



Rapid Start Commerce Program

Enabling Fast, Scalable Salesforce Commerce Success

Launch Your eCommerce Storefront in 5 Weeks, at a Fraction of Traditional Costs

Having an eCommerce strategy is no longer a luxury, it's expected. Forward-thinking businesses have leveraged the disruption to our marketplace to evolve and transform their eCommerce experience and embrace omnichannel fulfillment. Forrester predicts that, by 2023, B2B eCommerce will reach \$1.8 trillion and account for 17 percent of all B2B sales. Trifecta is ready to help you transform your eCommerce presence to be best poised for growth. With more than 30 years of commerce success, we provide the expertise to help your company **quickly launch** a targeted and highly scalable Commerce solution on the Salesforce Platform. Industry-leading brands are proactive, not reactive, to the world around them. The expected long-term eCommerce shift is here to stay.

Trifecta Rapid Start Commerce Program



speed to market



extreme flexibility



manageable costs



ability to scale

Launch in as little as **5 weeks**, starting at **\$39,500** for analysis, implementation, and consulting.

- ✓ Highly Skilled Team
- ✓ Reduced Order Placement Time
- ✓ 360 Degree View of Customers
- ✓ Stable and Secure
- ✓ Innovate Quickly
- ✓ Connect Commerce to Sales and Operations
- ✓ Scalable with Your Business
- ✓ Empower Your Customers and Partners



Contact Us Today: 1.800.Trifecta | commerce@trifecta.com



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Trifecta's Rapid Start Program deliverables include:



Commerce Storefront

- ✓ Product Listing & Product Details
- ✓ Cart & Checkout
- ✓ Create & Manage Accounts
- ✓ Secure Login
- ✓ Customer Branding
- ✓ Search
- ✓ SEO
- ✓ Customer Order Emails
- ✓ Mobile Responsive



Commerce Administration

- ✓ Commerce Cloud Configuration
- ✓ Taxonomy
- ✓ Product Import with Data Enrichment
- ✓ Order Import/Export
- ✓ Organizational Pricing, Contract Onboarding



Commerce Adds

- ✓ Advanced Analytics
- ✓ ERP Integration
- ✓ Tax Integration
- ✓ Shipping
- ✓ Inventory
- ✓ Payment Integration



72% of consumers and 83% of business buyers expect companies to use new technologies to create better experiences.

*- Salesforce
State of the Connected Customer Report*

"The most significant benefit...reaped from investing in Salesforce B2B Commerce is additional incremental profit from both increasing top-line revenue and harnessing cost reductions to improve bottom-line impact. Salesforce drove this benefit in several ways."

Forrester Total Economic Impact Report, Salesforce B2B Commerce, January 2021