Are You in the Dark About Revenue Leakage?

Good News
Hospital executives say improving revenue integrity is their top priority [1]

Bad News
Many never dig deep enough to find and correct sources of revenue leakage, costing their organizations millions

1% of net charges lost to revenue integrity leakage is equal to $5M NPR per year lost in a $500M health system [2]

40% of hospital leadership teams discuss revenue integrity once a month or less [3]

54% of hospitals lack comprehensive revenue integrity programs [4]

Hidden sources of leakage

81 UB-04 fields that, along with multiple sub-categories, create infinite possibilities for error

Zero insights provided by claim scrubbers into missing charges and incorrect codes

15,000-25,000 CDM entries that must always be completely correct and compliant

100% of payers with complex, constantly changing rules and requirements for payment

$0 budgeted for revenue integrity training and education at most health systems

What's at stake?

Fee-for-service reimbursement
Every coded charge impacts reimbursement

Value-based reimbursement
What you capture drives current revenue and dictates target prices for future reimbursement

Both models
Ignoring small leaks can cost millions today and jeopardize future performance

The benefits of prioritizing revenue integrity programs

Improved revenue integrity starts with uncovering hidden sources of revenue leakage. With no work on your part, R1 RCM can use your claims to quickly find tangible examples of leakage so you achieve a revenue lift of up to 1.5%.