

Cannabis Banking 101: Lessons From an Early Pioneer

October 14, 2020



Today's Host



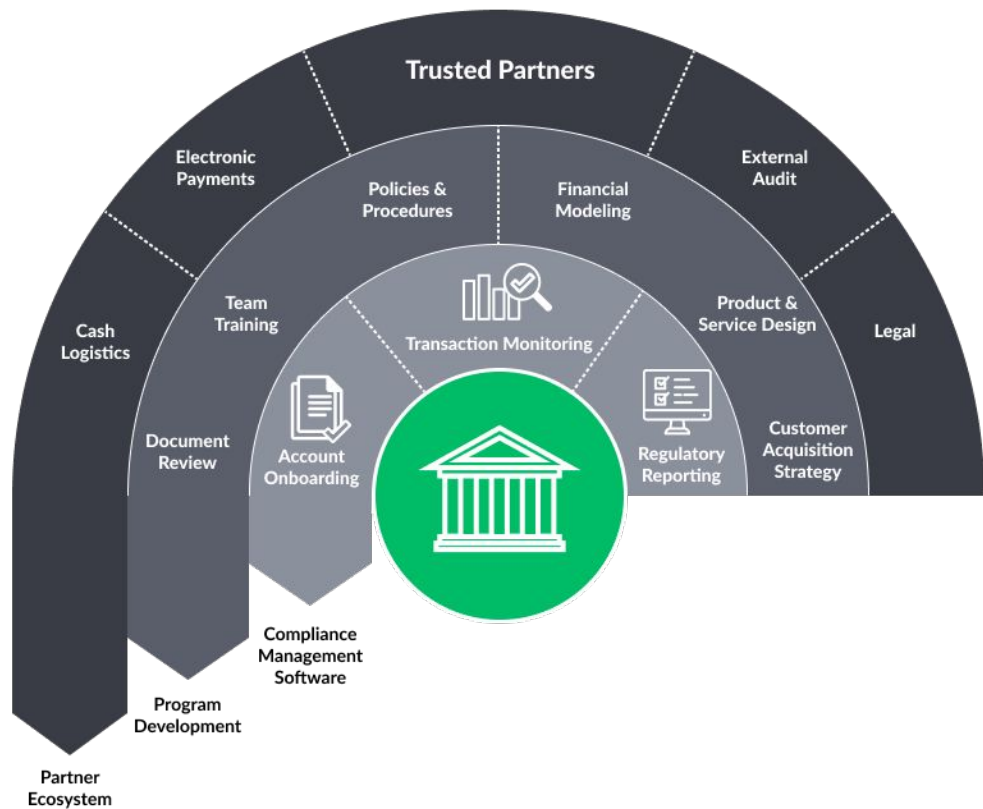
Mike Kennedy
Co-Founder
Head of Product and Strategy

Green Check Verified

[linkedin.com/in/mikekennedy1102](https://www.linkedin.com/in/mikekennedy1102)

About Green Check Verified

We offer **purpose-built software**, combined with **expert advisory services** and a rich **partner ecosystem** to deliver compliant, profitable cannabis banking programs.



Today's Agenda

- Interview
- Industry Update
- Q&A

Today's Guest

gleam law



Alan Hanson

Cannabis Banking Attorney

Gleam Law

<https://www.gleamlaw.com/cannabis-attorneys/alan-hanson/>

Interview

Cannabis Banking Update

Macro Trends:

- 5 States voting on MJ
- CA Law AB 1525 - safeguards for financial institutions serving cannabis customers
- House approves MJ banking provisions in Covid Relief bill
- Illinois hits new sales record
- Proposed bill re: disaster relief for legal MJ businesses

Common Cannabis Banking Questions



- What is a cannabis-related business (CRB)?
- How can I confidently bank something that is federally illegal?
- How do I know if my financial institution is ready to bank cannabis?
- How do I get stakeholder (board, senior management) buy-in?
- What does a cannabis banking policy look like?
- What resources do I need to manage a cannabis banking program?



Thank You!

Let's keep the conversation going

Cannabis Banking 101 Newsletter: [greencheckverified.com/cannabis-banking-101-newsletter](https://www.greencheckverified.com/cannabis-banking-101-newsletter)