

applegate

for Buyers sourcing PPE for
Schools, Colleges and Universities

ABOUT APPLEGATE

Applegate has been the home of business buying for decades, creating value for buyers by sourcing quotes from a comprehensive range of suppliers, saving them time and money.

Founded in 1996, Applegate receives quote requests from thousands of active buyers across many industry sectors, giving us a unique insight into the UK and global procurement marketplace.

We can save you the time and hassle of trying to find reliable suppliers for your PPE requirements and make sure you are getting the best products and services, at the best prices.

The service is completely free and there is no obligation to go with a supplier we recommend.

Find new suppliers

Optimise spending

Build ongoing relationships

Find out more at www.applegate.co.uk

HOW DOES IT WORK?

- 1** Fill in the online form located on our homepage with some details about what you need. Alternatively, get in touch directly with our support team who will be able to process the request for you or **give you a demo**.
- 2** Our artificial intelligence powered system (supported by our experienced team) will match your request to the most suitable suppliers who can quote on your request.
- 3** Quotes will be sent direct to your inbox and can also be managed via your buying dashboard.
- 4** Our buyer success team will support you throughout the process and will follow up to ensure you are receiving quotes and are happy with the service. We aim to make the process as easy as possible for you - from fine tuning the details of your quote request, to finding additional suppliers if your initial quotes are not right for you, we will even call the suppliers on your behalf if you wish.

KEY BENEFITS - WHY USE APPLGATE?

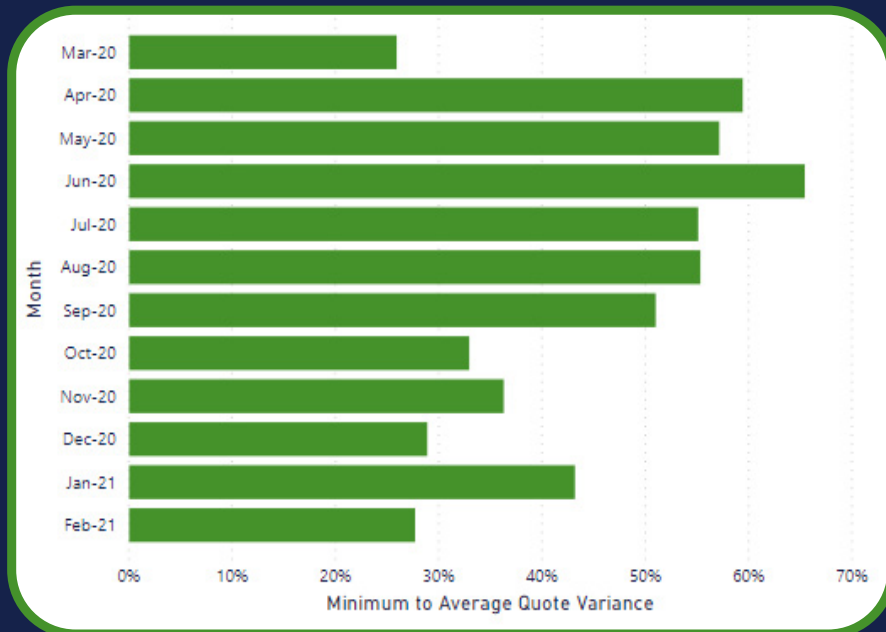
- ✓ **Free web based software**
no downloads required
- ✓ **Meet cost reduction goals**
by streamlining your purchasing processes
- ✓ **Save time and money**
finding new suppliers
- ✓ **Retain quotes, purchase history and conversations**
all in one place
- ✓ **NDA functionality**
keep projects and documents protected

Over **93%** positive response rate on all quote requests we receive.

In the last year, Applegate have enabled the sourcing of over **40m items of PPE** per month.

Our network consists of **120,000** companies spread across a range of different industries for us to best match your requirements.

We see that prices for the same PPE items vary by over 50%, visualised in the graph below.



Where the average price of an order was £1,000 Applegate was able to find a price 50% lower at £500.

WHAT DO OUR BUYERS SAY ABOUT US?

Applegate is the go-to for thousands of professional buyers because we aim to save you time and money, as well as developing long lasting relationships with new suppliers.



“It’s only thanks to your supply that our staff here can continue to look after our patients during Covid 19.”

STEPHEN ROBERTS, CHIEF EXECUTIVE
NORTH DEVON HOSPICE

“From early on in the covid-19 pandemic I have found Applegate to be very responsive to our need to secure PPE for our Care Homes.”

ANDREW QUINN, CEO
FATHER HUDSON'S CARE



“We found the Applegate PPE sourcing facility such a help in very challenging times. Using Applegate gave us access to a range of different suppliers.”

HELEN SHADDICK
METHODIST HOUSING ASSOCIATION

“I have been using Applegate for about 2 years, definitely the easiest and fastest way of getting multiple quotes from reliable suppliers.”

ERIK SLOMCZYNSKI, OWNER
AMERICANDY-IMPORTS & YOUMERCH



“We already have an approved list/database of existing suppliers. However, by just adding Applegate into our enquiries offers us much wider supply chain opportunities.”

DAVE THOMAS, PURCHASING MANAGER
JEHU GROUP

Start sourcing from reliable UK suppliers today

Let us help you find suppliers with PPE stock who can deliver what you need, on time and without charging you a premium.

Join our network of established buyers, compare prices and delivery times quickly and easily and connect with trusted suppliers all through the Applegate platform.

[Request quotes for PPE](#)

www.applegate.co.uk
0345 600 7177