



GREEN CHECK

Account Monitoring Feature Overview



Q1, 2021

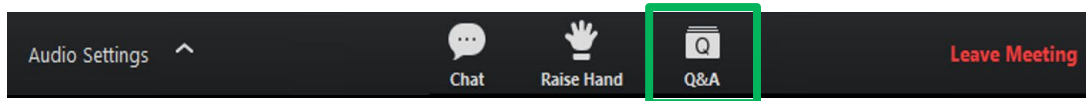
Webinar Housekeeping

A recording of the presentation will be shared following the session

Attendees will be muted to avoid background noise

Have a question during the session?

Use the **Q&A** button in your Zoom window to submit a question



Not available to those using the call-in only option

Post-webinar questions: info@greencheckverified.com

Agenda

1. Background
2. Account Monitoring Overview
3. Features and Benefits
4. Live Demo

Overview

Purpose:

Support an institution's ongoing monitoring efforts by facilitating standardized, periodic reviews of each CRB relationship.

Goals:

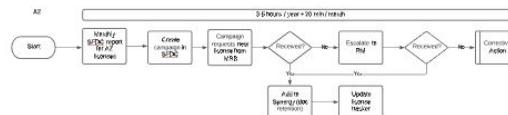
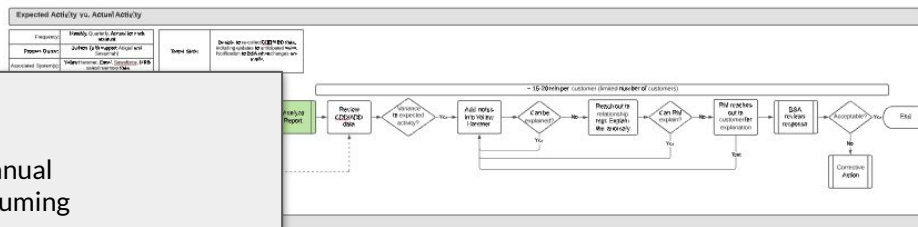
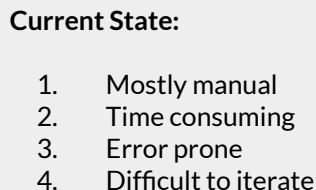
1. Reduce the time and effort needed to complete periodic reviews of each account
2. Increase visibility into performance/compliance of each relationship
3. Reduce risk of monitoring tasks being omitted or completed incorrectly

Primary Monitoring Workstreams

1. **Data Prep**
2. **Account Look Back**
3. **Expected Activity vs. Actual Activity**
4. **Peer Review**
5. **Customer Risk Rating**

Current State:

1. Tracking done in Excel
2. Workbook populated by hand
3. Majority of time spent on data entry



Account Monitoring - Simplified

1. Evaluate the business
2. Gather account activity
3. Perform analysis
4. Interpret results
5. Corrective action (as needed)



Features

Combining core transaction reports with sales activities, summarizing this data so you can easily review an account's activity.

1

Standardized Review Process

Green Check provides structure and accountability by automatically creating and assigning reviews based on customer risk ratings.

2

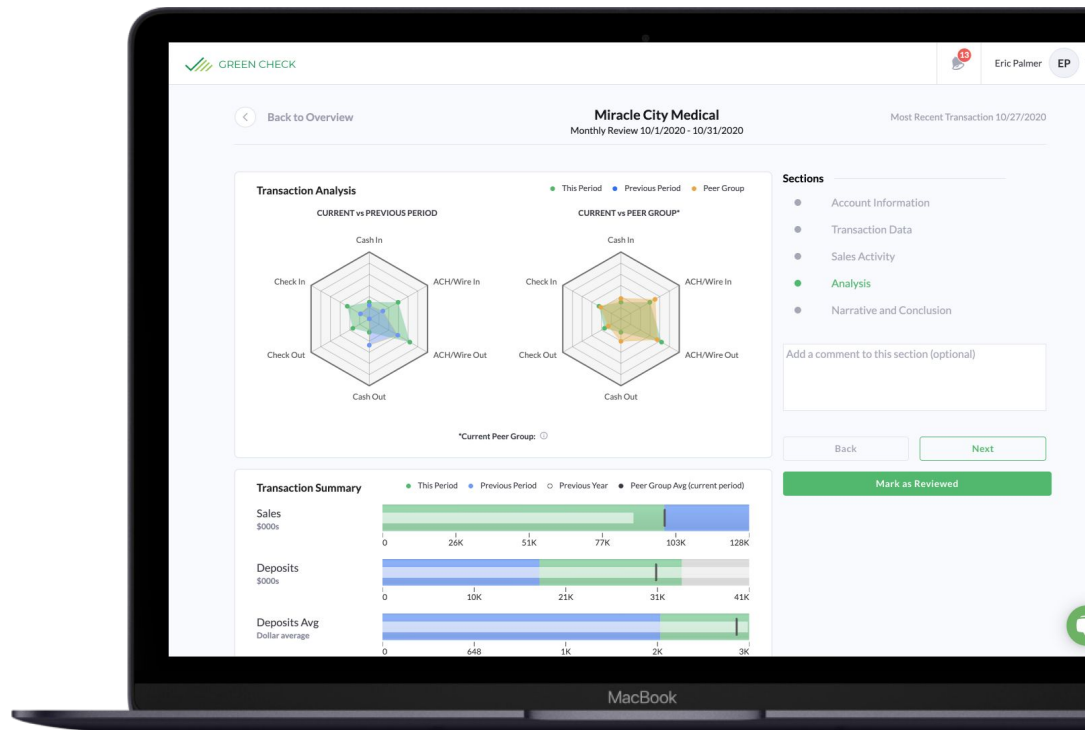
Historic and Peer Group Analysis

Data is summarized and presented so you can easily review an account's activity against its own historic performance and peer group activity levels.

3

Custom Crafted Narratives

The review workflow helps you easily craft custom narratives based on observed activity, highlighting anomalies or areas of focus.



Benefits

Reduce the time and effort needed to complete periodic reviews while increasing visibility into each cannabis relationship.

1

Replace Spreadsheets

Reduce the time and risk involved in CRB oversight by replacing manual tracking efforts with an automated system for summarizing account activity

2

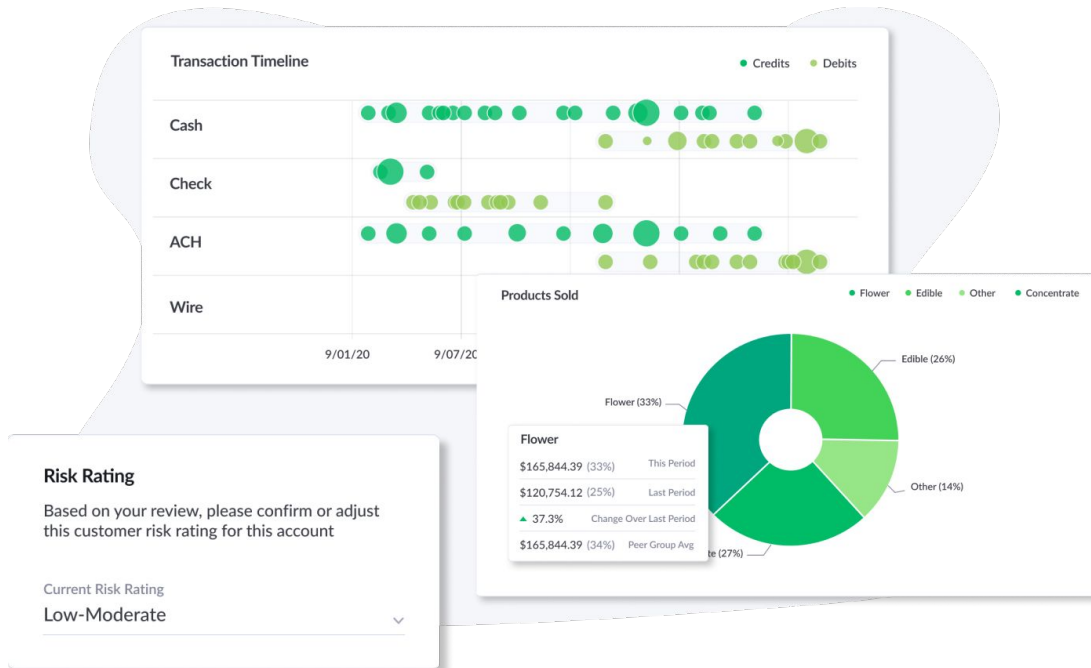
Highlight Risks and Opportunities

Develop a deeper understanding of each CRB to reduce risk of anomalies going undetected while increasing opportunities to expand or strengthen relationship

3

Outcomes Over Process

Replace data prep with data visualization to deliver insights in a fraction of the time





Live Demo

www.greencheckverified.com

Info@GreenCheckVerified.com

(203) 671-2661