



RNS REACH 14 October 2020

SmartSpace Software Plc
("SmartSpace", the "Company" or the "Group")

New Distribution and Software Integration Agreements with Workplace Platform Provider, XY Sense

SmartSpace Software Plc, (AIM:SMRT) the leading provider of 'Integrated Space Management Software' for smart buildings, commercial spaces and hospitality, is pleased to announce that two of its group businesses, Anders + Kern ("A+K") and Space Connect have signed agreements with Australian workplace software provider XY Sense.

Summary of Agreements

- A+K has strengthened its digital workplace solution portfolio signing a distribution agreement with XY Sense, to sell XY Senses's real-time computer vision sensor hardware and analytics platform, to businesses across the UK through A+K's 200 resellers network
- Space Connect to integrate its workplace software platform into XY Sense to enable an end-to-end solution for COVID-safe office utilisation monitoring and space booking, distributed by A&K in the UK

XY Sense is an Australian head quartered proptech startup, Co-founded by Serraview Co-Founder, Alex Birch and Luke Murray. It has designed and engineered a world-leading smart sensor platform to help businesses access and act on office space utilisation data in real-time.

The XY Sense platform consists of proprietary computer vision sensor hardware and an AI powered analytics platform, where property teams can monitor workspace utilisation in real-time as well as customise dashboards including meeting room occupancy, desk utilisation, on a given floor, with teams physically interacting with the office environment.

Integrating with Space Connect's booking automation and visitor management platform, XY Sense will now be able to allow joint users to close-the-loop on space booking in agile work environments with XY Sense sensors able to detect whether a booked room, desk or space is actually being used within a given time period. Unused space can be recorded as a no-show and updated via Space Connect to be made available for others to book and use, making offices more efficient and improving experiences for workers.



The integration also supports COVID-safe office re-entries with XY Sense’s real-time monitoring and social distancing alerts able to be configured with Space Connect’s booking features to support new office occupancy limits and safely match supply and demand as people return to offices.

A+K this week announced the launch of its new website. For further details go to: www.anders-kern.co.uk.

Commenting on the partnership, Steven Black, Managing Director at A+K, said: *“XY Sense may be a new market entrant but we’ve been seriously impressed with the large floor coverage, positional accuracy and real-time analytics capability of their workplace sensor solution. The integration with Space Connect takes their offering one step further enabling an end-to-end solution for office utilisation monitoring and space booking that has clear workplace experience benefits beyond just making an office COVID-safe”.*

Matt Pope, Managing Director of Space Connect added: *“Space Connect already offers advanced COVID-19 space management safety features and with this integration we’re able to use real-time sensor data to close the loop on space booking, usage tracking and cleaning. We’re really excited about this integration with XY Sense and property teams should be too.”*

XY Sense Co-founder and CEO, Alex Birch further commented: *“We’re excited to be partnering with A+K to offer a new kind of workplace sensor solution to businesses across the UK. Our advanced workplace sensor system combined with our new integration with Space Connect puts real-time, pinpoint accurate utilisation data in the hands of property teams, helping them ensure a COVID-safe office re-entry and to measure before they act on workplace changes or downsizing in response to changed market conditions.”*

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About SmartSpace Software Plc

SmartSpace Software is a SaaS-based technology business, designing and building smart software solutions. The Company's software solutions in workspace help transform employee and customer engagement with modules which include desk management, meeting room management, wayfinding, car parking, visitor management, and analytics.

The three operating companies in the Group comprise:

- Space Connect – SaaS Meeting Room and Desk booking (www.spaceconnect.com)
- SwipedOn – SaaS Visitor Management (www.SwipedOn.com)
- Anders + Kern – distribution and technical support (www.anders-kern.co.uk)

For more information go to: www.smartspaceplc.com

About Space Connect

Space Connect, is the Company's mid-market SaaS workspace offering, allowing users to manage meeting room desks and visitor receptions. It is only offer as a Cloud solution with customers paying on a SaaS model. The latest version of Space Connect contains specific functionality to help customers manage and implement their Covid-19 policies. These features include tools to help users to enforce social distancing in offices; record and manage office sanitisation; contact tracing of employees, contractors and visitors; and allow Covid-19-specific push notifications and reminders to employees.

Space Connect also integrates with Microsoft 'Teams', the web-based collaboration tool, as well as 'Zoom' video conferencing. In addition, the software integrates with Office365 allowing meeting room bookings directly from Outlook. These integrations support home working and with Space Connect customers can manage in-house and remote meetings from one platform.

Details of the Covid-19 related functionality in Space Connect can be seen at www.spaceconnect.com

About Anders + Kern

Founded in 1989 and based in Suffolk, UK, A+K is a leading distributor of Workspace & Audio Visual technologies, delivering product and services via a network of channel partners and resellers. Their partners are specialists in workspace software, sensor technologies, meeting room and desk management/booking systems, visitor management, data analytics & audio visual solutions.

With access to some the world's leading brands including Evoko, Smart Media Solutions, Space Connect, IDea, Steelcase, Vergesense & XY Sense, A+K is more than a traditional distributor. A+K provides full end-to-end solutions, including technical design, planning, implementation, installation and ongoing support.

A+K's strong network of 200 UK resellers provides an indirect partner channel for Space Connect and a centralised support desk for SwipedOn and Space Connect through the US (east coast) and EMEA.

A+K's mission is to inspire with innovation and simplicity, and be the Distributor of choice for IoT & workspace software solutions, championing "best in class" through quality service & support.

For more information, visit: www.anders-kern.co.uk

About XY Sense



Founded in 2016 by Alex Birch and Luke Murray, XY Sense is a Melbourne headquartered technology startup using smart sensors and AI powered analytics to create workplaces people love.

XY Sense has created the world's most advanced workplace sensor. It's private by design (protecting your team's privacy), has the longest range of any sensor on the market, collects data passively and best of all delivers highly accurate workplace utilisation analytics in real-time. Combined with an analytics platform that's been designed for frontline property teams, XY Sense is obsessed with simplifying workplace analytics to help transform workplaces for the better. XY Sense is a privately held company which has received investment from Blackbird Ventures. Learn more: www.xysense.io