



ComSource




People • Technology • Possibility



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About ComSource

-  30 Years in Business
-  Syracuse, NY
-  40+ Technology Partners

-  Professional & Managed Services
-  Public & Private Sector
-  Financial Services & Leasing

Network Operations Center

Managed Services

ComSource
Engineering
Managed Services
Center

Collaboration Solutions

Voice

- Business Phones & VoIP
- Unified Communications

Video

- Video Conferencing
- WebEx Meetings & Teams

Messaging & Presence

- Notification & Instant Messaging
- IP Paging
- Emergency Notification

Internet of Things (IoT)

- Video Surveillance & Security
- Physical Access Control
- Identity Management
- Connected Transportation

Cloud Collaboration

- Hosted Email
- Hosted Voice
- Video Conferencing

Data Center Solutions

Servers & Virtualization

- Server & Application Optimization
- Desktop & Application Virtualization

Data Protection

- Archiving, Backup, Recovery & Replication
- Disaster Recovery Planning & Automation

Networking

- Software Defined Networking
- Power Distribution & Backup
- Cooling
- Route & Switching

Storage & Converged Infrastructure

- Performance & Capacity Optimization
- Mosaic Oracle Performance

Cloud Data Center

- Backup & Archive
- Disaster Recovery
- Desktop Virtualization

Networking & Mobility Solutions

Enterprise Networking

- Local Area Network Assessments
- Network Performance Management
- Software Defined WAN
- Comprehensive Interconnect Services
- Wired Identity Services

Wireless

- WLAN Site Survey/WiFi Planning
- Endpoint Mobility Management (EMM)
- Wireless Identity & Guest Services
- Wireless Analytics/ User Behavior Analytics
- Residential Networking Services

Cloud Networking

- Networking as a Service (NaaS)

Cloud Wireless

- Hosted Wireless

Security Solutions

Breach Prevention

- Policy Review & Development
- Assessments
- Regulatory Compliance
- Cyber Awareness Training

Incident Management

- Threat Management
- Vulnerability Management
- Identity Management

Incident Response

- Log Management/Review
- Ransomware Mitigation
- Crisis Management

Physical Security

- Video Surveillance & Security
- Physical Access Control
- Identity Management

Services & Support Strategies

Cloud Services

- Collaboration
- Data Center
- Networking
- Wireless

Managed Services

- Remote Managed Services
- IT Asset Tracking

Professional Services

- Implementation
- Training
- Staging & Integration
- Network & Infrastructure Assessments
- Planning & Design Services
- Project Management

Financial Strategies

- Hardware Leasing
- Lease Buy backs
- Direct Funding
- IT equipment refresh
- Asset management & tracking
- FMV Leasing options



ComSource

Turn Possibility into Reality

As an IT solutions provider, we don't manufacture technology, we harness it. Acting as your technology advocate, we're the people behind the technology, designing for you and working with you. We're committed to delivering personalized solutions and support through our extensive partner network.

Client / PC's



Partner Portfolio

Data Center & Cloud



Networking



Security



Data Protection



Collaboration



Software



Services Summary



Professional Services

ComSource supports over 40 manufacturer partners with certified in-house engineering staff capable of designing and implementing to your unique needs.

- Hardware & Software Installation
- Consulting Services
- Technology Assessments
- Project Management



Managed Services

Proactive after-hours and extended support for all of your systems from our Network Operations Center in Syracuse, NY.

- Custom SLO's
- Monitoring & Alerts
- Updates & Patches
- Incident Response
- Manufacturer Support Liaisons



Cloud Services

ComSource engages IT and business stakeholders to map out digital transformation, automation, and cost-effective Cloud deployments which promote agile, future-ready business models.

- Private/Hybrid Cloud Strategies
- Data Protection & DR
- Costing Models



Financial Services

In-house, independent financial services division provides flexibility to structure financing options to meet the needs of our clients.

- CapEx/OpEx Leasing
- Lease-Buybacks
- Structured Repayments
- Lifecycle Management Programs

Technical Certifications



Cisco Certified Design Professional (CCDP)
 Cisco Certified Network Associate for Collaboration (CCNA)
 Cisco Certified Entry Network Technician (CCNET)
 Cisco Certified Network Professional (CCNP)
 Cisco Sales Certified
 Cisco Video Network Specialist
 Cisco Video Network Representative
 Cisco IP Contact Center Express Representatives
 Express Collaboration Systems Engineer (v1 and v2)



Dell EMC Storage Sales & SE
 Dell Services – SC Deployment Certified
 Dell Software Defined Sales & SE
 Dell Server Sales & SE
 Dell Networking Sales & SE
 EMC Converged Infrastructure Sales & SE
 EMC Hybrid Cloud Sales & SE

Dell Client Data Security Sales & SE
 Dell Client Cloud Computing Sales & SE
 Dell Converged Infrastructure Sales & SE
 Dell Data Protection Sales & SE
 Dell High Performance Computing (HPC)
 Dell Internet of Things (IoT)



Eaton Core Fundamentals Certified



Nimble Technical Professional



Pure Storage Technical Professional



F5 Sales Certified



Veeam VMTSP



VMware Certified Professional (VCP)
 VMware Sales Professional (VSP), including:

- Network Virtualization (VSP-NV)
- Business Continuity (VSP-BC)
- Mobility (VTSP-M)
- Hybrid (VTSP-H)



Commvault Master Certified Engineer
 Commvault Solution Architect (CVSA18)
 Commvault Technical Sales Professional (CVTSP18)
 Commvault Sales Professional (CVSP18)
 Commvault Advanced Data Protection Solutions Champion
 Commvault Data Management in the Cloud Solutions Champion



APC Data Center Power Basics Certified
 APC EPS & Galaxy Line Certified
 APC IT Power for Sales Associates Certified
 APC Modular Power Distribution Certified
 APC Symmetra PX Family Certified



NetApp Clustered Data ONTAP SE
 NetApp NASP
 NetApp NATSP
 NetApp ONTAP Sales Professional
 NetApp Sales Certified
 NetApp Technical Sales Professional



Nutanix Platform Specialist (NPSS)



Docker Sales Certified

