



# TES-AMM/TECHFYNDER

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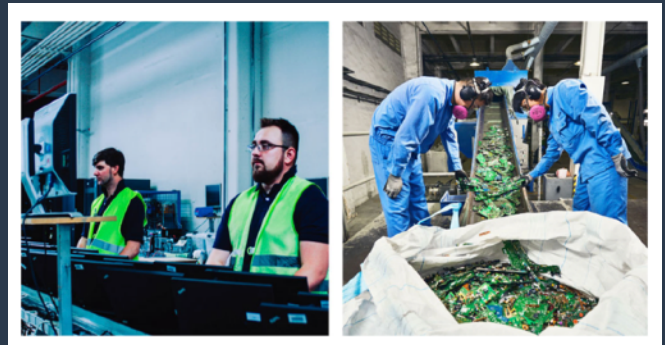
A Partnership Case Study  
2021

# INTRODUCTION:



TES is a global leader in providing IT Lifecycle Services, offering bespoke solutions that help customers manage their commissioning, deployment and retirement of Information Technology (IT) assets. They provide cost effective solutions whilst achieving compliance with all local and international data security, environmental, and industry regulations.

They have over 35 locations worldwide in Australia, New Zealand, Singapore, China, Taiwan, Hong Kong, Japan, Korea, Malaysia, Thailand, Indonesia, the Philippines, Vietnam, France, Sweden, Spain, Italy, Germany, the United Kingdom, and the United States. We serve some of the largest brands in the world including Original Equipment Manufacturers, blue-chip multinational companies, financial and leasing businesses, State/ Federal governments, and more.



# THE TES/TECHFYNDER PARTNERSHIP ROADMAP:



# OUR WORK AND RESULTS:

## 6 MONTH CAMPAIGN:

420 JOBS FULFILLED

1980 APPLICATIONS

115 CITIES

8 COUNTRIES

### 1#. CHALLENGE



New client required immediate deployment contractor profiles for positions in many locations in many countries within 4 weeks for 1/2 day contracts.

### 2#. SOLUTION

Using the Techfynder platform the client can post all jobs on the site, our account manager with resourcing team then organise all profiles to be reviewed and liaise with client all on our database.



### 3#. RESULTS



The client won a European contract for a Global Tech company due to all roles being filled in a short space of time. Cost: €2,500, Time Spent: 4 weeks. Reduction of Admin Time: 40%





# TES CASE STUDY

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## EUROPEAN CASE STUDY

1. Client needed 75 positions to be filled
2. Jobs were in 48 separate locations
3. Notice period was 3 days
4. All to be fulfilled within 28 days
5. Each contract was a 1 or 2 day job
6. Techfynder matched client with specific profiles
7. Each position received 8/10 quality profiles
8. Client contacted all contractors within portal
9. All positions filled

**DURATION PROCESS LENGTH:** 3 days

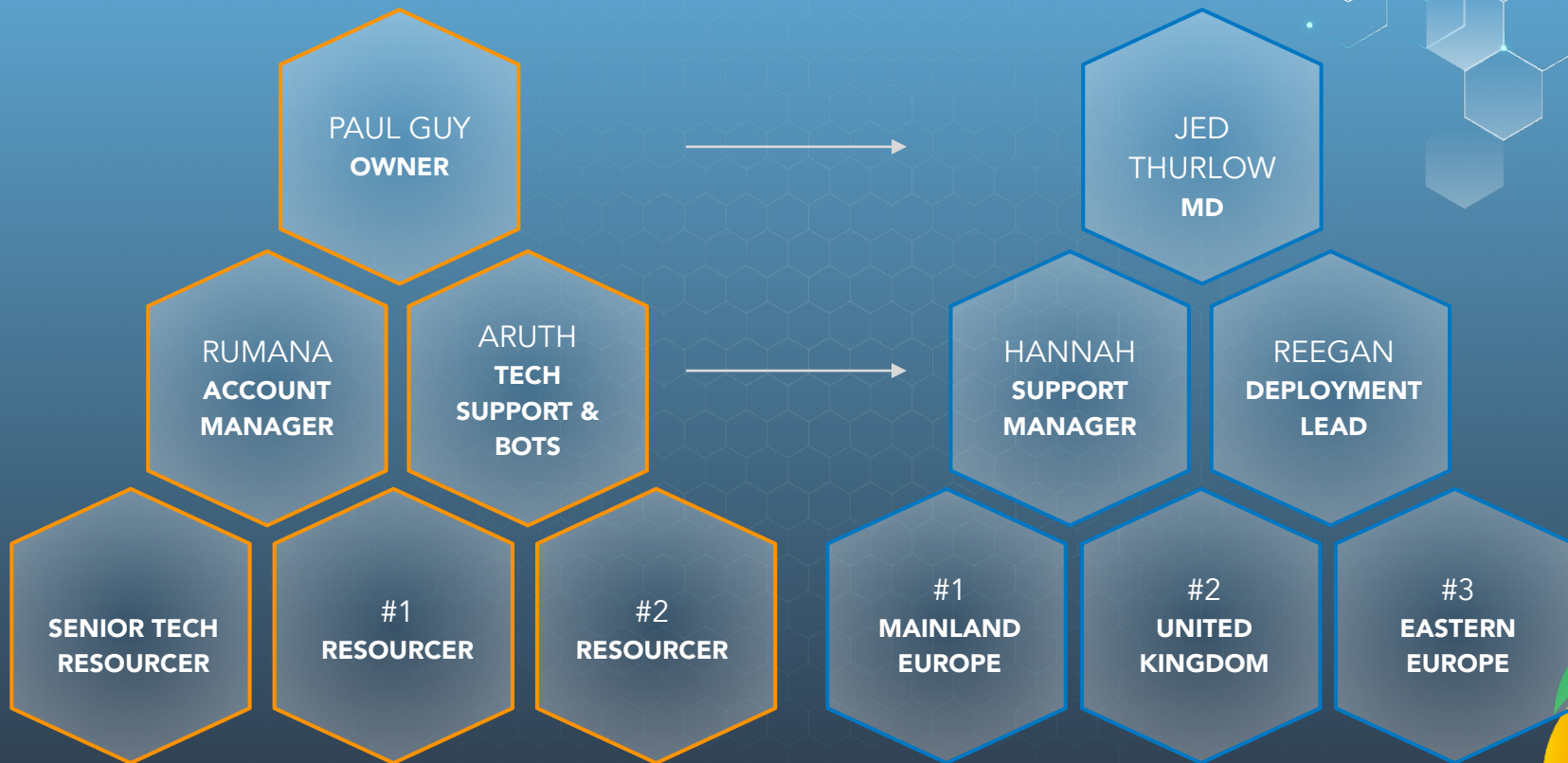
**CONTRACTORS SATISFACTION:** Yes

**CLIENT SATISFACTION:** Yes



# THE FULL TECHFYNDER/CLIENT TEAM

**techfynder**<sup>®</sup>



# UPGRADING TO A STRATEGIC LICENSE

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+



- \* 10 Premium Licenses, Post 600 jobs annually, download 6,000 CV's annually and search unlimited profiles.
- \* Support account on job postings, sourcing immediate, quality talent in all global locations using Techfynder.
- \* Manage all administrative work and procedures so clients can focus on their business growth.



# PREDICTED MARKET GROWTH 2021-2024

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## Testimonial:

*We have used many portals in the past especially across Europe and due to our industry, our clients can ask TES to deploy contractors within a days notice. With Techfynder, not only do they deliver on time and on quality, they have become a truly reliant partner for our business.*

**Jed Thurlow, MD**







THANK YOU, WE HOPE TO HEAR  
FROM YOU SOON.

Contact our Head of Sales

[Siobhan Kelly](#)