantly simplified operations by moving from SQL Server to AWS Aurora.

DEVOPS ON AWS



We're also proud to be an Advanced AWS Consulting Partner with certified DevOps competency. We deliver services to help you manage your deployments with automation; ensuring continuous deployment & continuous delivery. Whether you're starting out with DevOps for the first time, looking to expand practice across your business or mature your approach, we're here to help.



BOOK YOUR COMPLIMENTARY CONSULTATION TODAY!