



LIST OF GENERIC BONUS PLANS

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Manufacturers' Agents Association for the Foodservice Industry (MAFSI)
1199 Euclid Avenue, Atlanta, GA 30307
Tel: 404-214-9474 • Fax: 404-522-0132 • Email: info@mafsl.org • Web: www.mafsl.org



Generic Bonus Plans Reward For Good Work And Grow Sales

Base Commission	
Base Commission	7%
Having a dedicated chef on staff	Add an additional 1%
Doing cooking demos quarterly	2%
Quota	
Bonus for quota attainment	5%
Sales over quota	Add an additional 10%
Bonus for hitting quota	2%
If quota is successfully hit then	3% back to dollar one
If quota is hit at 100% then	Add a bonus of an additional 1%
If quota is hit at 120% then	Add a bonus of an additional 1%
If quota is hit at 125% then	Add a bonus of an additional 1%
1% Back to dollar 0 based on quota	
2% quarterly (total 8%) on quota	
1-4% tiered bonus on quota and over quota	
Spiffs on certain products at specific times of the year.	
Guaranteed 2% for name-brand written spec, whether sold or not.	
Growth on commission	