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# Automotive Business Insights Dashboard (Automotive BID)

Actionable data on you and your competitors.  
Better business strategies. Specifically  
engineered for the automotive industry.





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**ADA's Automotive Business  
Insights Dashboard  
(Automotive BID)** helps  
uncover where your  
customers are coming from  
and track how you stack up  
against the competition.

Draw insights from our rich  
data to ensure the best  
targeting for marketing and  
sales strategies.

# The **data** that fuels our dashboard is what • **makes a difference**

Transform the way you do marketing and sales with true power of AI and big data. Our product helps you with several differentiators:



• **280  
MILLION**

consumer profiles and millions of active devices across the region.

• **OVER  
250**

data scientists and industry experts drawing insights from our data.

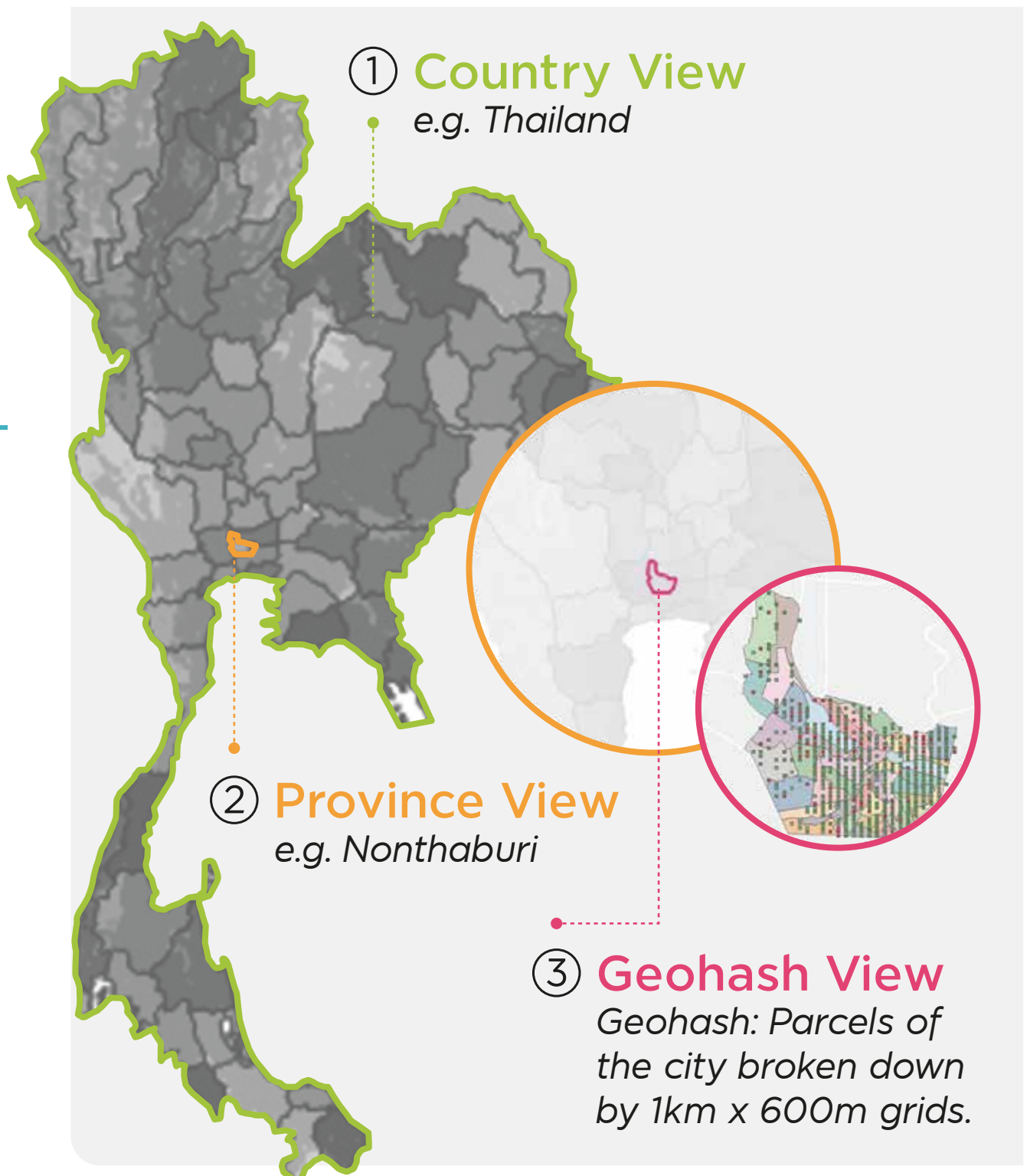
• **10<sup>th</sup>  
of the  
NEXT MONTH**

frequent updates on the dashboard data.

• **600  
METRE PARCELS**

precise location data that allows you to dive down to a specific location.

# Deep dive into showroom locations, yours and competitors



# Built to overcome speed bumps and industry pain points

We understand your industry problems and our dashboard is geared to solve industry problems with a rich data set that will shape your product proposition.



## LOW REPEAT PURCHASE

Lack of loyalty towards car brands when buyers are looking for a second car.



## SHRINKING MARKET

With the emergence of alternative modes of transport the market is shrinking for car owners.



## RACE TO PRODUCT INNOVATION

Consumers are looking for new innovation and brands are struggling to keep up.



## CONSCIOUS CONSUMERS

Increase in environmentally conscious consumers are impacting German automotors.

# Geared to help you **grab potential customers**

Uncover who your potential customers are,  
which showrooms they are visiting and when.

## Personas

based on  
digital  
footprints

## Life

## Stage

which are  
they in?

## Which

## Showroom

do they visit?  
(Yours and  
Competitors)

## When

do they visit  
showrooms?

## Brand

which do  
they prefer?

1

**Track visitors  
to showrooms**  
(yours and  
competitors)

2

**Profile and  
categorise  
customers**  
into persona  
segments

3

**Precisely  
target  
customers**  
with relevant  
messaging



# Engineered to give you a competitive edge

The Automotive BID is designed to accelerate your business and revolutionise your sales, product and marketing strategies.



Precisely compare  
your & your  
competitors'  
market share



Target and win  
over competitors'  
customers with a list  
of their mobile IDs



Allocate resources  
to dealers and  
showrooms that  
are performing



Know who  
your current  
and potential  
customers are



Accurately target  
specific personas with  
tailored messages



Observe footfall  
trends of yours and  
your competitors'

# Peek under the hood of our Automotive BID

Our Automotive Business Insights Dashboard  
can be modified to suit your business needs.





# • Value added services hot-wired to jack-up your sales and marketing game



## Customise as you grow

Custom plans and dashboards are available depending on your unique needs. Speak to us to explore the possibilities.



## Customer support

Count on our top-notch reliability and customer support.



## Integration with first-party data

Integration with first-party data enriches the dashboard to draw better insights.\*

\* Requires additional feasibility study



## Industry compliance

The dashboard won't store any PII (Personally Identifiable Information) data.

# Contact us for a demo today

[ada-asia.com/contact-us](http://ada-asia.com/contact-us)



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