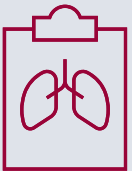


There are two sides  
to every cancer.

**Understand  
both.**



**MORE COMPLETE**  
GENOMIC &  
PROTEOMIC  
TESTING



**SWIFT**  
72 HOUR  
TURNAROUND  
TIME



**ACTIONABLE**  
MOLECULAR RESULTS  
FROM A SIMPLE  
BLOOD DRAW



**PERSONALIZED**  
APPROACH  
TO LUNG CANCER  
CARE

# Uncover Both Sides of Lung Cancer

with integrated blood-based genomic and proteomic results



Actionable  
Tumor Mutations



Patient's Immune  
Response to Cancer

Delivers guideline-recommended,  
blood-based mutation results in  
72 hours<sup>1</sup>

EGFR | ALK | ROS1 | RET | BRAF | KRAS

Identifies a chronic inflammatory  
disease state associated with  
aggressive cancer<sup>2</sup>

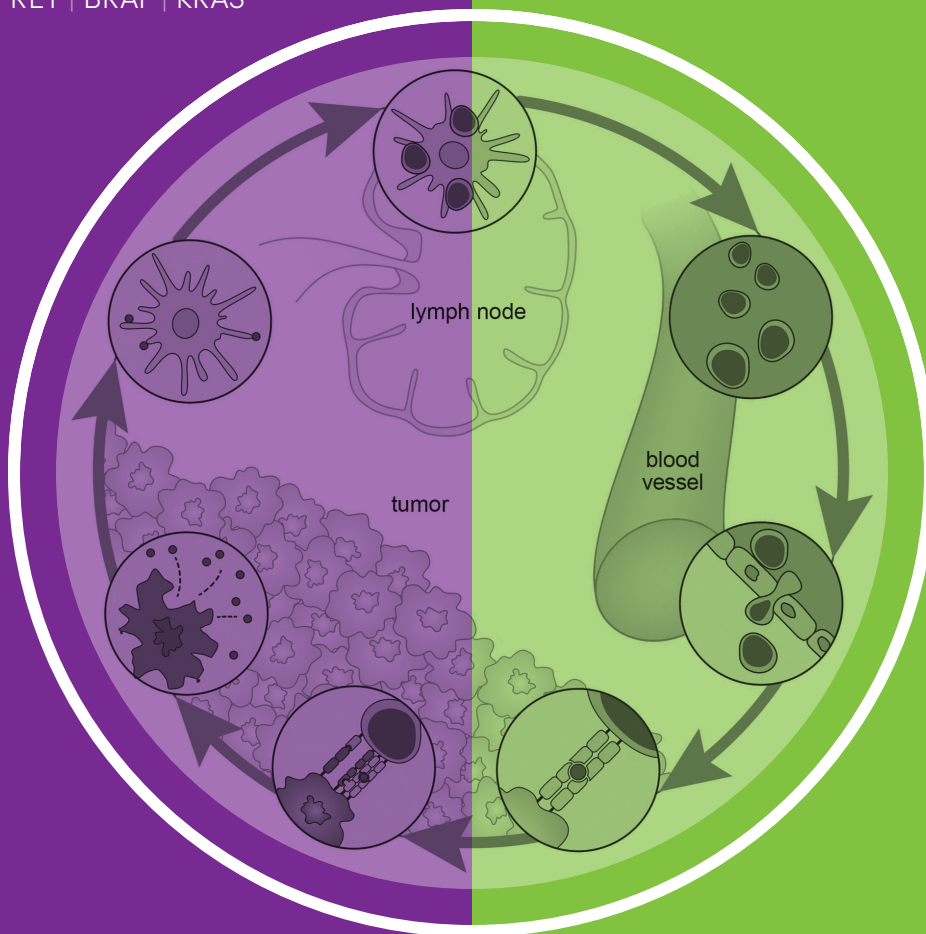


Image adapted from Chen and Mellman 2013 for educational purposes<sup>3</sup>

The genes in the **GeneStrat**® test and the **VeriStrat**® proteomic test are covered by Medicare and many private payers. No out-of-pocket expense for covered Medicare or Medicaid patients.

## WHEN DO I ORDER BIODESIX LUNG REFLEX?

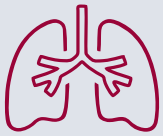
### AT DIAGNOSIS

- At time of biopsy or surgery\*
- Upon confirmed lung cancer diagnosis
- At the first oncology visit

### AT PROGRESSION

- For longitudinal monitoring of resistance mutations and changes in disease state
- At oncology visit for lung cancer progression

## WHO IS ELIGIBLE FOR TESTING?



NSCLC



ALL STAGES



ALL HISTOLOGIES



ALL LINES  
OF THERAPY

## WHY IT MATTERS?



It is recommended that all physicians caring for patients with lung cancer should begin **conversations about the patient's prognosis and goals of care at the time of the diagnosis** and continue these throughout the course of the illness.”

*CHEST* Grade IB Recommendation<sup>4</sup>

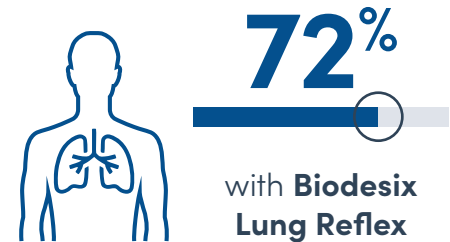
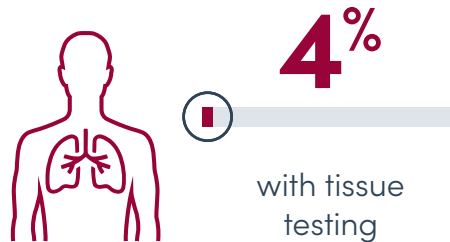
\*testing is performed upon confirmed diagnosis of NSCLC

# Expediting Time To Treatment

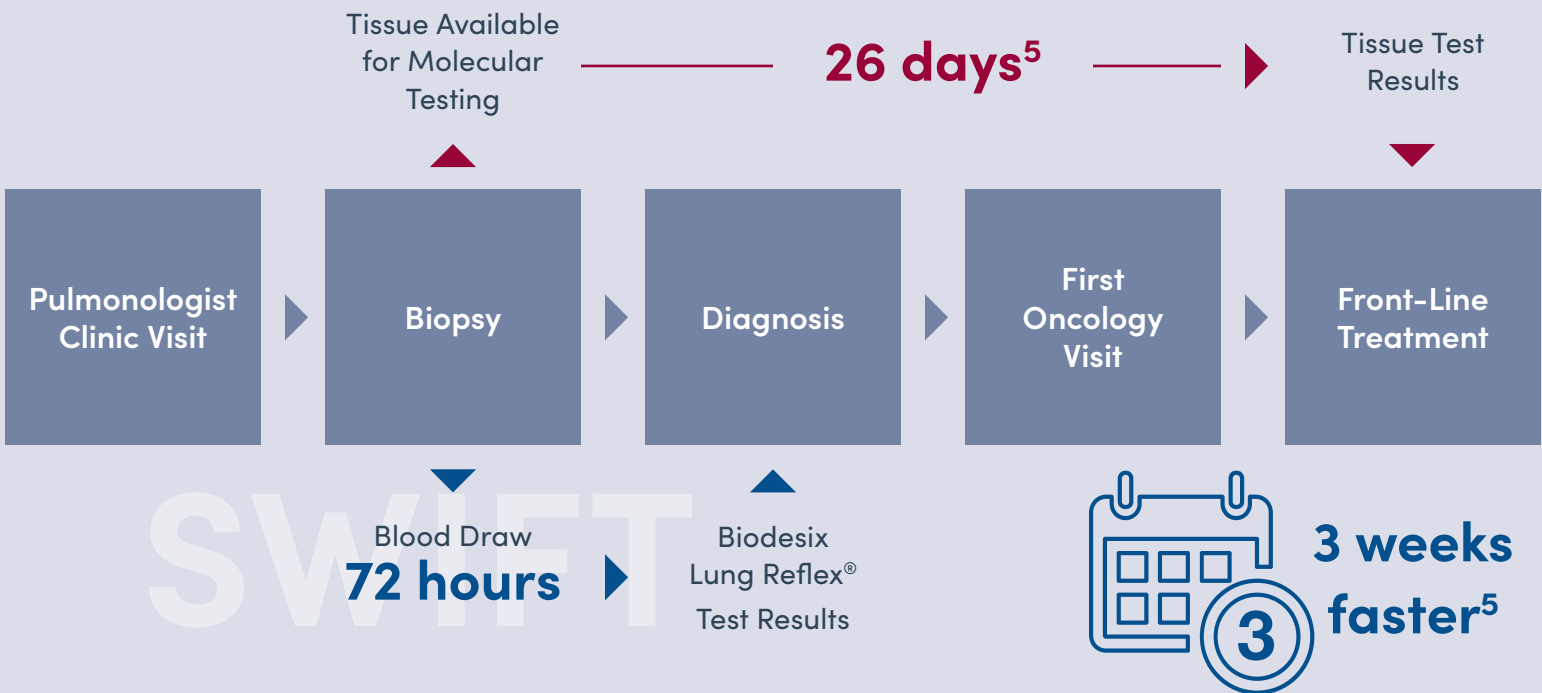
with swift, blood-based molecular results



Percent of patients with molecular test results prior to start of front-line treatment<sup>5</sup>




## TISSUE-BASED MOLECULAR TESTING



## BIODESIX LUNG REFLEX® BLOOD-BASED TESTING SOLUTION

EXPEDITING TIME TO TREATMENT  
WITH SWIFT AND ACTIONABLE RESULTS

# Complementing Tissue Testing

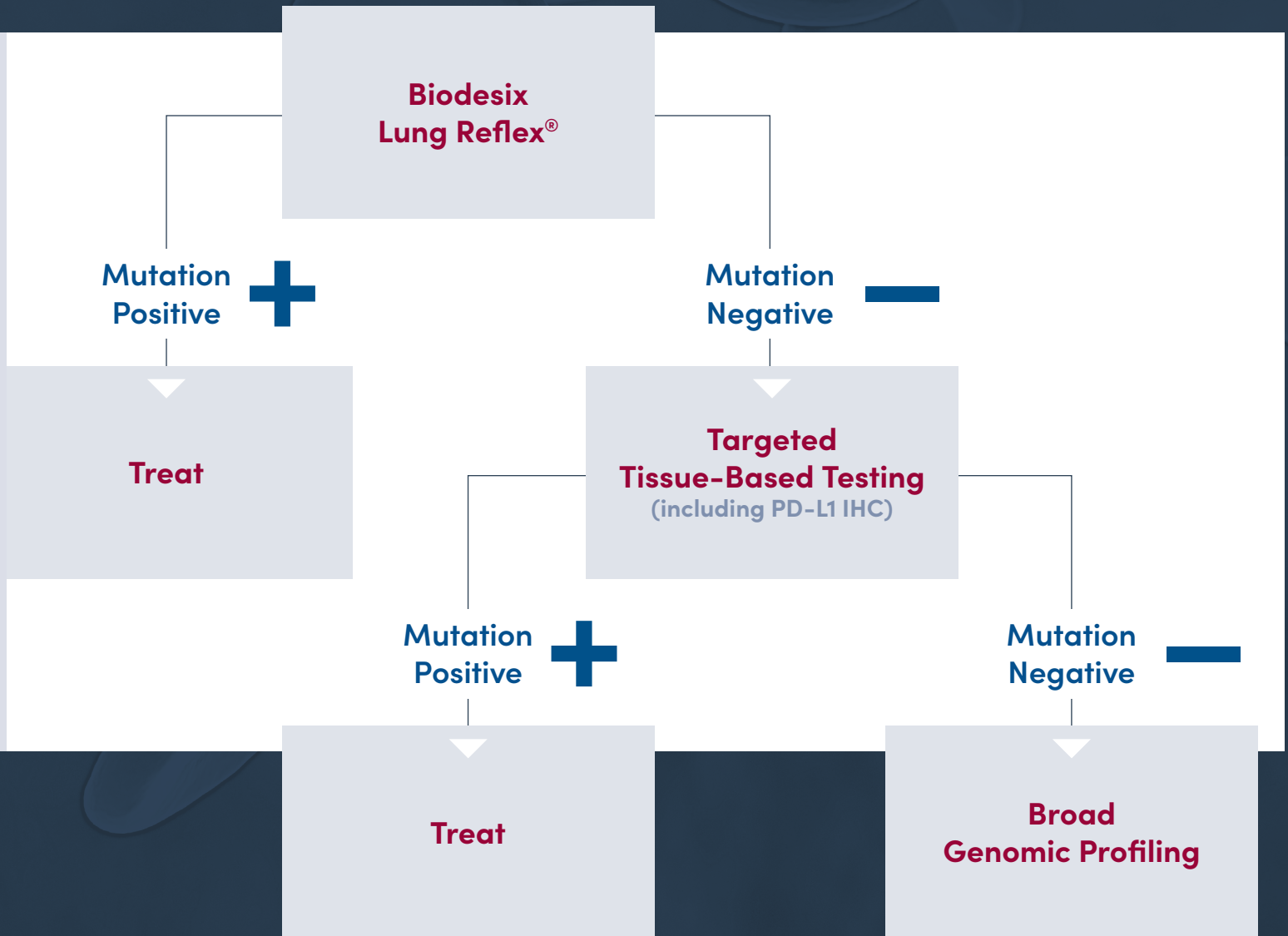
**51%**  


of NSCLC patients have insufficient tissue for molecular testing<sup>6</sup>



Capture tumor heterogeneity with blood-based testing

SAVE TISSUE FOR DIAGNOSTIC EVALUATION, PD-L1 TESTING AND BROAD GENOMIC PROFILING<sup>7</sup>



# Identify Your Patient's Lung Cancer Mutations

with guideline-recommended mutation results

Available Mutations	Clinical Sensitivity	Clinical Specificity	Concordance	Treatment Implications <sup>8-19</sup>
<b>EGFR Sensitizing</b> Exon 19 ΔE746-A750   Exon 21 L858R	96%	100%	99%	May benefit from treatment with osimertinib, afatinib, erlotinib, gefitinib, or dacomitinib
Exon 18 G719A, G719C, G719S Exon 20 S768I   Exon 21 L861Q				May benefit from treatment with afatinib
<b>EGFR Resistance</b> T790M	87%	100%	96%	May benefit from treatment with osimertinib if previously treated with 1st or 2nd generation EGFR-TKIs
<b>ALK Fusions</b> EML4	85%	100%	92%	May benefit from treatment with alectinib, brigatinib, ceritinib, crizotinib or lorlatinib
<b>KRAS</b> G12C   G12D   G12V	88%	100%	96%	KRAS mutations are associated with poorer prognosis
<b>ROS1*</b> CD74   SDC4   SLC34A2   EZR   TPM3	--	100%	--	May benefit from treatment with crizotinib, ceritinib or lorlatinib
<b>RET*</b> KIF5B   CCDC6   TRIM33	--	100%	--	May benefit from treatment with cabozantinib or vandetinib
<b>BRAF*</b> V600E	--	100%	--	May benefit from dabrafenib + trametinib, vemurafenib, or dabrafenib
<b>GeneStrat</b> Combined variants results	91%	100%	97%	See implications listed above for each variant

\* Clinical sensitivity and specificity were not calculated for ROS1, RET, and BRAF due to availability of samples with rare mutations (ROS1, RET) and treatment-naïve samples (BRAF).



**THE GENES IN THE GENESTRAT TEST ARE COVERED BY MEDICARE AND MANY PRIVATE PAYERS.**

- Not restricted by stage of NSCLC or recurrence
- Multiple tests per patient per cancer when medically necessary

# ACTIONABLE

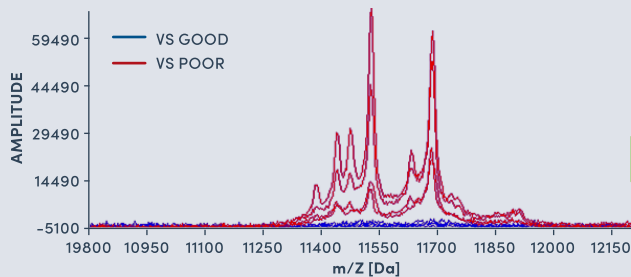
# Measure Your Patient's Immune Response

to provide a personalized view of their disease state

VeriStrat® testing measures acute phase proteins and the acute phase response which indicates chronic inflammation and a more aggressive cancer.<sup>20</sup>



PATIENT BLOOD  
DRAW FOR  
BIODESIX LUNG  
REFLEX



MALDI-TOF MASS SPECTROMETRY  
MEASURES A PATIENT'S  
CIRCULATING PROTEOME



ALGORITHM  
INTERPRETS  
MULTIVARIATE  
PROTEOMIC  
SIGNATURE



PERSONALIZED  
VERISTRAT TEST  
RESULT

**VeriStrat is predictive of outcomes, independent of ECOG performance status, mutation status, PD-L1 expression, and treatment choice<sup>21,22,23,24</sup>**

### VERISTRAT GOOD

Results indicate a disease state that is more likely to respond to standard of care treatment.

### VERISTRAT POOR

Results indicate a chronic inflammatory disease state. These patients may benefit from an alternative treatment strategy,<sup>21,25</sup> including:

- Clinical trials and novel combination therapies
- Broad genomic profiling for rare mutations
- Faster time to treatment, if active therapy is being considered
- Palliative care

# Predictive of Outcomes independent of PD-L1 expression

Interim analysis from the INSIGHT observational study<sup>24</sup>

## WITHOUT VERISTRAT TESTING

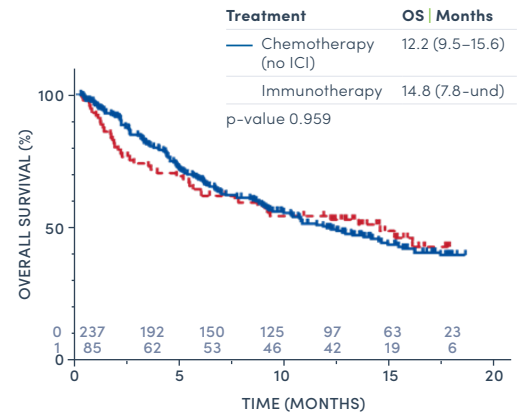
Real-world data demonstrate advanced NSCLC patients treated with front-line immunotherapy (ICI) do not have significant overall survival benefit compared with platinum-based chemotherapy that does not include ICI.

## WITH VERISTRAT TESTING

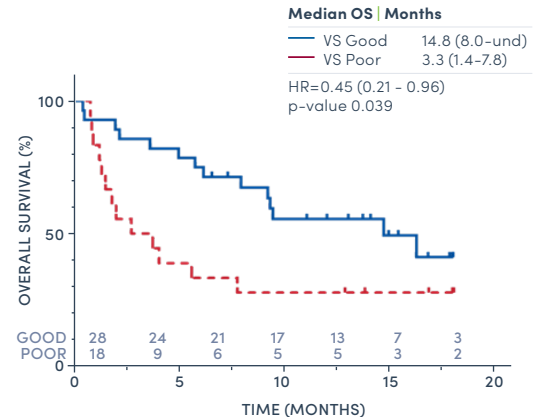
VeriStrat results are predictive of overall survival for patients treated with immunotherapy, even when adjusted for PD-L1 expression ( $p < 0.0001$ ).

**Incorporating VeriStrat as part of your initial patient assessment provides clinically meaningful information when choosing a front-line treatment for patients with NSCLC**

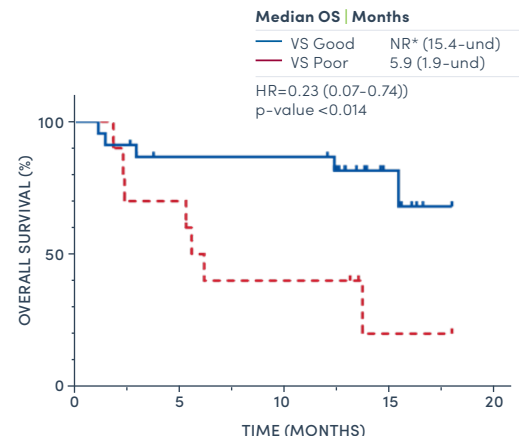
### ALL FRONT-LINE IMMUNOTHERAPY VS. CHEMOTHERAPY



### FRONT-LINE IMMUNO-MONOTHERAPY



### FRONT-LINE IMMUNOTHERAPY + CHEMOTHERAPY



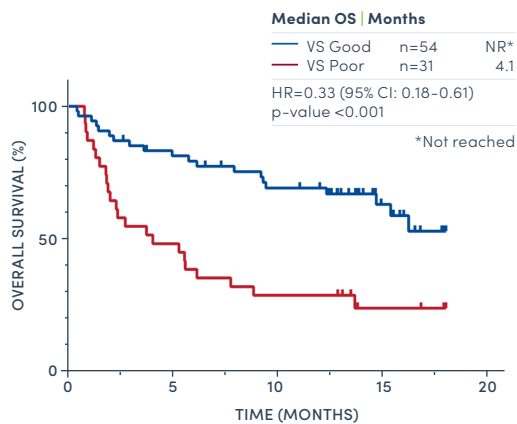


# Predictive of Outcomes

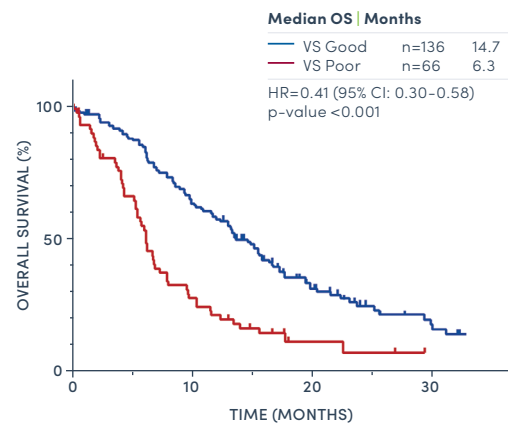
independent of treatment choice

Data demonstrate Veristrat Good patients survive 2–3 times longer than Veristrat Poor patients, independent of treatment choice

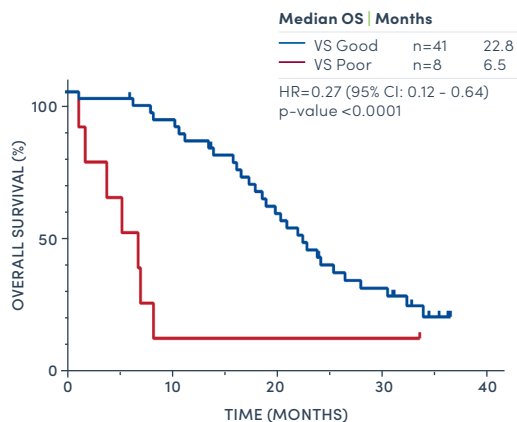
## IMMUNOTHERAPY<sup>24</sup>



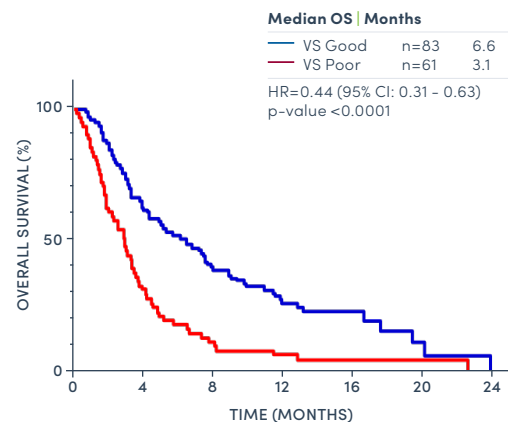
## CHEMOTHERAPY<sup>26</sup>



## TARGETED THERAPY<sup>21</sup>



## PLACEBO<sup>27</sup>



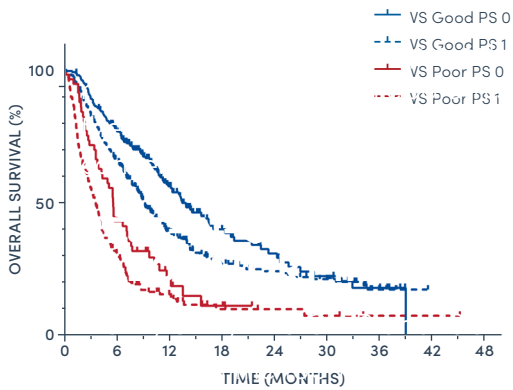
VERISTRAT IS A ROBUST,  
BLOOD-BASED TEST VALIDATED ACROSS  
70+ STUDIES WITH OVER 6,600 PATIENTS

# PERSONALIZED

# Predictive of Outcomes

independent of ECOG performance status

**VeriStrat testing, provides more complete information about a patient's performance status**



994 patients with an ECOG PS of 0 or 1 treated with erlotinib +/- tivantinib. Includes patients with and without EGFR mutations.<sup>21</sup>

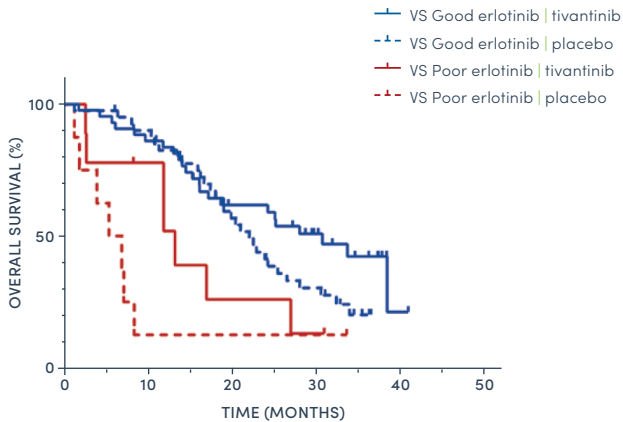
**Patients with a VeriStrat Good result and ECOG PS 1 have significantly better survival outcomes than patients with a VeriStrat Poor result and ECOG PS 0.**

# Identifying Treatment Strategies

for the VeriStrat Poor disease state

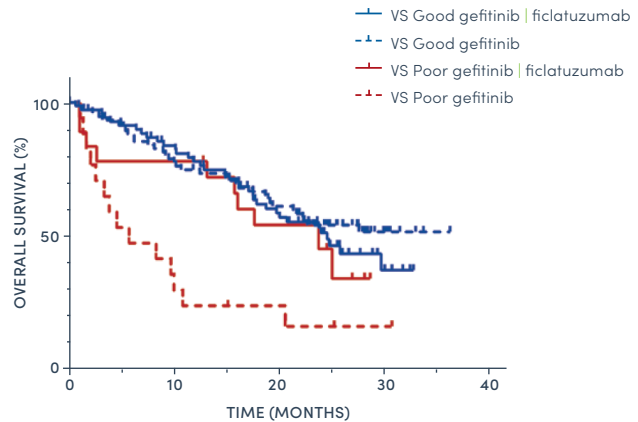
**Patients may benefit from novel therapeutic combinations in clinical trials**

## MARQUEE - EGFR mut Cohort<sup>21</sup>: erlotinib +/- tivantinib



Patients who were VS Poor benefitted from the addition of the clinical trial agent (erlotinib +/- tivantinib). Patients who were VS Good (n=101) performed similarly in both study arms.

## AVEO P06162 Study<sup>25</sup>: gefitinib +/- ficlatuzumab



Patients who were VS Poor significantly benefitted from the addition of a clinical trial agent (gefitinib +/- ficlatuzumab). VS Goods did not derive additional benefit from ficlatuzumab (n=182).



# We Are Here To Help

## **BIODESIX ASSIST™ FINANCIAL SUPPORT PROGRAM FOR PATIENTS**

- We are committed to making **Biodesix Lung Reflex** available to all patients
- The Biodesix Assist Financial Support Program is available to all patients who qualify to reduce or eliminate potential patient financial responsibility
- Patients may apply to pre-qualify for financial assistance at any time, including before the test is performed

## **CONTACT US**

**Please contact Biodesix Customer Care to order test kits and receive access to the online Biodesix Physician Portal.**

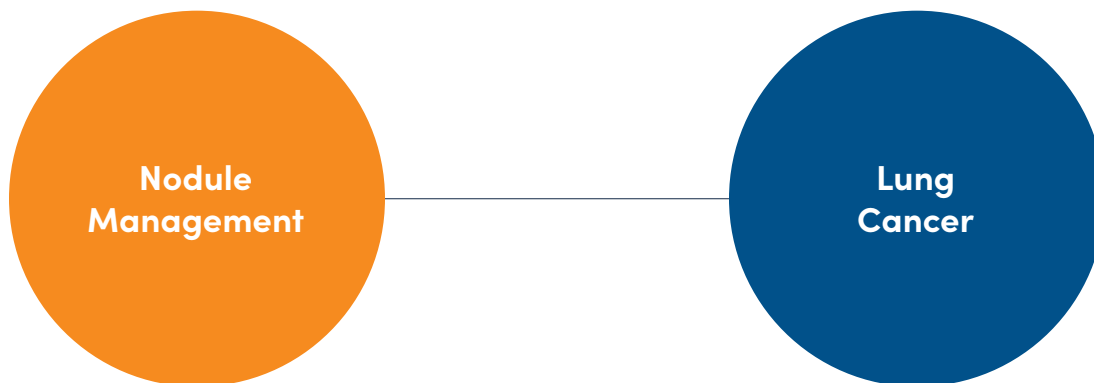
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**Call: 1.866.432.5930**

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**Visit: [biodesix.com/order-test-kit/](https://www.biodesix.com/order-test-kit/)**

## We are committed to solving complex diagnostic challenges in lung cancer



Designed to help identify likely benign lung nodules with a simple blood-based test.



Uncover both sides of lung cancer with integrated blood-based genomic and proteomic results in 72 hours.

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