

May 31, 2018

National Stock Exchange of India Ltd  
Exchange Plaza, 5<sup>th</sup> Floor  
Plot No:C/1, G Block  
Bandra Kurla Complex, Bandra (E)  
Mumbai – 400 051  
Scrip: RAMCOSYS

Corporate Relationship Department  
BSE Ltd.,  
Phiroze Jeejeebhoy Towers  
Dalal Street, Mumbai – 400 001  
Scrip: 532370

Dear Sirs,

**Sub: Press Release**

Please find enclosed a press release, titled “**Ravensdown Aerowork Limited Goes Live on Ramco Aviation**” which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours faithfully  
For **RAMCO SYSTEMS LIMITED**

  
**P R KARTHIC**  
**COMPANY SECRETARY**



Encl: As above

**Ramco Systems Limited**

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United Kingdom | Germany | Switzerland | South Africa | Sudan

## Ravensdown Aerowork Limited Goes Live on Ramco Aviation

Achieves complete visibility and improved operational efficiency with automated, paperless operations

**Auckland, New Zealand / Chennai, India – May 31, 2018** – [Ravensdown Aerowork Limited](#), New Zealand's largest aerial fertiliser applicator, has successfully gone live on [Ramco Aviation Suite](#), to manage its complete aircraft maintenance & engineering operations.

**Ravensdown Aerowork Limited** – a subsidiary of **Ravensdown Limited** – a company specialising in aerial applications such as fertiliser spreading across all terrains, has embraced digitized operations with the implementation of a comprehensive aviation software, first in 70 years of its operations.

Ramco's MRO suite automates and optimizes Aerowork's supply chain and inventory management, with an accounting and finance module that integrates with Ravensdown Group's accounting systems. Ramco's fleet maintenance functions, paired with "Approve Anywhere" mobile capabilities for on-the-go authorization, ensures maximum airworthiness with minimum aircraft downtime.

**Fabian Kopu, Application Manager, Ravensdown Aerowork Limited**, said, "Going digital and moving to Ramco's future-ready, integrated aviation suite has improved the visibility of our engineering operations, with better compliance and reporting capabilities, streamlining our business processes. The team at Ramco has been supportive for every step of our digital journey and we are grateful to have worked with them as we chart a new phase of growth."

Commenting on the go-live, **Virender Aggarwal, CEO, Ramco Systems**, said, "Ramco's disruptive innovations have been witnessing significant momentum in the Oceania region. We are pleased to work with industry leaders in the region. Our partnership and go-live with Ravensdown Aerowork marks yet another successful track record in strategic digital transformations as we strive to position ourselves as one of the region's foremost cloud enterprise software providers."

[Ramco Aviation Software](#) is trusted by 22,000+ users to manage 4,000+ aircraft, globally. Designed to be accessible on Cloud and Mobile, Ramco Aviation Software continues to add technological innovations with '[Anywhere Apps](#)', redefining the power of mobility, to significantly reduce transaction time both during aircraft-on-ground (AOG) conditions and critical aircraft turnarounds. Ramco is changing the paradigm of enterprise software with ZERO UI powered by cool new features such as Chatbots, Mail bots, HUBs and Cognitive solutions. Furthering this, the company has also developed application compatibility on Microsoft HoloLens to bring Mixed Reality which improves efficiency in maintenance operations. With 75+ Aviation leaders onboard, Ramco is the solution of choice for several large airlines and top heli-operators and multiple MROs around the world.

### About Ravensdown Aerowork Limited:

Ravensdown Aerowork is New Zealand's largest fixed wing agricultural aviation company with 15 aircraft across six bases in the North Island and four in the South Island. Whanganui is the base for the Aerowork engineering workshop where all maintenance, manufacturing and rebuild work is planned and implemented. The site at the Whanganui airport also serves as the head office for the business.

As part of the larger Ravensdown cooperative, Aerowork aims to provide its shareholders the ability to fertilise their land in a sustainable manner. In real terms, this means only applying the correct nutrients in the recommended areas with the result being a profitable and environmentally sustainable business. To meet this requirement Ravensdown Aerowork invests heavily in future technologies and practices to enhance the accuracy of its application service. When coupled with

Ravensdown's GIS package and Aerowork's Intellisread™ differential application system, Ravensdown Aerowork ensures shareholders can maximise the returns on their fertiliser investment.

**About Ramco Systems:**

Ramco is a next-gen enterprise software player disrupting the market with its multi-tenant cloud and mobile-based enterprise software in HCM and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On Innovation front, Ramco has been focusing on moving towards Cognitive and Robotic ERP with features such as **Bot it** – which allows users to complete transaction using natural conversations; **Mail It** – transact with the application by just sending an email; **HUB It** - a one screen does it all concept built to address all activities of a user; **Thumb It** – mobility where the system presents users with option to choose rather than type values and **Prompt It** – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1700+ employees spread across 24 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

**Winner of 2018 ISG Paragon Awards Australia, for 'Best Imagination' Award;**

**Winner of Brandon Hall Group Excellence in Technology Awards 2017, for Best Advance in Time and Labor Management;**

**Winner of the HR Vendors of the Year 2017 Awards for Best Payroll Software, Best HR Management System and Best Talent Management Software;**

**Only APAC vendor to be positioned in [Gartner Magic Quadrant for Cloud Financials & Cloud HCM Suites](#);**

**Enters as a Contender in [The Forrester Wave™: SaaS Human Resource Management Systems, Q3 2017](#);**

**Recognized as a 'Highly Recommended' Payroll Software Supplier of the Year 2017 by Global Payroll Association;**

**Positioned as 'Achiever' in Everest Group's Multi-Country Payroll Platform Assessment**

For more information, please visit <http://www.ramco.com/aviation>

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