SUCCESS STORY

FESTO

"Thanks to the business landscape transformation methodology and the standard software SNP Transformation Backbone, we were able to complete the job rapidly in a resourceefficient manner with little risk."

Falk Kurzendörfer, Technology Manager, Festo

SNP I The Business Transformation Company

SNP

Lone Warriors Become Team Players

About Festo

Festo is a leading worldwide supplier of automation technology and the performance leader in industrial training and education programs. In this context, pneumatic and electrical drive technology from Festo stand for innovation in factory and process automation – from individual products to ready-toinstall solutions. Innovations for ultimate customer productivity, a global presence, and close systems partnerships with our customers are the hallmarks of Festo.

Further information: www.festo.com

The Challenge

Festo stands for innovation and technology in 176 countries worldwide. Over time, Festo's IT landscape has grown based on the company's history. As a result, the company uses a divided system landscape in all of its regions (Europe, Asia, and America). In each region, accounting is carried out on one system and all logistics activities on another. This leads to increased costs, inconsistencies in the data, and inefficiencies in ongoing business processes. The differing charts of accounts also make it difficult to compare business results across different regions.

In 2011, the company decided to initially introduce a standardized chart of accounts in all its regions, which would encompass extensive changes. The goal was to secure a uniform and rapid reporting system across the entire company.

In a second step which began in 2013, the logistics and financial systems in the regions have been merged step-bystep, in order to make faster processes with lower costs possible here as well. In this context, the job at hand is to transfer all the information from the two regional systems into one single system.

In addition to improving internal processes, synergies in system maintenance also played a role. By standardizing processes and structures, the systems around the world can be maintained much more efficiently.

The Solution

In 2008, Festo carried out a prior project with SNP. Based on its positive experience from this project, the company also selected SNP to provide assistance in switching its chart of accounts and consolidating the systems.

After successfully harmonizing the charts of accounts, the financial system in Europe was transfered into the European logistics system (Go-live on January 1, 2014). In 2014, this step was undertaken for the America region, and for Asia in 2015.

SNP's business landscape transformation methods are based on standardized packages of jobs and workflows that are necessary when carrying out an ERP transformation: a preliminary analysis, strategy planning, detailed analyses, and implementation. The individual stages of the project at Festo are partially automated and custom-tailored to the project with SNP's standard software Transformation Backbone®. This guarantees that the project is carried out rapidly and efficiently. Since SNP software is certified according to IWD standards, Festo also benefits from auditing acceptability. The entire transformation project is documented in the software and numerous technical analyses are integrated into the workflow.

The Advantages

- No manual programming on the part of the customers thanks to the use of standard software
- Short project durations and running times due to BLT methodology
- Full transparency of the project status
- Low-risk, rapid, and resource-efficient implementation of necessary tasks
- Auditing acceptability thanks to certification in accordance with IWD standards

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