

**EXPLORING THE FUTURE OF FOOD** 





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COMPLETE CUSTOM
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THAT DELIVERS:

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- FUNCTIONAL INGREDIENTS
- IN HOUSE GRINDING
- R&D FACILITIES
- CULINARY TREND TRACKING
- 60+ YEARS OF EXPERIENCE

# D FORECAST: PIZZZA

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SALSA VERDE sahl-suh vur-dee

OTHER NAM ES: Salsa ve

casera, salsa verde tagu salsa de tomatillo.

FLAVOR PROFILE: Mildi

SALSA ROJA



GUACAMOLE



SALSA BORRACHA

PICO DE GALLO

SALSA GUACAMOLE

SALSA DE MOLCAJETE sahl-suh day mohl-Kah-hete

### **CULINARY TREND INSIGHT**

BLOGS / WHITE PAPERS / TREND BROCHURES / TREND SPOTLIGHTS / TREND REPORTS

ES: Salsa tatemada nachacad a.

DFILE: A chard 021 Asenzya inc.

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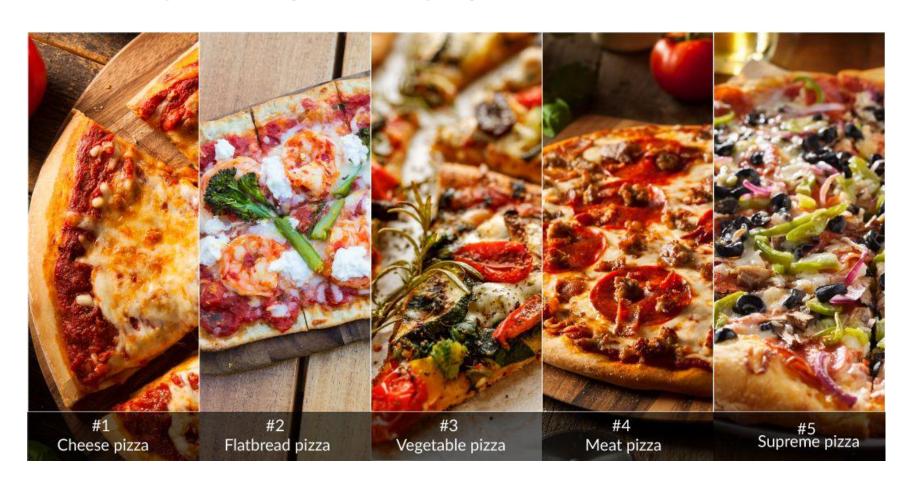




# 2021 ASERTA TREND REPORTS PIZZA OVERVIEW

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### PIZZA: TOP MENU MENTIONS



Flatbread pizza is the only type in the top five pizzas to have dropped in menu mentions in Q3 2017-20 (-45%). Likely it is not seen as a style of pizza that travels well or holds heat like its more doughy counterparts.

Classic options are thriving with cheese pizza (+17%), vegetable pizza (+31%) and meat pizza (+32%) all showing growth in the same time period. Supreme, however, has seen the most growth with a 50% increase in menu mentions.

**Source**: Mintel Menu Insights





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# PIZZA MENU VEGETARIAN/VEGAN CLAIMS

The Vegetarian and Flexitarian lifestyles continue to gain in popularity and pizza restaurants are responding.

VEGETARIAN/VEGAN AS A MENU ITEM

+56%

Menu item claim menu incidence Q1 2017-Q1 2020 (# menu mentions) VEGETARIAN/VEGAN INGREDIENT CLAIM

+25%

Ingredient claim: menu incidence Q3 2017-Q3 2020 (# menu mentions) VEGETABLES AS INGREDIENTS

+12%

Ingredient by time period: menu incidence Q1 2017-Q1 2020 (# menu mentions)

**Source**: Mintel Menu Insights

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# PIZZA MENU GLUTEN FREE GLAIMS

Pizzas that cater to special diet needs are growing in popularity on menus. Gluten-free pizzas in particular are booming.



GLUTEN-FREE AS A MENU ITEM CLAIM

+112%

Menu Item claim: menu incidence Q1 2017-Q1 2020 (# menu mentions) GLUTEN-FREE INGREDIENT CLAIM

+191%

**Ingredient claim:** menu incidence Q3 2017-Q3 2020 (# menu mentions)



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### **OPERATORS CAN USE CHEESE TO SET THE STAGE FOR INNOVATION**

The five fastest-growing cheeses for pizza between Q3 2017-20 are Mozzarella, Cheddar, Parmesan, Feta and Provolone. As the pandemic drags on and consumers grow bored with their go-to pizza orders, cheese is an excellent opportunity for operators to offer something unique and different without straying too far away from the comfort of a pizza. For example truffle mozzarella or honey goat cheese can add flavor while setting the stage for classic toppings.

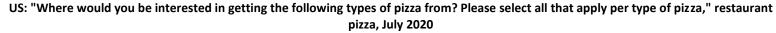


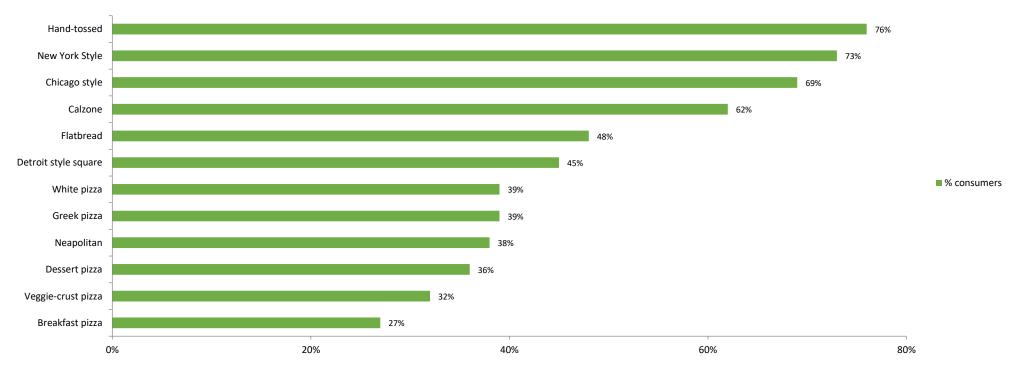
Source: Mintel Menu Insights
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### **CONSUMERS ARE INTERESTED IN SPECIALTY PIZZAS FROM RESTAURANTS**

76% of consumers are interested in hand-tossed pizzas from restaurants. Consumers are looking for styles of pizza they cannot or will not make for themselves from restaurants.





Base: 1,909 internet users aged 18+ whose household has eaten pizza in the last three months

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Source: Lightspeed/Mintel

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## **PIZZA: Flavor of Ingredients**







### Flavor of Ingredient by Time Period

xpand

	2017-Q1	2018-Q1	2019-Q1	2020-Q1	Total Unique Items
Herb (All)	1,706	1,683	1,729	1,718	6,859
Vegetable (All)	603	643	718	764	2,728
Spicy (All)	539	499	573	602	2,213
Smoked (All)	504	492	561	646	2,203
Spice (All)	478	524	496	464	1,962
Cheese (All)	472	448	386	467	1,773
Fruit (All)	388	326	376	359	1,449
Sweet (All)	283	263	321	357	1,224
Butter (All)	254	261	298	298	1,111
Hot (All)	285	265	248	294	1,092
Total Unique Items	11,329	11,654	12,352	12,967	48,304





Physical Little Caesa Source: Mintel menu insights

+26.7%

Vegetable between 2017
- 2020 Q1

+11.6%

Spicy between 2017 – 2020 Q1 +28%

Smoked between 2017 – 2020 1qtr



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### SICILIAN PIZZA OFFERS INDULGENCE AND FRESHNESS



Sicilian pizza has seen a significant increase in menu mentions from Q3 2017-20, though directional due to a low base. Sicilian pizza usually has a very thick dough and sometimes is made with the cheese under the sauce. Both of these qualities make it more effective for delivery as the cheese acts as a barrier to prevent the dough from getting soggy. 74% of consumers have indicated they are interested in trying Sicilian cuisine.

Additionally, Sicilian pizzas' thick bready crust and extra sauce gives it an air of indulgence, which consumers are craving right now. 82% of consumers indicate that pizza is one of their favorite comfort foods. Operators have an opportunity to turn to Sicilian pizza for functionality of delivery and also to offer the most indulgent, comforting pizza they possibly can.

Bellacino's Sicilian Square Pizza

Base: 1,909 internet users aged 18+ whose household has eaten pizza in the last three months

**Source:** Mintel Menu Insights

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While NY style is the total most searched pizza style the past 12 months, Detroit style makes big jump. This could be due to Pizza Hut launching a new Detroit style in January 2021.





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# PIZZA: Gluten free examples

NATIONWIDE CHAIN - 800 Locations



### **GARDEN PIZZA BOWL:**

Crustless pizza with mushrooms, black olives, onions, and sliced tomatoes, baked with our original sauce and signature three cheeses. CA BASED CHAIN—140 locations



### **GF CAULIFLOWER:**

topped with fresh vegetables.
Made with gluten-free <u>Cauliflower</u>
<u>Crust</u>, Herb Butter, Mozzarella,
Grape Tomato, Green Pepper,
Artichokes, and Basil.

2 LOCATIONS, Denver, CO



### THIN DETROIT STYLE:

A thin square 100% Yeast raised, wheat free crust.

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# PIZZA: Vegetarian/Vegan

CA BASED CHAIN - 22 locations



### THE IMPOSSIBLE PIZZA:

fresh mozzarella topped with impossible meat made from plants served on a choice of a **gluten-free** crust or cauliflower crust. No artificial ingredients, preservatives or fillers.

### PORTLAND, OR



### **VEGAN RANCH SUPREME:**

Cilantro, red bell peppers, vegan bacon, vegan chicken and drizzled with buffalo sauce. On Rudy's vegan dill ranch.

### AUSTIN, TX - Li'l Nonna's



### **BEETERONI 'N CHEESE:**

Betteroni, Organic tomato sauce and house made vegan mozzarella.



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# PIZZA: Culinary mash ups

MINNEAPOLIS, MN



### **KOREAN BBQ PIZZA:**

Beef short ribs, mozzarella, scallions, arugula, sesame, soy-chili vinaigrette WA BASED CHAIN - 4 locations



### **BUTTER CHICKEN PIZZA:**

Butter chicken marinated in Can-Am special curry sauce, onions, green peppers, tomatoes, mozzarella cheese & pizza sauce.

DETROIT, MI



### **TANDOORI DETROIT PIZZA:**

Tandoori chicken breast, cheese, and red onions, made with special tandoori sauce.



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### **PIZZA: White Pies**

WI BASED CHIAN - 6 locations



### **BUFFALO CHICKEN:**

Creme, Mozzarella, Spicy Chicken, & Bleu Cheese.

PORTLAND, OR



### **DIABLO BLANCO:**

ricotta, roasted tomato pesto (Roasted tomatoes, toasted pumpkin seeds, cilantro, garlic, salt, pepper), herbs, black pepper, & fresh Jalapeño \*NO Sauce\*.

LOS ANGELES, CA



**BRUSSEL SPROUTS PIZZA:** 

mozzarella, red onion, pancetta & panna.



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Blend Matching

**Cost Savings** 

Culinary Trend Insights

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