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TAMPA

Quantifiable, Predictive, Actionable

Healthmap Solutions harnesses the power of data analytics to transform the care of patients with multiple chronic conditions.

t's a stunning statistic: Centers for Disease Control and Prevention reports that approximately 90% of the United States' \$3.5 trillion in annual healthcare expenditures pays for the small percentage of people living with two or more chronic conditions.

"Managing the care of people with multiple chronic conditions, such as diabetes, hypertension, and kidney disease, can be unimaginably complex," says Andrew Wall, President and COO of Healthmap Solutions, a Tampabased specialty health management company changing the way data and

66 We deliver exemplary data, insights, and tools for our healthcare provider partners so that they have what they need to practice their best medicine."

Andrew Wall, President and COO, Healthmap Solutions





Healthmap's COMPASS platform focuses on four primary areas that help doctors make the best decisions for their patients: A data aggregation/interoperability engine that mines information about patient treatments and outcomes.

Analytics and AI that translate data into predictive, evidence-based interventions.

Care coordination that facilitates and streamlines communication among the healthcare team.

Performance measurement tools that provide ongoing feedback to inform and strengthen the models aligned with value-based care.

analytics are used to manage patients with complex and progressive diseases. Using COMPASS, Healthmap's Population Health Management platform, Healthmap provides insights into patients' optimal plans of care at scale, incorporating demographic, genetic, lifestyle, and socioeconomic status with healthcare information. The data generated yields broad, value-based solutions that clients-health plans, accountable care organizations, and provider groups-use to keep patients healthier and predict and prevent healthcare events before they happen, improving patients' quality of life and lowering costs.

Healthmap collects and analyzes data from virtually all ends of the care system. By focusing on data interoperability and data liquidity, Healthmap enables healthcare professionals to exchange and consume data with clear context and meaning as well as flow that data throughout the delivery system simply, easily, and securely. Information is quickly available to clinicians, patients, and others whenever and wherever they need it.

"We are using technology to empower doctors, and they are embracing this new paradigm shift. This is the future of healthcare, and we're proud to be a part of it," Wall adds.

Clear Results

Skyrocketing healthcare costs necessitate innovative solutions for caring for patients with chronic conditions, including those with kidney disease. Healthmap's focus on kidney disease is challenging long-held assumptions and sparking change. Through early identification, slowing disease progression, and moving patients to in-home dialysis, Healthmap profoundly improves a patient's quality of life, says Wall. Clients typically report a 25% reduction in unplanned hospital admissions, a 20% reduction in ER visits, and a 15% reduction in total annual medical expenditures. "This is good for everyone," Wall says. "No one wants to be hospitalized unnecessarily; doctors are able to treat more patients, and those with the financial risk spend less."

Healthmap has invested 10 years in its game-changing COMPASS technology. It is made even more effective by a multidisciplinary care management team and a board of clinical experts who incorporate the latest evidencebased guidelines with what they see and experience in practice. The result, says Wall, is a collaborative relationship with provider partners. "They value our ability to appreciate their challenges in caring for a complex population along with enabling the promise of value-based care," says Wall. "Together, we make sure patients stay healthy for as long as possible."



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