## Why Practices Should Transition to Value-Based Care Now

With exorbitant spending and more payers restructuring reimbursement, value-based care (VBC) is gaining momentum in healthcare

\$3.5T

projected U.S. healthcare costs in 20211

**50**%

of Aetna, Anthem & UnitedHealth Group's reimbursement has shifted to value-based models 2

of Medicare reimbursement will 100% be tied to value-based contracts by 2025<sup>3</sup>



While some practices are ready to switch, many are questioning if VBC is right for their business

Why pursue a model that may require

substantial investment?

Why shift from higher yielding fee-for-service?

How can we implement VBC when our staff is already stretched thin?

How do we capture and report on quality metrics?



**Incurring Additional Expenses** 



**Creating Margin Erosion** 



Overburdening Staff



**Meeting Contract Incentives** 

By breaking VBC into manageable steps, practices can thrive in a consumer-dominated market while providing better care



## **Analyze Current Contracts**

Identify VBC commonalities and shared incentives amongst existing contracts to gain scale without uprooting current operations.



## Incorporate Data Analysis

Utilize analytics to make more informed care decisions and ensure your internal workflows can support effective care facilitation and data capture (i.e., enhanced coding, reduced denials, etc.).





## **Develop Quality-Focused Processes and Programs**

Decide what the best and most manageable initial clinical solutions (care management/ wellness programs) are so your practice can start reducing clinical variation and realizing improved patient outcomes.

With a partner like R1, practices gain access to the technology and resources needed to turn VBC into a strong reimbursement opportunity

10-30% increase in billable

health screeners and diagnostic services\*

**20-40**% increase in hierarchical

condition categories and quality measures capture\*



**Up to 4%** average revenue lift\*



\*Client results achieved using R1 solutions.

Make sure your practice is prepared to address VBC before it reaches critical mass

Download the whitepaper, <u>Leveraging a Framework for</u> Value-Based Care Success, to learn how R1's three-step framework can help practices smoothly transition and ensure they have the right technology and operational improvements in place to thrive.



It's difficult for a small independent practice to keep up with the quality

outs of all these programs and can help you succeed. Dr. Jeff Rutledge, Physician Owner, Raleigh Durham Medical Group <sup>4</sup>

and reimbursement programs private payers offer, as well as the various compliance programs. With R1, you have people who know the ins and



R1 RCM is a leading provider of technology-driven solutions that transform the patient experience and financial  $performance of healthcare \ providers. R1's \ proven \ and \ scalable \ operating \ models \ seamlessly \ complement \ a \ healthcare$