



# Guide to Floating Production Intelligence

# What's Inside

# Information and Insight updated each quarter

- A review of current Floating Production systems
- Planned units and order backlog
- Overview of market drivers
- Upcoming awards
- Sample of projects in planning and on order

# Information exclusive to the Annual Outlook Report

- Current market status
- Results of our annual industry survey
- Detailed overview of contractors and shipyards



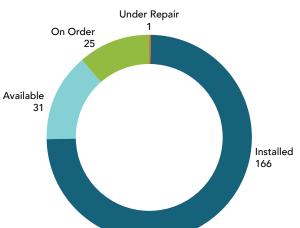
Each quarter, EMA reviews the state of current floating production systems.

#### This includes:

- Recent orders
- Recent deliveries
- What's now being built
- ► Trends in the order backlog
- ► Composition of order backlog
- Current fabrication and conversion activity

Regular quarterly updates assure that you will always have the latest information at your fingertips as you build a business plan, update your company strategy, develop spending budgets, assess risk, and set revenue and sales goals.

#### **Total FPSOs by Status**

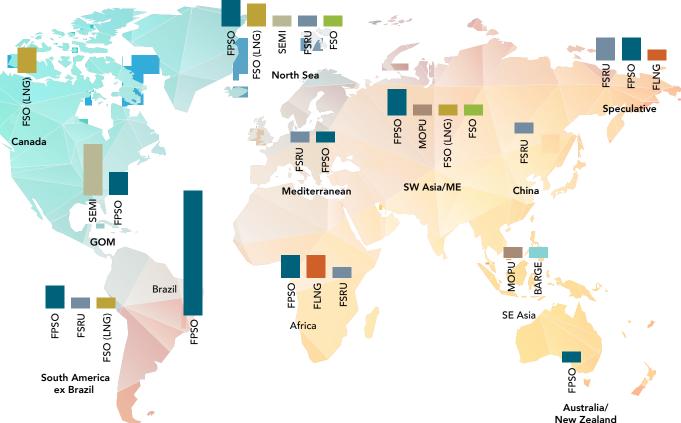


Total: 223



"A really great report for two reasons: The data is accurate and the analysis is solid"

- Petrobras Engineer





More than 200 recent project developments are covered in detail. Projects in the Appraisal stage are highlighted, followed by a regional review of projects in the Planning stage and those in the Final Design stage.

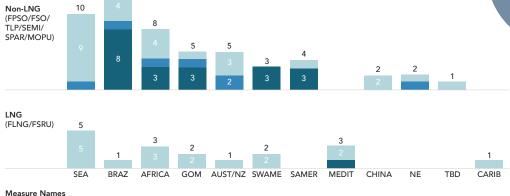
Our subscribers tell us that information broken down by individual project provides immense value for building customer acquisition strategies, developing revenue forecasts, and assessing portfolio risk.

The data is compiled in our Floating Production Database, which is provided as a separate Excel spreadsheet. The Excel file gives subscribers analytical flexibility to sort and slice the information in ways that are most important to them.

## Projects in Bidding and Final Design Stage by Region and Water Depth

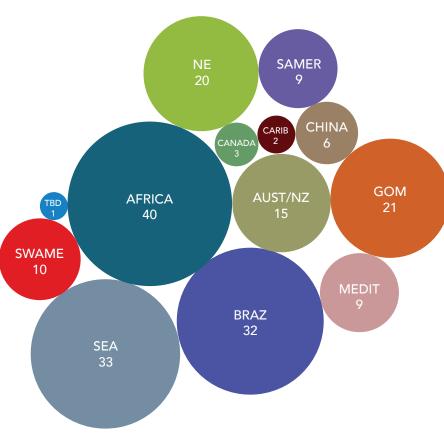
■ Water Depth 1000<x<1500m

■ Water Depth <1000m



■ Water Depth >1500m

### Projects in Planning Pipeline (AP, PL, B/FD) by Region





"The reference within floating production" – research analyst



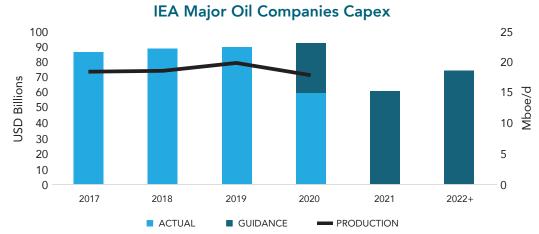
To review of underlying market drivers, we partner with Petrologica, who provide highly specialized research, analytics and forecasts for the energy industry. They use proprietary databases and models to produce comprehensive market insight that complements EMA's project analysis.

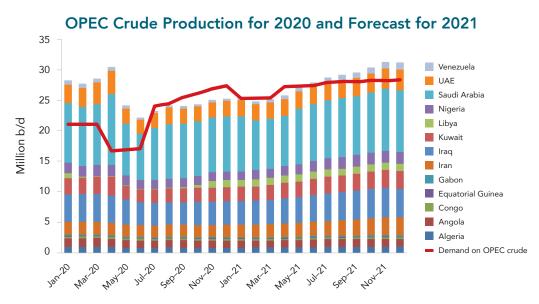
Accurate market drivers are extremely helpful as our subscribers justify business plans, solidify strategies, and seek budget approval.

While subscribers could piece together this information from a variety of third-party sources, they like that it is fully integrated into our quarterly reports and included in the subscription price.









Source: Petrologica, OPEC (demand for OPEC crude is based on OPEC's projections)



Upcoming project awards are covered in the Industry Activity and Analytics section. We focus on the awards that are forecast for the next 12 months, as those provide the most value to our subscribers as they tighten up business strategies and sales plans.

These likely awards are segmented by Unit Type, Operator and Region, along with competitive insight and analysis that may affect a project's award status.

#### Likely Awards in Next 12 Months (FPSOs)

Type Unit	Location	Project	Operator	Estimated Capital Expenditure	Lease/Own Lease Lease/Own	D.C.
FPSO	Australia	Dorado	Santos	1,000M	Lease/Own ( Own	BO
	Brazil	Atlanta/Olivia	Enauta	600M		
		Buzios 7 (P-78)	Petrobras	2,250M		
		Buzios 8 (P-79)	Petrobras	2,250M		
		Gato do Mato	Shell	1,900M		
		Maromba I	BW Energy	400M		
		Mero 4	Petrobras	1,900M		
		Parque Das Baleias (Caxareu/Pirambu)	Petrobras	1,200M		
	China	Lufeng 12-3	SK Innovation	500M		
	Guyana	FPSO #4 (Yellowtail)	ExxonMobil	1,900M		
	Malaysia	Limbayong	Petronas	600M		
	Nigeria	Okwok	Oriental	250M		
	U.K.	Cambo Hub	Siccar Point	800M		
		Marigold / Sunflower	Hibiscus	500M		

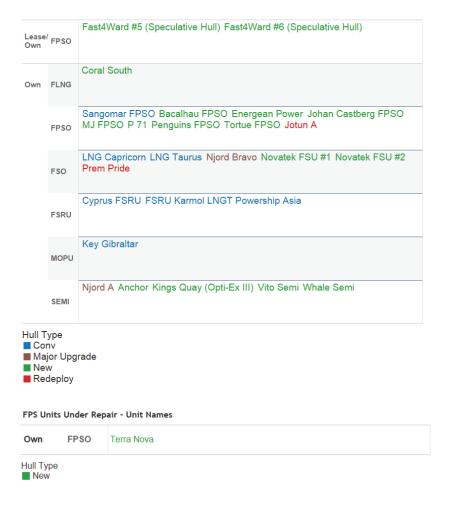
### Likely Awards in Next 12 Months (Non-FPSOs)

Type Unit	Location	Project	Operator	Estimated Capital Expenditure	
FLNG	Texas	Galveston LNG Bunker Port	Pilot LNG	500M	
FSO	Brazil	Polo Nordeste	Perenco	100M	
	Mexico	Zama	Talos	250M	
	Qatar	Al Rayyan FSO Replacement	Qatar Petroleum	50M	
FSRU	Brazil	Barcarena LNG	New Fortress Energy	100M	
	Greece	Alexandroupolis LNG	Gastrade	400M	
	Philippines	Tabangao LNG	Shell	300M	
	South Africa	South Africa FSRU	South Africa Gov't	250M	
MOPU	China	Weizhou - 12-8E	CNOOC	50M	
MOPU + FSO (LNG)	TBD	Fast LNG	New Fortress Energy	500M	
Semi	Australia	Jansz-lo	Chevron	900M	
		Scarborough	Woodside	1,900M	
	U.S.	Leon / Moccasin	LLOG	600M	
		North Platte	Total	1,000M	
		Shenandoah	Beacon Offshore	600M	



Projects in the planning pipeline are reviewed individually and are segmented by region of deployment. For each project, we include important statistics on field deployment, along with valuable insight and commentary that can be extracted for your internal use.

#### FPS Units on Order - Unit Names (Own)



#### FPS Units on Order – Unit Names (Lease)





Each report showcases formatted data tables for each unit that is On Order or Installed. A section on Historical Installations provides information for each unit that has been installed since 1996. The tables list unit type, region of deployment, and construction yard.

FPSO	Installation	Region of Field	New/ Conv	Construction Yard
	Parque das Conchas	Brazil	Conv	Keppel
	Peregrino	Brazil	Conv	Keppel/McDermott
	Petrojarl 1	Brazil	Redeploy	Damen DSR Schiedam
	Pioneiro de Libra	Brazil	Conv	Keppel
	Piranema7/	Brazil	New	Yantai Ra les/Keppel Verolme
UNITS INSTALLED SINCE 1996	Polvo	Brazil	Conv	Keppel
	Roncador	Brazil	Conv	Keppel
	Roncador EPS4, 5/	Brazil	Mod	Harland & Wolff (orig builder)
	Roncador P 54	Brazil	Conv	Jurong
	Roncador P 62	Brazil	Conv	Jurong/IESA/Atlantico Sul
	Sapinhoá North	Brazil	Conv	CSSC-Chengxi/Brasa
	Siri5 /	Brazil	Conv	Remontowa/Aibel
	Tubarao Azul 7/	Brazil	New	Samsung/Keppel
	Urugua/Tambua	Brazil	Conv	Cosco Dalian
	Terra Nova	Canada	New	Daewoo/BullArm
	White Rose	Canada	New	Samsung/Aker/Kiewit
	Bonan	China	Upgrade	Shanhaiguan
	Bozhong	China	New	Shanghai Waigaoqiao/ COOEC
	Caofeidian	China	New	Dalian/COOEC
	Enping	China	New	Dalian

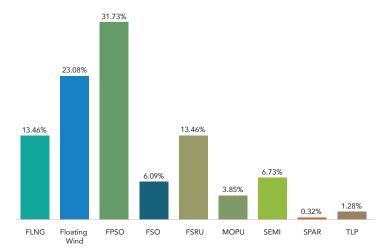


In addition to timely quarterly updates by project, we update fundamental information once per year in the Annual Outlook Report.

#### This includes:

- Current market status, including a look back at the previous year and look ahead to the coming year
- List of top operators and owners
- ► Valuable insight through case studies and examples to help subscribers better understand changing market dynamics
- ▶ Results of our annual industry survey
- ▶ Detailed overview of contractors and shipyards

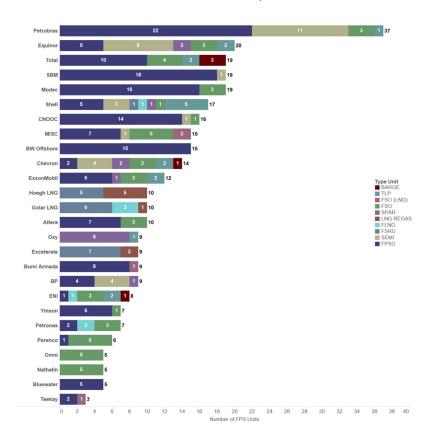
# Which of the following FPS types present the largest growth opportunities? (Select up to three)



Each Annual Outlook Report is packed with educational information on the FPS sector, including an explanation of FPS unit types, historical industry information, and the FPS life cycle.

#### **Top FPS Unit Owners**

(All FPS units installed, Available, On Order or Under Repair; Excludes MOPUs)





We offer three flexible subscription options:

#### Annual Outlook Report - \$3,800

- ► Released annually in September
- ► Features five-year forecast
- Includes a single report, Excel database, and executive overview in PowerPoint

#### Quarterly Reports - \$3,800

- ▶ Released three times per year in April, July and December
- ► Includes project tracking report

#### Combined Package Report (our best value) - \$5,800

- Includes the Annual Outlook Report and three Quarterly Reports
- Comprehensive view of the FPS markets and projects

Visit the EMA website to order now

# **About Energy Maritime Associates**

The Floating Production Systems Report is a must read for anyone requiring trustworthy analysis of the FPSO sector to effect better decision making, assess business risk, and provide insight into project alternatives.

EMA provides independent, expert analysis of the FPSO market with an unbiased view. We pride ourselves on the accuracy of information provided built through an extensive network of industry contacts, and our depth of knowledge in floating production. Trusted by more than 200 clients worldwide, EMA serves the entire FPSO market including E&P companies, service providers, capital investment firms, and asset and facility owners.

