



# ComSource

**Turn Possibility  
into Reality**

ComSource delivers technology solutions coupled with financial strategies to bring your institution's vision to life.

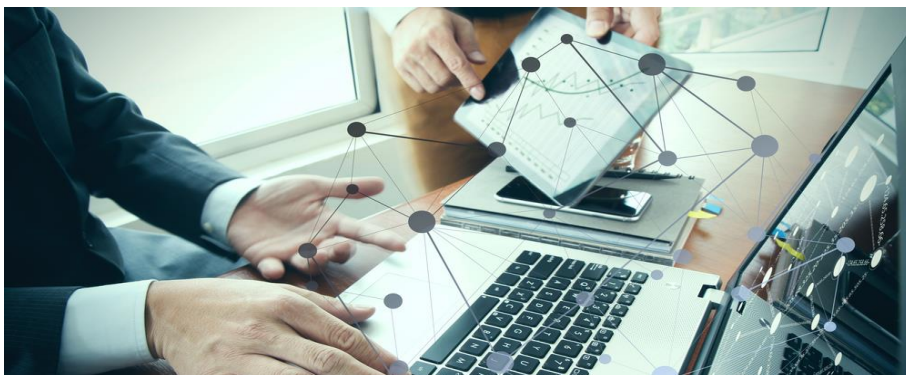
As an IT solutions provider, we don't manufacture technology, we harness it. Acting as your technology advocate, we're the people behind the technology, designing for you and working with you. With trust, loyalty, and relationships as the cornerstone of our business for over 30 years, let us help you redefine what's possible.

**Start Today.**

State, City and County

# Government Solutions

Building better communities by modernizing government technology infrastructures, while minimizing complexity.



Local and state government faces unique technology hurdles in the modern economy. The speed of communication is increasing, the costs of managing the systems are decreasing, but the complexity of modern technology means many departments, agencies, and local governments do not take full advantage of today's technology.

The need for more secure systems is always increasing. From voting security to managing databases and FOIA requests, information security must be a key part of any business IT plan. When coupled with the complexities of cloud-systems, integrating mobile, video, and other data heavy technologies frustrates many state agencies and local governments. Support for files, applications, databases and hypervisors across on-premises, public and private cloud storage.

ComSource is a trusted IT partner for many government agencies at the federal, state, and local level. With 30 years of experience delivering technology to those agencies trusted with the daily affairs of our government,

ComSource has the employees, partners, and systems to ensure that any government project is done on budget, on time, securely. Over the past 30 years, ComSource has delivered a variety of technology solutions to Federal, State and County governments across New York State, including:

- Collaboration tools for government: voice, video, messaging, cloud-based email management, and more.
- IT Asset Tracking to identify and remove unauthorized assets from accessing governmental intranets.
- Emergency Notification systems to communicate with constituents in real-time during impactful events. .
- Secure document management systems, including accessible backup & archive for facilitating FOIA responses.
- Physical and Virtual Security for information systems, including assessments and remediation practices.
- Emerging technologies such as IoT devices, Drones and UAV's, and smart archiving of multimedia content such as police body camera footage.

# Building Better, with a Purpose.

## Tools for Collaboration

Communication tools are essential for collaboration; with good tools, collaboration happens across large distances between different governments, and improves communication to (and with) constituents. ComSource's collaboration tools start with infrastructure and move up to software and database management, including:

- [Routers and Switching Systems](#) – professional deployment and management of routers and switching systems keep intra-governmental communications secure.
- [Communication Tools](#) – Includes video and voice conferencing and call systems to cloud-based email and messaging tools.
- [Emergency Notification Systems](#) – Combined with physical security, facilitate fast response times in times when they are needed the most.

## Services and Systems for Security

All security systems end with an employee poised over a keyboard. Our services provide peace of mind for many local businesses, state governments, and federal offices. ComSource provides more than just the technology to keep precious information secure, we provide:

- [Managed databases and servers](#) in secure private clouds.
- [Training](#) to prevent phishing, social engineered and ransomware attacks.
- [Firewalls, Threat, and Malware Protection](#) - Training and management is not enough without proper modern defense systems.
- [Physical Security Systems, Vulnerability and Penetration Tests](#) – actionable intelligence to uncover vulnerabilities and proactively prevent breaches.

## Data Backup & Recovery

Near real-time recovery of critical data and systems is difficult in the best of times. Proper protocols will not only prevent data loss and downtime but avoid governments from succumbing to paying high-price ransoms to hackers to unlock stolen data and recover systems. ComSource provides:

- [Cloud-based backup recovery systems.](#)
- [Disaster recovery planning.](#)
- [Desktop virtualization](#) to reduce the on-site risk to IT.

## IT Lifecycle Management

From desktop computing to datacenter servers, information technology constantly needs updating and replacement. ComSource will help government officials [map their technology infrastructure's lifecycles to the government's strategic planning and budget process to meticulously plan for upgrades and replacements of hardware and avoid over-paying for underlying maintenance contracts.](#) ComSource's in-house financial services division can craft tailored financial strategies to minimize IT's impact on annual budgets, and maximize your technology investments.

