

October 27, 2016

<p><b>National Stock Exchange of India Ltd</b> Exchange Plaza, 5th Floor Plot No:C/1, G Block Bandra Kurla Complex, Bandra (E) Mumbai – 400 051 Fax Nos: 022-26598237/ 26598238/26598347/26598348 Email: cmlist@nse.co.in <b>Scrip: RAMCOSYS</b></p>	<p><b>Corporate Relationship Department</b> BSE Ltd., Phiroze Jeejeebhoy Towers Dalal Street, Mumbai – 400 001 Fax Nos: 022-22723121/ 22723719/ 22722039 Email: 'corp.relations@bseindia.com' <b>Scrip: 532370</b></p>
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Dear Sirs,

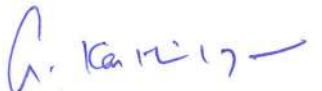
**Sub: Press Release**

Please find enclosed a press release, titled “**Malaysia’s Leading Courier Service Provider, Nationwide Express Trusts Ramco for Enterprise-wide Digital Transformation**”, which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours faithfully  
For **RAMCO SYSTEMS LIMITED**

  
**G KARTHIKEYAN**  
**COMPANY SECRETARY**

Encl: As above

Malaysia's Leading Courier Service Provider,  
**Nationwide Express TRUSTS Ramco for Enterprise-wide  
Digital Transformation**

To manage its growing business spread across Malaysia and serving 180+ Locations

**Kuala Lumpur, Malaysia/ Chennai, India – October 27, 2016** – Malaysia headquartered **Nationwide Express Courier Services Berhad**, leading providers of courier, freight forwarding and customised logistics services in Malaysia today announced that it will implement [Ramco Systems'](#) Logistics ERP Software across 180+ locations. Ramco's partner **Spectre Synergie**, a Malaysia based IT Consulting company played a vital role in this engagement.

Founded in 1985, Nationwide Express is one of the first few locally established companies in Malaysia, with its principal activity being that of a courier service provider. Supported by 1,400 dedicated employees, 300 fleet of NATWIDE mobiles and 500 motorbike couriers, it meets the demand for door-to-door fast, efficient and reliable service for speedy transfer of lightweight and high value goods between locations.

To date, its network encompasses 180 nationwide locations across 3 ASEAN nations – Malaysia, Singapore and Brunei Darussalam; comprising branches, service centres and agents. Through its alliances with reputable international companies and agents, Nationwide Express delivers to over 200 countries worldwide.

Taking into cognizance Nationwide Express' comprehensive and extensive courier network, it needs to adopt and adapt the changing landscape of the courier industry to stay in the forefront of the industry. Nationwide Express will replace multiple legacy systems to bring Ramco solution as the single unified ERP to cover Express Cargo & Small Parcel Management, Fleet (Asset) Management, SCM (Procurement & Inventory Management), Finance & Accounting, Human Capital Management and Payroll along with Business Analytics.

Speaking on this, **Cik Rozilawati Haji Basir, Managing Director, Nationwide Express Courier Services Berhad**, said, "Nationwide Express has built a brand name which is trusted for fast, efficient and reliable service in Courier. In this day and age where businesses are getting challenged by nascent organizations, it is imperative for us to have complete visibility of operations and leverage technology to our advantage. Our legacy systems were unable to cope with the rapid change in demand. Ramco offered a comprehensive Logistics offering with integrated Finance and HR which addresses all our business needs. Their product vision and focus on Innovation to drive business results played a key role in our decision to move to Ramco.

We look forward to working with Ramco and their partner, Spectre Synergie in enabling us to further strengthen our presence across all divisions of the Logistics chain."

**P R Venketrama Raja, Vice Chairman & Managing Director, Ramco Systems**, said, "The win at Nationwide Express is a clear testament of how Ramco Logistics ERP as a postmodern and single integrated ERP platform can deliver significant innovation, cost savings, and superior business processes to organizations, globally. Ramco's focus on innovations in usability, context-awareness, mobility, overall flexibility, apart from comprehensive set of functionality has enabled smooth transitions possible for customers."

Ramco Systems' second largest operations outside India – Malaysia – has seen rapid growth over the years. Designed like a Silicon Valley set up with open seating and a vibrant workforce; Ramco has been strengthening its base in the region.

**Virender Aggarwal, CEO, Ramco Systems, added**, "To build a culture of Innovation, we have been hiring from top notch premier institutes like UM, IIUM, USM and many more International institutes. Today, we have a healthy mix of people from all nationalities – Malaysia, Indonesia, Philippines, China, Vietnam, Australia, France among others working towards building disruptive technologies from our Kuala Lumpur centre. We have also entered into partnership with leading Bumiputera players and Malaysia-based IT Consulting organizations to further expand and serve local businesses".

Speaking on the partnership with Ramco, **Mohan Menon, Director, Spectre Synergie**, added, “Malaysian businesses are on the threshold of breaking-free from legacy applications which were hindering their growth. We are witnessing good demand for disruptive and innovation-led technologies which are able to solve business pain points. With Ramco, we have a strategic principal who brings globally recognized new-age technology, strong domain expertise and a long-term commitment to the region. We look forward to taking this partnership forward in further supporting Malaysian organizations and their IT needs.”

[Ramco Logistics Software](#) is an integrated Cloud-based platform for Third Party Logistics, Freight Forwarders, and Parcel/ Courier service providers seeking a high-performance logistics software. An Integrated end-to-end solution that can link every stage of a logistics chain and bring all the functionalities under a single technology platform, which is flexible, scalable, cognitive, and ready to adapt to change is helping the solution attract customers, worldwide.

#### **About Ramco Systems:**

Ramco is a fast-growing enterprise software player disrupting the market with its multi-tenanted cloud and mobile-based enterprise software in the area of HCM and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On the Innovation front, Ramco has been focusing on moving towards Cognitive and Robotic ERP with features such as Mail It – a feature which enables users to transact with the application by just sending an email; HUB It - a one screen does it all concept built to address all activities of a user; Thumb It – mobility where the system presents users with the option to choose rather than type values; and Prompt It – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1600+ employees spread across 21 offices globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it’s Monday!

**Positioned as ‘Achiever’ in Everest Group’s Multi-country Payroll Platform Assessment; Winner of ISG Award for Innovation; Chosen as Preferred Next-Gen MRO IT Vendor by ARSA; Winner of HR Vendors of the Year Award 2015; Winner of CIO Choice Honor& Recognition 2016**

For more information, please visit <http://www.ramco.com/logistics>

Follow Ramco on Twitter [@ramcosystems](#) / [@ramcologistics](#) and stay tuned to <http://blogs.ramco.com>

#### **About Nationwide Express**

Since incorporation in 1985 and a successful listing on the Kuala Lumpur Stock Exchange, Nationwide Express Courier Services Berhad has grown both its network and revenue year on year to become one of the leading providers of courier, freight forwarding and customised logistics services in Malaysia. By harnessing its strategic network of 180 branches and agents in Malaysia, Singapore and Brunei Darussalam coupled with alliances with reputable international courier companies, Nationwide Express provides fast, reliable and efficient courier, mailroom outsourcing, pick, pack and ship, freight forwarding, supply chain management, e-commerce fulfilment, warehousing and distribution and related logistics services.

Nationwide Express delivers over thousands of packages daily for both multinationals and local corporate companies in industries that include information technology, financial, telecommunications, retail, automotive, healthcare, pharmaceutical, manufacturing and hospitality.

In striving towards its articulated vision and business objectives, Nationwide Express will continue to invest in information technology to improve operational visibility as well as service and operational integrations. Specific initiatives are also underway to expand on its existing courier and express delivery business and to serve new segments such as third party logistics, SCM and collaborative commerce, both in the countries currently served as well as in the region.

#### **For further information, contact:**

##### **Nationwide Express**

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##### **Ramco Systems**

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