ramco

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Dear Sirs,

Sub: Press Release

Please find enclosed a press release, titled "Ramco wins order from Saudi based Mega Manpower Company, Al Jazeera Support Services – MEHAN" which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours faithfully For **RAMCO SYSTEMS LIMITED**

P R KARTHIC **COMPANY SECRETARY**

Encl: As above

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Ramco Systems Limited

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Ramco wins order from Saudi based Mega Manpower Company, Al Jazeera Support Services – MEHAN

Dammam, KSA/ Chennai, INDIA – November 27, 2017 – <u>Ramco Systems</u>, a leading enterprise software company focusing on enterprise cloud platform, products and services today announced that it has won an order from <u>AI Jazeera Support Services Company</u>, a closed joint stock company, providing rental manpower needed by government, business sectors and individuals, to implement Ramco ERP for Services (Services Resource Planning) Suite.

While traditional ERP applications have been built to address asset-centric organizations, Ramco ERP for Services addresses people-centric businesses offering Project Management that is tightly integrated with HCM & Finance modules. It supports both Milestone and T&M (Time and Materials) based project models and comes with modules for Recruitment, Contract & Contractor Management, thus ensuring a consolidated business view of the organization.

Hani AlSulaim, CEO, Al Jazeera Support Services Company – MEHAN, said "With rapid economic development in the Kingdom, the staffing industry is gaining increased prominence. In order to break out, we needed to have better visibility and control over operations. Embracing future-ready technology and innovation in process management would be instrumental to achieve the desired level of operational efficiency. Keeping these factors in mind, we zeroed in on Ramco ERP as our technology backbone. The functional depth and domain expertise brought in by Ramco's offering will help us optimize our resources, thus arresting revenue leakage and improving profitability."

Commenting on their latest achievement, **Virender Aggarwal, CEO, Ramco Systems**, said "Integrating HR, Finance and Project Management and leveraging the best of Cloud and Mobility is driving services organizations to embrace ERP scale applications. We are glad to be in the midst of where the action is getting built. Our association with MEHAN will help them take a digital leap and provide an edge in better addressing the growing market needs."

Professional Services is a growing market segment, globally. An ERP tailor-made for the Services industry that can help organizations become more profitable by leveraging the increasing dynamics and aspirations of their human assets, and achieve excellence and innovation through more skilled and more billable workforce, is the need of the hour. With built-in mobility and analytics and deployment option on cloud, Ramco ERP has grown to attract multiple businesses from across the globe.

With statutory coverage of 40+ countries, <u>Ramco's Global Payroll</u> addresses most parts of Middle-East & Africa including GCC, Iraq, Yemen, Egypt, Lebanon, Morocco, South Africa, Nigeria, Kenya, and more.

About Al Jazeera Support Services Company – MEHAN:

MEHAN is the 4th Licensed Mega Manpower company in Saudi Arabia and is a major player with over 12 branches Kingdom wide. The company is dominant in the Corporate and Domestic Markets with over 1200 active clients. The company takes pride in its philosophy that "The gauge of true strength is not of mere muscle but your ability to be flexible and adapt to your environment". MEHAN believes that success and long-term growth in the industry is depended upon one's ability to differentiate using technology and people as its prime catalysts.

About Ramco Systems:

Ramco is a fast-growing enterprise software player disrupting the market with its multi-tenant cloud and mobile-based enterprise software in the area of HCM and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On Innovation



front, Ramco has been focusing on moving towards Cognitive and Robotic ERP with features such as **Bot It –** which allows users to complete transaction using natural conversations; **Mail it** – transact with the application by just sending an email; **HUB It** - a one screen does it all concept built to address all activities of a user; **Thumb It** – mobility where the system presents users with option to choose rather than type values and **Prompt It** – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1600+ employees spread across 24 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

Only APAC vendor to be positioned in Gartner Magic Quadrant for Cloud Financials & Cloud HCM Suites; Enters as a Contender in The Forrester Wave™: SaaS Human Resource Management Systems, Q3 2017; Recognized as a 'Highly Recommended' Payroll Software Supplier of the Year 2017 by Global Payroll Association; Positioned as 'Achiever' in Everest Group's Multi-Country Payroll Platform Assessment

For more information, please visit <u>http://www.ramco.com/erp</u> Follow Ramco on Twitter <u>@ramcosystems</u> / <u>@ramcoerp</u> and stay tuned to <u>http://blogs.ramco.com</u>

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