

Webinar

How to Successfully Adopt and Onboard Legal Technology

February 23rd, 2022



Meet the Hosts



Kirsten
Hansen



Karen
Tuschak



Nicole
Burch

Before We Get Started...

1

You will receive an email with a link to download the full deck.

2

Recording will be available soon.

3

Connect with us on LinkedIn.



About Athennian

We make legal work less work.

Athennian's corporate entity data management software is used by hundreds of top law firms and in-house legal teams, to manage all their entity data within a single platform. Athennian's cloud-based platform makes entity management more efficient by building in automation, customizable workflows, dynamic reports, and self-serve digital experiences.





About Spider Silk Innovative Solutions

Spider Silk Solutions focuses on working with professional services firms, corporations, and start-ups for the purpose of implementing entity management systems and putting in place organizational structures for paraprofessional management. With our expertise as legal digitization implementers and thought leaders, we will develop the best solution for our local and global clients to help them achieve their goals for entity management and digital solutions.



What We Will Cover:

01 Considerations & Planning

02 Onboarding

03 Ongoing Growth & Adoption

Considerations & Planning



Goal Setting

1

Change
Management

2

Communication
Plan

3

Goal Setting

What do you hope to achieve by implementing this?



- Define clear goals on Day 1
- Big Picture, High Level, & Best Case Scenario Goals
- What impact will this have on your organization? On your other processes? Other tools?

Goal Setting

1

Change
Management

2

Communication
Plan

3

Change Management

It's not a technology project—It's a people project.



- Plans & processes for your people project.
- Timing is key.
- How will you engage different teams?

Goal Setting

1

Change
Management

2

Communication
Plan

3

Communication Plan



- Who are your key stakeholders?
- Who are your key points of contact on the vendor side?
- Establish a regular cadence.

Onboarding



Data

1

Documents

2

People

3

Data

- Migration is a cornerstone.
- Leave it to the experts.



Athennian's Migration Process



Discovery.

We conduct discovery workshops to gain an in-depth understanding of your data and how your team interacts with it. We create templates for your unique needs and start user training.



Data Verification.

We conduct a thorough review of your migrated data using our Data Cleanliness and Accuracy Tools. Athennian tracks all changes in a detailed audit log.



Go Live.

You start using Athennian! Rest assured, our relationship doesn't end here. Our responsive support team is available to you whenever you need it.

Data

1

Documents

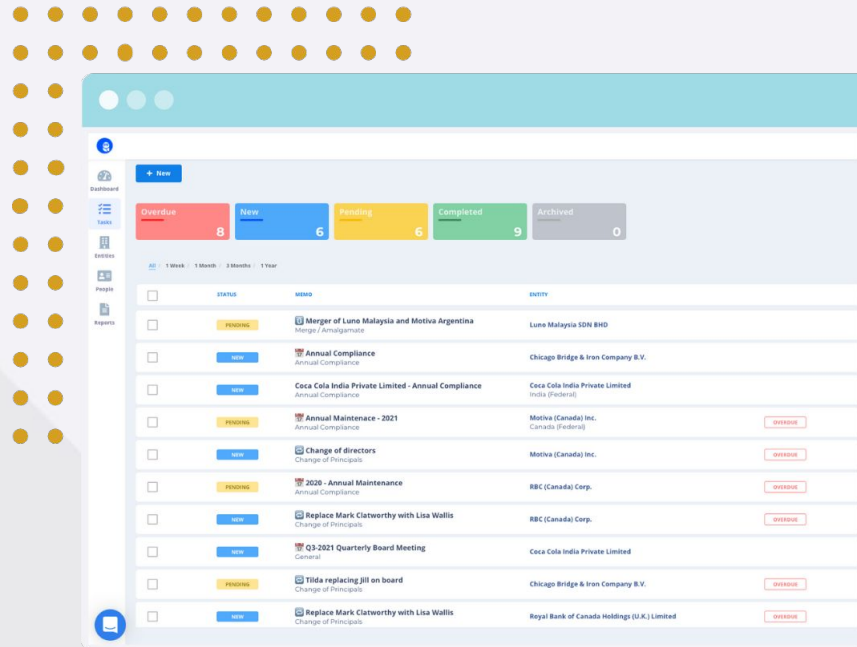
2

People

3

Documents

- Every organization has its intricacies and unique precedents.
- Precise document templates.
- Custom Templates.



Data

1

Documents

2

People

3

People

- Strategic Communication Plan
- Project Management
 - Coordinate with stakeholders
 - Build consensus
 - Track deadlines & deliverables
- Document All Processes
 - How will you use these tools?



Ongoing Growth & Adoption



What Next?

Ensure you have continued success. Ask, how are you going to leverage this software as an organization?

Day 1



Adoption

Day 30



Welcome!

Day 30+



Benchmarking



Software
Growth



Constant Goal
Reevaluation

Cloud Software Grows With You

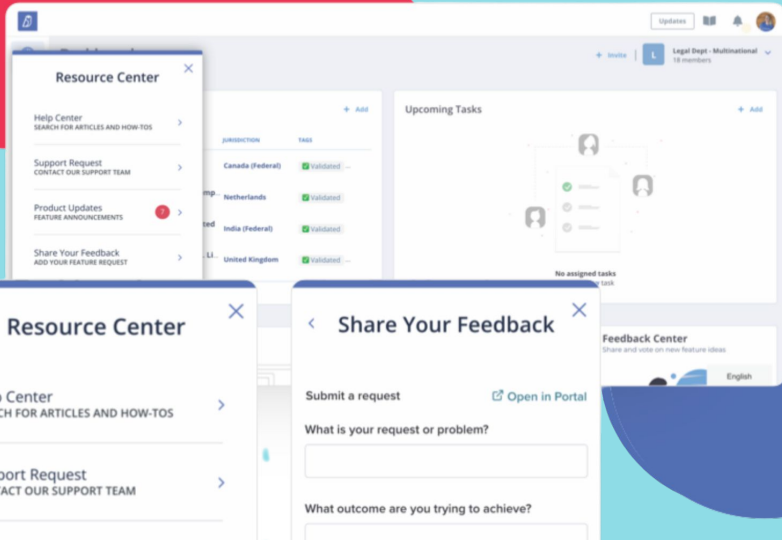


In-App Support

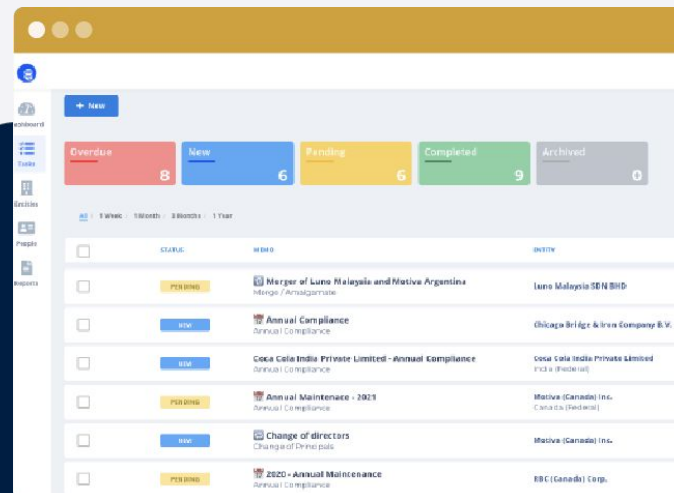
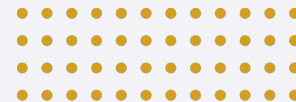
Users have immediate access to view product updates, submit a support or services request, visit our help center, and share feedback. The support team understands the unique challenges faced by legal professionals and are able to offer actionable and practical advice to address any legal entity management issue within the platform.

Feedback Center

The company features a feedback center to gather comments from clients and improve platform usability and functionality. The feedback center allows clients to share and vote on new ideas and make the platform even better tailored to their objectives.



Questions?



Thank You!



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