"It saved me millions."

How TOPAZ successfully re-platformed their legacy technology and saved an existing revenue stream without breaking the bank.

THE CHALLENGE

TOPAZ | Technologies ... **CONSTELLATION SOFTWARE INC.**

It's no secret that acquisitions can be tricky business. So, when TOPAZ Technologies, LLC. was purchased by Constellation Software Inc., there were some stressful situations for all parties involved. Shortly after acquisition, the TOPAZ leadership team faced the loss of a large cohort of customers due to instabilities with their existing technology. This led to some tense moments as the leadership team worried about underperforming so shortly after the acquisition, while the portfolio manager tried to avoid potential legal issues stemming from the technology not living up to expectations.

Aaron Plante, managing director for TOPAZ, knew he needed help to stabilize the technology and secure the revenue stream. So, going off a recommendation from an executive with CSI, Plante brought in Modularis for their expertise and technology.

THE SOLUTIONS

Modularis deployed an emergency technology team to stabilize the technology stack so TOPAZ customers could access it 24/7.

Then, Modularis brought in the PlatformPlus program to execute a strategic plan to move TOPAZ from their existing state to a modern technology platform.

Once the plan was in place, migrating the legacy technology onto PlatformPlus began. With the PlatformPlus implementation team working closely with the TOPAZ team, this modernization effort took far less time and saved the company millions in rebuilding costs.

> "
>
> Life before Modularis was constant firefighting. Our product was unstable and we lacked the strategic direction and technology to secure our revenue streams. Now, we not only have a stable product but we have positive ROI on our technology investment."
>
> **Aaron Plante**
> Managing Director,
> TOPAZ Technologies, LLC.

"PlatformPlus reduced our maintenance burden because it's modular and prioritizes reusability which allowed us to stack on top if it. This eliminated the need to re-lay the foundation every time we want to build a product."

THE RESULTS

Now, more than four years later, Modularis has remained a valuable and strategic technology partner who sees beyond the tech stack and helps TOPAZ with **product strategy**.

Plante relies on the experience of the core Modularis executive team to provide savvy **guidance on technology choices** and help **provide assurances** that the product strategy is mapping out a future for the business.

"Thanks to Modularis, I no longer need to find a full-time software architect because **their team can handle all aspects of that specific role**. Plus, they come to the table with **a business mindset,** which makes my job **a lot easier**."
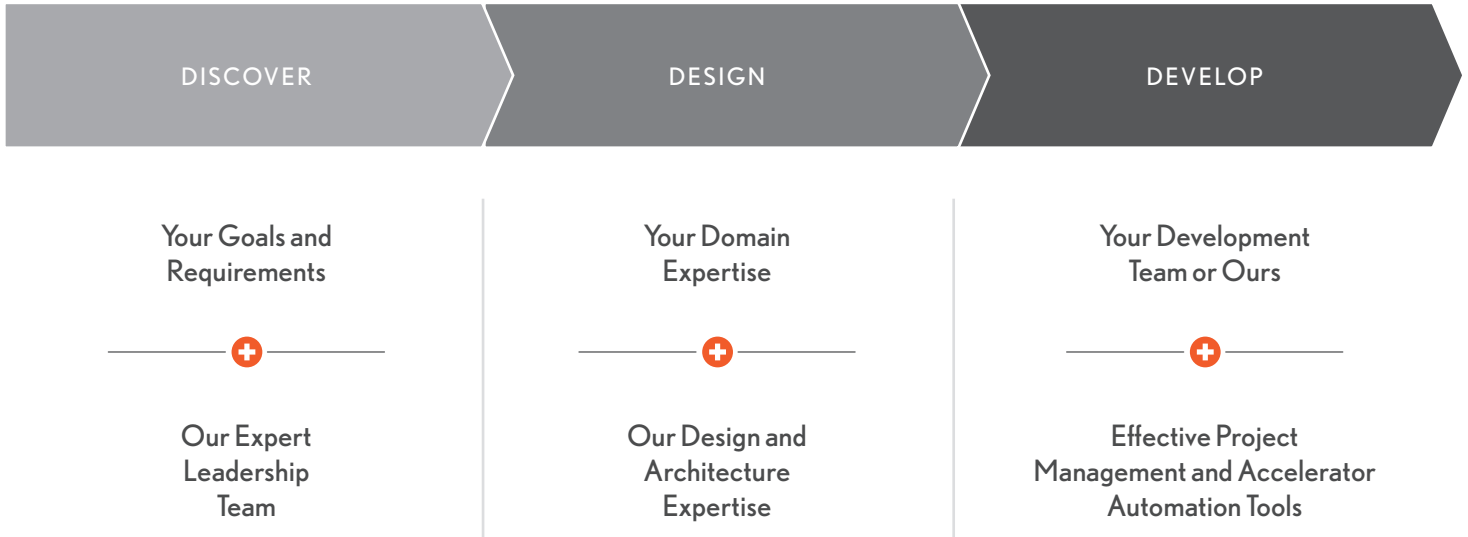
The trust Modularis earned by helping TOPAZ during some of their most difficult times has enabled Plante to stay focused on growing the business because he knows his product is in good hands.

Ready to see how **Modularis** and **PlatformPlus** can help your company move forward?

Contact us when you're ready to take the next step. (888) 872-9701 | contact@modularis.com

A proven approach.

De-risk and accelerate software development through our collaborative approach.

DISCOVER	DESIGN	DEVELOP
Your Goals and Requirements	Your Domain Expertise	Your Development Team or Ours
+	+	+
Our Expert Leadership Team	Our Design and Architecture Expertise	Effective Project Management and Accelerator Automation Tools

Let's get started — on the right track.

We always work with the business leaders first.

360° Technology Review

It takes one week for us to review and validate your technological and development approach.

STARTING AT $25,000

Product Stabilization Session

A one-week collaborative session creates or fine-tunes your long-term technology strategy.

STARTING AT $25,000

PlatformPlus

Begin to leverage the world's most efficient development platform, paired with experienced leadership and engineering talent, giving you everything you need for the price of a full-stack engineer.

STARTING AT $15,000/MONTH

You have nothing to lose. Try our proven process, risk-free for 30 days.

Contact us today to take your first step to de-risk your investment and accelerate software development.

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