



IRELY CTRM BENEFITS

A PRIVATELY OWNED FAMILY ENTERPRISE.



Improve Access to Information for Better Decision Making



In a rapidly changing business and regulatory environment, iRely provides the tools and flexibility you need to manage changing markets and business requirements.



iRely's CTRM provides all users real-time information through an integrated system with advanced contract status view (all information in one place) and drill downs and drill arounds throughout the system.

Overall System Benefits



Improved Identification of Buying Opportunities

- Reduced human effort associated with managing business
- Reduced number/scale of errors associated with data entry
- Reduced time and effort in calculating valuations
- Reduced costs associated with headcount



Risk Reduction

- Reduced market, credit, and operational risk
- Increased control, efficiency, and flexibility to serve any size organization
- Improved visibility into daily positions/exposures



Intangible Benefits

- Improved counterparty relationships
- Improved ability to forecast business performance



Commodity Procurement & Risk Management

Scope: Procurement, Futures, and Fixation Orders

- Integrated and live risk management reporting
 - Position and risk are always known in real time
 - Data is consistent with actual transactions, not separate spreadsheet systems with the possibility of inconsistent data and errors
- Cost forecasting to avoid surprises and to test the impact of possible market scenarios for contingency business planning
- Considerable time savings on above two items to:
 - Permit more alternative planning scenarios
 - Free up valuable manpower for more value-added activities
- Significantly enhanced performance measurement of suppliers to influence procurement decisions and drive continuous improvements
- Place responsibility where it belongs, e.g. on grower, vendor, shipping line, etc. as appropriate
- Exception management with alert system drives focus to issues
- Broker statement reconciliation ensures accurate derivative positions are captured
- Counterparty exposure helps ensure your business is running risk free and within limits stipulated by the finance department

Financials

Scope: Mark to Market, Costing, Financial Integration

- Enhanced risk management using mark to market for open contracts
- Financial management requirement – mark to market for inventory and open orders
- Accrual process based upon anticipated vs actual costs at month end
- Integration to accounting system ensures consistent data with accounting results without dual entry of transactions

Functional Benefits



Logistics

Scope: Shipment Planning, Freight Rate Matrix, Back Office

- Automate logistics updates across all shipments to enable early proactive steps. Avoid out of stocks and gain better customer service and more efficient plant operation
- Document tracking
- More efficient and enhanced processing of ocean freight and other service costs
- Complete forward and backward traceability of commodities
- Tracking and control of warehouse and afloat/in-transit inventory data, including pier, vessel, trucker, arrival dates, and FDA releases



Integrated Document Management

Scope: Document Management System

- Repository for all documents replaces the need for shared drives
- Documents already configured (like contract print, price fixation letter print, shipping instruction, in-store letter) are automatically sent to Document Management System (DMS) when user sends the documents to the respective counterparty via iRely email
- Methodical way of arranging the documents. User can decide how the documents need to be stacked by creating the hierarchy of folders. Each contract created could be a folder and inside this folder there can be subfolders like contract print, price fixations, shipping instructions, etc.
- All documents scanned can be directly sent to DMS and later assigned to different subfolders if need be

Collaborative Web Portal

Scope: Vendor Collaboration

- External parties can log in and view only their transactions and make updates
- Vendors can electronically countersign contracts, view the result of the samples sent, and view the status of pending invoices (all unpaid invoices)
- Logistics service providers can update estimated arrival date of vessel



Online Web-based platform

Scope: Architecture and Technology

- Zero client footprint (no client installation needed)
- Accessible from anywhere with web browser
- Our technology platform is also used by over 50% of Fortune 100 companies and more than two million developers worldwide develop on this platform
- We have a unified platform and code base for developing browser and mobile apps
- We are device independent (Windows, Mac, Linux and Mobile Devices)
- Tremendous design focus on ease of use and an intuitive interface, thereby speeding user adoption and minimizing training requirements
- Forward thinking organization with a 100-year plan for business continuity
- Dynamic software with four or more new features released each year



About iRely

iRely's commodity management software covers the entire life cycle of commodity-based businesses, including procurement, logistics, trading (buy-to-trade), processing (buy-to-make), distribution and integrated risk management.



iRely's commitment to customer success has made the company a global leader in digital transformation, providing best-in-class software for commodity management, petroleum distribution, retail, grain operations, and agribusinesses. Headquartered in Fort Wayne, Indiana, with offices in Chicago, New Jersey, Texas, California, London, Bangalore (India) and Makati City (Philippines), iRely has nearly 40 years of experience delivering end-to-end enterprise resource planning (ERP) and commodity trading and risk management (CTRM) solutions to simplify complex business processes through a single point of truth. iRely has leveraged its deep industry experience and expertise to build genuine, lasting partnerships with over 500 customers in more than 25 countries.

For more information, visit iRely.com.

Contact

4242 Flagstaff Cove
Fort Wayne, IN 46815
800-433-5724
info@irely.com
www.irely.com/CTRM