February 28, 2019

National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor
Plot No:C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai – 400 051
Scrip: RAMCOSYS

BSE Ltd.,
Corporate Relationship Department
Phiroze Jeejheebhoy Towers
Dalal Street, Mumbai – 400 001
Scrip: 532370

Dear Sirs,

<u>**Sub: Press Release**</u>

Please find enclosed the press release, titled **"Canada's leading third party logistics service provider J.P. Logistics TRUSTS Ramco Systems"** which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours faithfully
For **RAMCO SYSTEMS LIMITED**

P R KARTHIC
COMPANY SECRETARY

Encl: As above

Canada's leading third party logistics service provider
J.P. Logistics TRUSTS Ramco Systems
Inks 7-year Tech transformation deal to address operations across United States, Canada, China, and Europe

Ontario, CANADA / Chennai, INDIA – February 28, 2019 – Canadian Logistics and Supply Chain leader **J.P. Enterprises Logistics Corp** announced it will implement **Ramco Systems'** Logistics Software, kick starting a digital transformation that will serve as a springboard for expansion and entry into the e-commerce space. Ramco's business partner, **Bricz, LLC.**, a U.S.-based supply chain consulting organization played a key role in this engagement.

With more than 30 years of experience as a global logistics executive, John O'Neill founded one of Canada's premier logistics companies in 1986 which currently manages clients in 4,400,000 square feet in Canada, the United States, China and Belgium.

Global enterprise software provider Ramco has commenced the seven-year partnership by installing its end-to-end Cloud Logistics Software at J.P. Logistics' warehouses. The solution will also offer a customer portal to J.P. Logistics' extensive partner network – which spans across China, Europe and 42 U.S. locations – and eventually replace all of J.P. Logistics' legacy systems.

Ramco's integrated Logistics ERP Software includes Warehouse Management, Transportation Management, as well as Rating and Billing along with ERP Financials to automate operations and invoicing. In particular, Ramco's user-friendly NextGen Finance module will offer advanced reporting and analytics capabilities to simplify financial functions, including J.P. Logistics' 800 unique pricing combinations for its clients. The suite also comes bundled with a mobile app for Android devices. Ramco Logistics ERP has been winning the trust of leading Logistics Service Providers across Americas, Australia, Middle East, Saudi Arabia, Malaysia, Philippines, Indonesia, and India.

John O'Neill, CEO, J.P. Logistics, said, "As a trusted brand with a long history, we were running many different business applications across our operations, resulting in major redundancy and revenue leakage. Thanks to Ramco's clear and comprehensive Logistics software, we will now be able to enjoy better productivity, cashflow and utilisation rates. We look forward to working with them to cement our leadership in the logistics industry."

Virender Aggarwal, CEO, Ramco Systems, said, "Beyond our expertise in third-party logistics and diverse industries, Ramco is a firm believer in driving enterprise innovation. With the global proliferation of digital commerce, a good logistics software is essential to smooth handling and delivery of goods. We are pleased to partner with J.P. Logistics and are excited to transform their global supply chain, in the years to come."

Ram Gopalakrishnan, CEO, Bricz, LLC., said, "The 3PL marketplace is highly competitive and technology enablement is key to long term growth and success. In Ramco, we have found a partner that will help us create compelling value for our 3PL customers. The Ramco solution is a tailor made, cost effective solution for the 3PL market, with end to end visibility on a single platform. Fortune 100 retailers trust JP Logistics for distribution and we are very excited to play a role in JP Logistics' eCommerce expansion focus"

Ramco Logistics Software is an integrated Cloud-based platform for Third Party Logistics, Freight Forwarders, and Parcel/ Courier service providers seeking a high-performance logistics software. An Integrated end-to-end solution that can link every stage of a logistics chain and bring all the functionalities under a single technology

platform, which is flexible, scalable, cognitive, and ready to adapt to change is helping the solution attract customers, worldwide.

About J.P. Logistics:
With more than 30 years of experience as a global logistics executive, John O'Neill founded one of Canada's premier logistics companies in 1986 which currently manages clients in 4,400,000 square feet in Canada, the United States, China and Belgium. The company built its reputation by developing expertise in a range of services required by clients, including supply chain management, transportation, warehousing and fulfillment, and by adopting best-in-class practices to manage, store and ship customers' goods efficiently, reliably and cost effectively.

J.P. Logistics serves a wide variety of industries including health care, fashion and beauty care, manufacturing and e-commerce. It also boasts food-grade facilities for perishable food products, and secure sites and services for jewelry and other high-value products that require special locations and processes for safe handling and delivery.

For more information about J.P. Logistics, please visit www.jpent.com
For personalized service, please contact us directly.
Phone: 1-866-949-0046
Email: sales@jpent.com

About Ramco Systems:
Ramco is a next-gen enterprise software player disrupting the market with its multi-tenant cloud and mobile-based enterprise software in HCM and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On Innovation front, Ramco has been focusing on moving towards Cognitive and Robotic ERP with features such as **Talk It -** which allows transactions to be carried out by simple voice commands, **Bot it** – which allows users to complete transaction using natural conversations; **Mail It** – transact with the application by just sending an email; **HUB It** - a one screen does it all concept built to address all activities of a user; **Thumb It** – mobility where the system presents users with option to choose rather than type values and **Prompt It** – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1700+ employees spread across 24 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

Winner of the HR Vendors of the Year 2018 Awards for Best Payroll Software;
Winner of 2018 ISG Paragon Awards Australia, for 'Best Imagination' Award;
Only APAC vendor to be positioned in Gartner Magic Quadrant for Cloud Financials, Cloud HCM, EAM and ERP;
Winner 'Payroll Innovation Award' for 2018 by Global Payroll Association;
Positioned as 'Achiever' in Everest Group's Multi-Country Payroll Platform Assessment

For more information, please visit https://www.ramco.com/logistics
Follow Ramco on Twitter @ramcosystems / @ramcologistics read latest updates on https://blogs.ramco.com

For further information, contact:
Vinitha Ramani
+91 44 6653 4204
vinitharamani@ramco.com